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MARCH 1ST, 2007

Vol. 12, Issue 9

Call centers to run visa requests

By JOHN MARONE

Ukrainians traveling to the West will increasingly begin their visa-application process by ringing a private call center based abroad, which Kyiv-based diplomats say will make the procedure more convenient at a small charge to applicants.

But for one US-based company, the Kyiv operations are just the tip of a \$100 million iceberg in contracts with the US State Department to help it handle its mountain of visa requests.

As of March 22, Ukrainians applying for a US visa will have to make an appointment through a California head-quartered company called Computer Science Corporation (CSC), whose operators in Poland will schedule the appointment and answer basic application questions.

"They won't go into case-specific information," United States Consul General in Kyiv Landen Taylor told the *Post* in an interview.

CSC's call-center service, which Taylor said the US government uses at around 40 of its diplomatic missions around the world, will cost \$12 for eight minutes of telephone.

see **VISA**, page 7

Steel tycoons pumping billions into efficiency

By OLGA GNATIV



Viktor Pinchuk, son-in-law to former Ukrainian President Leonid Kuchma, is one of several billionaires in the country investing heavily into energy efficiency at industrial businesses that are feeling the pinch of rising natural gas prices. (Courtesy photo)

Ukrainian tycoons are continuing to wean their enterprises off increasingly expensive natural gas imported from Russia and Central Asia by investing in brand new state-of-the-art facilities and large-scale modernization to improve energy efficiency.

Interpipe, one of Ukraine's largest industrial groups, on Feb. 26 unveiled plans to invest \$610 million into construction of a new energy-efficient steel mill, which should help it effectively cut costs by reducing dependency on steel produced using gas-intensive technology. Interpipe is controlled by former President Leonid Kuchma's son-in-law Viktor Pinchuk.

Italy's Danieli, a leading supplier of equipment and technology to the metals industry, was hired to build the mill based on electric arc furnace technology, which saves on natural gas consumption during the production of high-quality steel.

After its completion, estimated within 30 months, the new Interpipe Steel factory will produce 1.3 million tons of steel annually, to be used to

see **TYCOONS**, page 8

Ukrainian airlines team up

By VLAD LAVROV

A leading Ukrainian airline hopes to increase its passenger traffic, investor attractiveness and profitability by forming an alliance with a smaller domestic carrier, in advance of what it calls impending competition from foreign giants.

Aerosvit, one of Ukraine's two leading air carriers, and Donbassaero, a smaller airline based in the industrialized city of Donetsk, announced the creation of a strategic alliance on Feb. 27.

The two airlines said they would invest \$5 million this year into the new alliance, which will involve joint ticket sales and marketing efforts. Aerosvit and Donbassaero will retain their existing brand names on their respective passenger airplanes, however, much like in alliance arrangements set up between leading international carriers. The agreement, which is in force until at least 2017, is the first of its kind in Ukraine's airline industry.

The airlines will also merge maintenance facilities.

Together, the two Ukrainian airlines will have direct flights to 89 destinations in 31 countries, including 58 regular

see **AIRLINES**, page 7

Parties call for repeat elections

By OKSANA BONDARCHUK

A drawnout struggle for authority between pro-Western President Viktor Yushchenko and his archrival from the Orange Revolution, Prime Minister Viktor Yanukovich, shifted into higher gear this week.

After failed attempts to join in a governing coalition with Yanukovich last fall and recent clashes over top posts and policy, the pro-presidential Our Ukraine bloc joined firebrand female opposition leader Yulia Tymoshenko in a pact to seek the ouster of Yanukovich's government and hold repeat parliamentary elections. The revived Orange team, officially formed at a signing ceremony on Feb. 24, also expressed support for a return to stronger presidential rule through an appeal to the Constitutional Court to cancel controversial reforms

see **OPPOSITION**, page 5

Enduring legal battle over Kyivstar gets dirty

By VLAD LAVROV

Tensions are again flaring in a nearly two-year legal battle between Norway's Telenor and Moscow-based Alfa Group for control of prized telecom assets in Ukraine and Russia. Now, the nasty inter-company dispute has been taken into the streets of Kyiv.

The tug-a-war over management rights at leading Ukrainian mobile telecommunications provider Kyivstar threatens to trigger a technical default on Eurobonds placed in 2004-2005.

But public relations companies hired to win the understanding of subscribers continue to fight it out with highly questionable advertisement slogans prominently displayed in the center of the Ukrainian capital.

The slogan "Norwegians! Respect Ukrainian Laws!!!" apparently ordered by Alfa Group, appeared in streetside light boxes last week, leaving no doubt as to the enmity between the two sides and taking their dispute to a new level.

One of the provocative slogans was placed in a light box located right in front of Telenor's Ukrainian office.

see **KYIVSTAR**, page 8



A longstanding legal dispute between Norway's Telenor and Moscow's Alfa Group over telecom assets in Ukraine and Russia has turned dirty. Public relations gurus apparently representing the interests of Alfa displayed about a dozen streetside light boxes, such as this one with a slogan directed at all Norwegians that reads: "Norwegians! Respect Ukrainian Laws!!!" (Konstantin Klimenko)

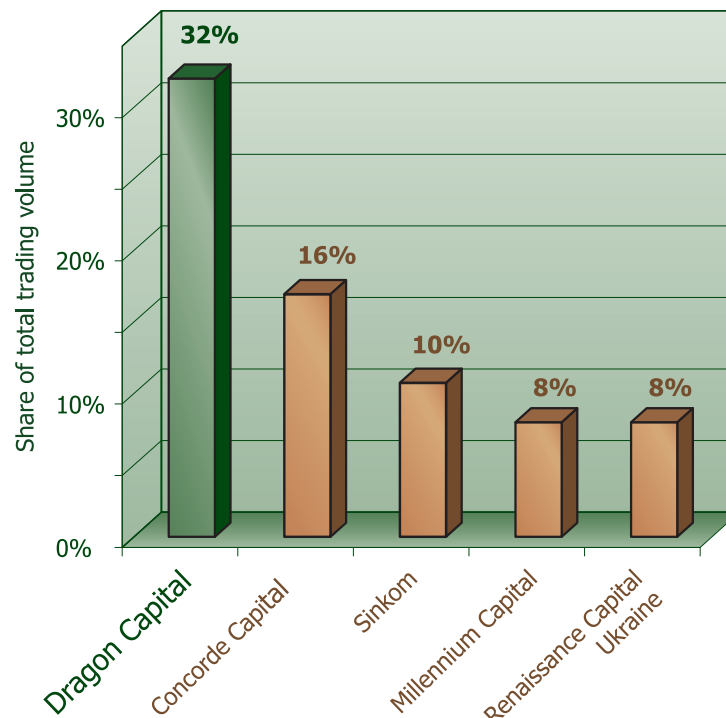


Completed 3/4 of Ukrainian IPOs/Private Placements in 2006

	Company	Sector	Lead Manager	Raised
1	Bank Nadra	Banking	Dragon Capital	\$58m
2	Sablinsk	Real Estate	Dragon Capital	\$48m
3	Rodovid Bank	Banking	Dragon Capital	\$47m
4	VK Development	Real Estate	Dragon Capital	\$37m
5	Ukrinbank	Banking	Dragon Capital	\$36m
6	Velyka Kyshenya	Retail Trade	Dragon Capital	\$35m
7	Furshet	Retail Trade	Dragon Capital	\$34m
8	IMB Group	Banking	Dragon Capital	\$32m
9	Astarta	Agriculture	ING	\$31m
10	Galnaftogaz	Oil & Gas	Concorde Capital	\$27m
11	Cantik Development	Real Estate	Dragon Capital	\$26m
12	LuAZ	Automobile Assembly	Dragon Capital	\$26m
13	Megabank	Banking	Concorde Capital	\$22m
14	Laona	Pharmaceuticals	Dragon Capital	\$21m
15	Ekvin	Consumer Electronics	Concorde Capital	\$14.5m
16	KP Media	Media	Dragon Capital	\$11m

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Still striving to support members' business interests and improve the investment climate in Ukraine
Pages 10-11



MARCH 1ST, 2007

Mogul close to launch of \$50 mln terminal



A company controlled by 33-year-old Ukrainian billionaire Kostyantyn Zhevago has invested into construction of a new cargo terminal intended to ease exports of iron ore out of Ukraine. (File photo)

By **VOLODYMYR MASHCHENKO**

An ore-mining company controlled by one of Ukraine's richest business moguls, 33-year-old billionaire Kostyantyn Zhevago, is close to completing construction of a \$50 million

cargo terminal on the Black Sea geared toward boosting its iron-ore exports.

When completed this spring, the state-of-the-art facility will be the first new seaport terminal built by a private Ukrainian industrial group, according to analysts.

Ferrexpo Poltava Mining, a leading exporter of Ukrainian iron ore that controls one of the country's largest ore pits, said the TIS-RUDA cargo terminal is being built in cooperation with a leading Ukrainian port-loading company called TransInvestService Ltd.

TIS-RUSA will be located at the Black Sea port of Yuzhny in Odessa Region, where it will help boost ore exports from Ferrexpo's pit in Poltava Region. Ferrexpo Poltava Mining, already ranked as a leading exporter of this key raw material for the steel industry, hopes the new port will help it facilitate more exports.

Ukraine is home to one of the world's largest known iron-ore deposits.

"We have consistently stated our interest in logistics projects, and this is a major first step in that process," Zhevago told the *Post* on Feb. 28.

"It is an important part of our ambition as a global supplier of iron ore," added Zhevago, who controls one of Ukraine's largest diversified business holdings.

Zhevago also plans to pump more than \$1.5 billion into the construction of two brand new steel mills: one in Poltava Region, another in Hungary. These steel mills will likely get a large share of their ore needs from Ferrexpo, but the group is also eager to continue cashing in on lucrative ore exports.

see **TERMINAL**, page 4

Industry lines up to cash in on carbon-trading deals under Kyoto agreement

By **OLGA GNATIV**

Ukrainian enterprises continue to try to cash in on carbon emissions trading under the international Kyoto agreement, with an eye also on the other benefits of improving energy efficiency at their industrial production facilities.

On Feb. 13, Ukraine's foreign-owned mini steel mill in Donetsk Region, ISTIL, inked a deal to sell the European Bank for Reconstruction and Development (EBRD) its surplus greenhouse gas emissions.

However, the agreement will take full effect only after it is signed by the Environment Ministry, which has almost 50 other joint implementation projects lined up for its approval.

ISTIL's joint implementation project with the EBRD is one of the ways that carbon-billowing industrialized nations meet the limits set out by the Kyoto protocol, which entered into force two years ago as an attempt by the international community to slow down climate change.

According to the joint implementation project, ISTIL, founded by Pakistani businessmen who studied metallurgy on Ukrainian turf during Soviet days, will invest \$45 million into energy efficiency as part of an \$85 million loan issued by the EBRD.

If the government approves the project, ISTIL will get about \$4 million from the EBRD in return for 650,000 emission reduction units, which are

equivalent to the tons of cut greenhouse gas emissions expected at the steel mill over the next five years.

Iryna Stavchuk, climate change coordinator at the National Environmental Center in Ukraine, said ISTIL's carbon trading deal with the EBRD is one of almost 50 joint implementation projects in queue for approval by the government.

"THE JOINT IMPLEMENTATION PROJECTS ARE HAPPENING DESPITE, RATHER THAN THANKS TO, GOVERNMENT EFFORTS."

— *Iryna Stavchuk,*
National Environmental Center

"The joint implementation projects are happening despite, rather than thanks to, government efforts," she said.

Many Ukrainian companies that need to make their facilities more energy-efficient are not aware of the Kyoto mechanism and don't even suspect that they can make money on it, according to Stavchuk. Therefore, many investments are going to other countries more prepared to host them, she added.

see **KYOTO**, page 4

Tymoshenko to meet top US officials during Washington trip

By **JOHN MARONE**

Firebrand female politician Yulia Tymoshenko traveled to the United States Feb. 28 for a several-day visit, hoping to confirm her unofficial title as the leader of Ukraine's democratic movement and gain points at home and abroad against her lackluster political opponents: Prime Minister Viktor Yanukovich and President Viktor Yushchenko.

During her Washington trip, Tymoshenko was scheduled to meet with US Vice President Dick Cheney and Secretary of State Condoleezza Rice. The high-ranking meetings mirror the level of diplomatic treatment granted to Yanukovich during a Washington trip last December. Yanukovich also met with Cheney and Rice during that trip, intended to justify his government's controversial policies, which include a cautious approach to NATO integration initiatives backed by the US leadership.

Yushchenko was accepted with highest honors by President George Bush during his last trip to the US in April 2005, following the Orange Revolution that brought him to power. Since then, he has lost much of his authority on foreign and domestic policy to Yanukovich's governing coalition, and his role as the country's democratic messiah has been questioned. Yanukovich's trip was overshadowed by a dispute with Yushchenko over leadership at the country's Foreign Ministry that left many diplomats wondering which leader was in charge of foreign policy.

Both Yushchenko and Yanukovich remain caught up in a wrestling match over authority on top government posts and policy. As confusion in diplomatic circles persists with respect to who is calling the shots in Kyiv, the ambitious Tymoshenko is scoring political points on the domestic front and hopes to convince powerbrokers abroad that she is a

capable partner on the Ukrainian arena. One of her goals will be to revamp her image as a radical and power-hungry populist politician. She is also trying to rub off the view of being a loose cannon

"I LOOK FOWARD TO RETURNING TO THE BIRTHPLACE OF [DEMOCRACY]."

— *Yulia Tymoshenko*

on the economic front, a reputation that has stuck to her since her days spearheading the calls for re-privatization while prime minister in 2005.

"As an unwavering supporter of freedom and democracy in Ukraine, I look forward to returning to the birthplace of

these historic principles," Tymoshenko announced before her departure.

Tymoshenko, who played a major role in rallying protestors during the Orange Revolution, but was fired as prime minister in 2005 after a bitter falling out with Yushchenko, is also looking forward to the country's 2009 presidential elections. In the short term, the Bloc of Yulia Tymoshenko (Byut) is pushing for early parliamentary elections, in which it would be expected to do even better than the 22 percent, or second place, that it got in the 2006 parliamentary vote.

Recent opinion polls have put Tymoshenko way ahead of Yushchenko. Yushchenko's Our Ukraine bloc came in third during last year's parliamentary poll.

Tymoshenko is currently running neck and neck in the polls with Yanukovich, the villain of the 2004 presidential elections, whom Yushchenko fatefully accepted as premier last summer.

"We believe that after the Orange Revolution and the comeback of the old political teams, the world stopped understanding Ukraine. I am going to the United States to make Ukraine more understandable to the outside world," Tymoshenko said in Kyiv.

Tymoshenko's US trip, her first as a major political figure, has been carefully timed, according to political analyst Andriy Yermolayev.

Byut and Yushchenko's increasingly divided Our Ukraine party signed an opposition agreement on Feb. 24, thereby creating a counterweight to the aggressive parliamentary majority consisting of the Communists, the Socialists and the prime minister's Regions party.

Yushchenko, who has had most of his powers snatched from him by Yanukovich, could only welcome the move by Tymoshenko, who continues to win over former Our Ukraine supporters.

see **TYMOSHENKO**, page 5

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Businesses line up for Kyoto benefits



Iryna Stavchuk, climate change coordinator at the National Environmental Center in Ukraine, said governmental red tape is stalling approval of many potentially lucrative carbon-credit trading deals. (Konstantin Klimenko)

KYOTO, continued from page 3

"Governments in developing countries such as India, China or Brazil, work [actively] with their industries and create special portfolios for the plants and companies that are eager to participate in so-called clean development mechanisms."

"Meanwhile, foreign companies often have to come to Ukraine independently to look for a plant and convince its management to take part in a joint implementation project," Stavchuk added.

Stavchuk said carbon-trading deals

often wait up to a year for government approval, which is supposed to be given in a month, due to poor management at the Environment Ministry, which is responsible for granting approval.

"More joint implementation projects could happen if the government eliminated legislative barriers throughout different sectors," she added.

According to global carbon-market consultancy Point Carbon, only five joint implementation projects in Ukraine have received final approval from the government.

Point Carbon estimates that Ukrainian industry could raise \$780

million by selling 130 million tons of greenhouse gas reductions per year, which is equal to 130 million emission reduction units.

"However, if the government delays the approvals and doesn't eliminate other barriers, Ukraine may miss its chance to get this money, since emission reductions can be sold only between 2008 and 2012 [the first commitment period of the Kyoto protocol]," said Stavchuk.

Among the five joint implementation projects that received a green light from the government, state-owned Zasyadko mine, based in Donetsk Region, has sold 3.8 million tons of methane emission reduction units for \$3.2 million to the Japanese government, which represented the interests of companies in that country. Kyoto rules require countries to represent the interests of their companies in such carbon trading deals. The deal at Zasyadko, which is controlled by Ukrainian deputy Ukhim Zvyagilsky, followed modernization efforts at the mine.

**"UKRAINE MAY MISS ITS
CHANCE TO GET THIS MONEY."**

— Iryna Stavchuk,
National Environmental Center

The other four joint implementation projects that received approval include an electric power plant in Lviv Region, which sold emission reduction units to Austria; purchase of units from a landfill gas utilization facility in Kharkiv by Denmark; methane conversion at a coal mine in Donetsk Region; and a project at a cement plant in Khmelnytsky Region, which sold units to an Irish company that owns the plant, itself.

Waiting along with ISTIL for governmental approval to cash in on the Kyoto agreement are Donbasenergo, a thermal power plant, and UkrHidroEnergo, a state-owned company that manages six hydroelectric power stations.

New port to help boost ore exports

TERMINAL, cont'd from page 3

Ukraine's aging logistics infrastructure is known to suffer from bottlenecks, causing delays. Building the new terminal should help the group offer customers dependable export supplies.

"This [new terminal] is especially crucial for us, since we export our production to China, Turkey and Italy, which are only reached by sea," said Olena Iskorostenska, a spokesperson for Ferrexpo.

More than 90 percent of Ferrexpo production is exported. Of this, the lion's share is exported to the European Union by rail, according to Iskorostenska.

But, she added, exports to China have been growing dramatically. In 2004, only 1 percent of Ferrexpo's production was exported to China, but in 2006 the figure had climbed to 15 percent, she said.

Oleksiy Rudenko, an analyst with Kyiv-based investment bank Millennium Capital, said Ferrexpo's transportation needs are extensive.

It is less expensive to export cargo such as iron ore by sea than by railway, Rudenko said, adding that Ferrexpo used to have to transport its production to the Romanian seaport of Constans by rail.

Rudenko predicted that other Ukrainian industrial players may follow Ferrexpo's suit.

"Ukraine is likely to follow the fate of Russia, in this area where huge metal companies like Evraz came to understand that they need to acquire seaports for themselves. Ukrainian steel-producing companies will soon take on the same practice [to ensure steady export flow]," Rudenko said.

Rudenko predicted that other Ukrainian industrial giants would follow suit, including Donetsk-based System Capital Management, owned by Ukraine's richest man, Rinat Akhmetov, and the Industrial Union of Donbass.

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Political horse-trading games shift into higher gear



Opposition leader Yulia Tymoshenko and Viktor Baloha, chief of staff in President Viktor Yushchenko's administration and chairman of the pro-presidential Our Ukraine party, pose for photographers on Feb. 24 after their political camps inked a pact to join forces against the governing coalition of Prime Minister Viktor Yanukovich. (Courtesy photo)

OPPOSITION, cont'd from page 1

that shifted key presidential powers to the parliament and Cabinet last year.

The agreement was signed by Tymoshenko and Viktor Baloha, who serves as chairman of Our Ukraine and chief of staff in Yushchenko's Presidential Secretariat.

Referring to the governing coalition's muscling away of authority from the presidency in recent months and its alleged pro-Russian stance on many issues, Baloha said repeat elections are essential. "The sooner the better," he emphasized.

"What we see today are signs of the destruction of Ukrainian statehood; for example: the anti-constitutional law on the Cabinet [recently passed]; establishment of a republic [single

handily run by the] prime minister; staff appointments; and a battle against anything Ukrainian," Baloha said.

Political analyst Mykhailo Pohrebinsky said Our Ukraine and Byut had no choice at the moment but to make an effort toward "unification in order to form a counterbalance to a stronger opponent," Yanukovich's coalition, which includes his Regions party, the Socialists and the Communists.

Mission impossible?

Ukraine's Constitution yields parliament the major levers for ousting a coalition government. The likelihood of this happening, however, is slim, as Yanukovich's coalition is backed by a majority of legislators in the coun-

try's 450-seat Rada. Nevertheless, Baloha said legal mechanisms exist for expelling the government and setting the stage for a repeat parliamentary vote. Ukraine's Constitutional Court could uphold an appeal by opposition forces asking for the government to be declared illegitimate on the grounds that it failed to form a complete Cabinet last year within the strictly defined timeframe set by the Constitution. Tymoshenko has upheld this argument ever since Yushchenko agreed to nominate Yanukovich as prime minister last summer, following months of nerve-racking coalition talks. Yushchenko accepted Yanukovich as premier in return for guarantees that his pro-Western and liberal economic reform agenda would be preserved.

Yushchenko's Our Ukraine bloc had long dismissed Tymoshenko's calls for radical action against Yanukovich's coalition.

Now, Yushchenko has welcomed the renewed Our Ukraine-Tymoshenko tandem.

Though while he joined Tymoshenko and Our Ukraine in criticizing Yanukovich's coalition, Yushchenko stopped short of calling for repeat elections, opting, instead, for renewed negotiation on a compromise deal.

Yanukovich's Regions party proved to be more decisive, reassured by healthy public opinion polls that have frowned on the once popular Yushchenko over the past year or so.

On Feb. 28, Regions faction first deputy chief, Vasyl Kiselev, threatened to introduce legislation on the holding of new parliamentary elections.

Yanukovich himself has suggested that he could run for president in 2009 and warned that the next head of state could be chosen by parliament, not the people. Public opinion polls show that neither Yushchenko nor his Our Ukraine party would vie well in repeat presidential and parliamentary votes. Public support for Tymoshenko's and Yanukovich's parties stands in the 20-30 percent range. In contrast, support for Yushchenko's Our Ukraine party has sunk in the past year, dropping to below 10 percent. Polls predict the Socialist and Communist parties would each rally about 3-5 percent support. Meanwhile, the current barrier for representation in parliament stands at 3 percent. But Tymoshenko's Byut and the Our Ukraine bloc have supported raising this barrier to 5-7 percent.

Analysts say the Constitutional Court is not likely to produce any conclusive decisions yielding any of the political forces a clear advantage.

In the meantime, the alliance with the fiery Tymoshenko, who played a major role in rallying support for Yushchenko's presidential bid, creates a catch-22 for Yushchenko, who fired her as premier in 2005 after a bitter falling out. Should Yushchenko run again for president in 2009, Tymoshenko would be a strong challenger.

BUSINESS BRIEFS

Agriculture

Ukrainian wineries reduced grape wine production in January by 9.7% compared with December 2006 to nearly 1.23 million decaliters, but increased production by 30.8% compared with January 2005, according to a source in the Cabinet of Ministers. In 2006, grape wine production rose by 7.4% compared with 2005 to more than 16.5 million decaliters. The most popular trademarks on the Ukrainian wine market are Frantsuzkiy Bulvar, Koktebel, and Zolota Amfora. Two hundred enterprises are involved in production of wines, champagne and cognacs in Ukraine.

The Cabinet of Ministers has by resolution set the size of the first payment on Ukrainian-made agricultural machinery and equipment leased by farmers at a minimum of 15% of the cost of the machinery. The cabinet also reduced the size of the commission payable to a leasing enterprise under a financial lease agreement from 10% to 7% per annum.

Alcoholic Beverages

Ukrainian breweries boosted beer output in January by 52.8% year-on-year to 1.6 million hectoliters (1 hectoliter is equivalent to 100 liters). Obolon remained the market leader last month with a 40.1% market share (up 2.5 percentage points year-on-year). BBH lost a hefty 3.1 percentage points to 17.4%. Sun Interbrew Ukraine also saw its market share narrow 1.1 percentage points year-on-year to 33.9%, while Sarmat (Sarmat, Luhansk, Poltava and Krym breweries) lost 3.9 percentage points to 5.7%.

Banking

The National Bank of Greece (NBG), which was in negotiations to purchase Ukraine's Forum Bank and Kreditprombank, has left the negotiating table, according to Kommersant, a Russian online daily. Kyiv-based investment bank Concorde Capital said that according to experts, given the current price of Ukrainian banks, the NBG might be attracted to smaller Ukrainian banks as a way to enter the Ukrainian market.

Finance and Credit. Ukraine's 11th largest bank by assets in 2006 (\$1.45 billion), attracted a \$70 million one-year syndicated loan at LIBOR+2.1%. The loan, with a one-year prolongation option, was arranged by Bayern LB and Standard Bank. Finance and Credit had end-2006 equity of \$138 million.

Credit Suisse Bank (Switzerland) and Bank of Cyprus have urged the National Bank of Ukraine (NBU) to allow the opening of their branch offices in Ukraine. According to the NBU, as of Jan. 1, 2007, 40 offices of foreign banks were registered in Ukraine. Four of these were registered in 2006. As of Jan. 1, foreign capital accounted for 27.96% of the Ukrainian banking system.

Defense Industry

The Poltava-based Prapor plant, which specializes in the production of military equipment, reported the cancellation of a contract with Russia's Defense Ministry because of Ukraine's NATO membership ambitions. Yuriy Soloshenko, the general director of the plant, said that Russia's Defense Ministry, which had earlier signed a contract with the plant, unexpectedly refused to register the deal on Feb. 21. The plant sold Hr 8.5 million (\$1.7 million) worth of defense-related products to Russia in 2006.

see BUSINESS BRIEFS, page 7

Tymoshenko makes trip to bolster image out west

TYMOSHENKO, cont'd from page 3

"I approve and appreciate the unification of opposition forces in the Verkhovna Rada [parliament] as an important pre-requisite to withstand the systemic and open violation of Ukraine's Constitution and current laws," the president said in a letter made public by his press service.

"SHE IS GOING TO PRESENT HERSELF AS UKRAINE'S NEW DEMOCRATIC LEADER."

— Andriy Yermolayev, Political analyst

"She is going to present herself as Ukraine's new democratic leader to the world's lead democracy," said Yermolayev, who emphasized the symbolism behind Tymoshenko's visit in her role in reuniting the pro-Western Orange political camp.

In a last-minute twist, Tymoshenko cancelled a scheduled appearance at Columbia University in New York on Feb. 26. Her press service belatedly attributed the cancelled appearance to illness.

But high-profile meetings with American politicians are still scheduled. Taras Pastushenko, deputy head of Byut's press service, said Tymoshenko will meet with top senators, including Republican leaders Richard Lugar and John McCain, a presidential candidate. A meeting with Democratic presidential candidate Hillary Clinton is also possible, he said.

Byut's press service said the Ukrainian opposition leader would meet with members of the Ukrainian Diaspora, who overwhelmingly sided with Orange parties against Yanukovich in 2004. In contrast, Yanukovich shunned encounters with Ukrainian Diaspora during his US trip in December.

The Washington visit will also include speeches at the Center for Strategic and International Studies and the National Press Club.

Kyiv unclear on US missile defense system

KYIV (AP) — Ukraine gave mixed signals Feb. 27 about whether it will support U.S. plans to deploy a missile defense system in Eastern Europe, with the prime minister warning it could hurt relations with neighboring countries while the president indicated tacit support for the plan.

"We believe that deploying a missile defense system in Poland and Czech Republic will not benefit relations between our countries," Prime Minister Viktor Yanukovich told the German newspaper, *Handelsblatt*, according to his press service.

President Viktor Yushchenko later called on politicians to remember their commitment to Europe's collective security when considering the plan. "We must consider our national interests" and the country's declared aim to participate in creating a unified security system for Europe, Yushchenko said, according to Ukrainian news agencies.

Ukraine has refrained from declaring its official view about

Washington's plans to put a radar system in the Czech Republic and a missile interceptor site in Poland, saying it needs to learn more. U.S. experts are due to visit Ukraine in early March to explain the plans, which have angered Russia.

Yushchenko and Yanukovich repeatedly tussle over Ukraine's foreign policy. The pro-Western Yushchenko has sought to earn Ukraine a place in NATO and turn Ukraine toward the West, ideas that have been met with skepticism among Yanukovich's more-Russian leaning party, which dominates in Ukraine's largely Russian-speaking east and south.

Washington says the installations are meant to deal with a potential threat from Iran, but Moscow has rejected the assurances, calling them an effort to strengthen U.S. military might in the region. Some Ukrainian politicians have warned that the defense system could make Ukraine's neighbors targets, raising the risk of military action in Ukraine.

ON THE MOVE



Alessandro Terzi has been appointed senior associate for the Kyiv office of the full-service American law firm Frishberg & Partners, which has been operating in Ukraine since 1991. He will concentrate on merger and acquisition transactions, structuring foreign investment, and performing due diligence in land and building acquisitions for the firm's Italian clients. Terzi's previous experience includes work for an Italian non-governmental organization in Kyiv and for the subsidiary of an Italian construction company in Russia. He graduated from law faculty of Turin University, Italy, in 1999 with a degree in international and comparative law. Terzi is fluent in Russian, English, Italian and Spanish.



Tansu Yegen has been appointed executive general director for Astelit, a mobile phone operator that provides services under the Life:) brand. Prior to his appointment, Yegen was the general director of Apple IMC in Turkey. Previously, he worked for Microsoft Turkey as the head of that company's marketing department and later, as deputy general director. Prior to this, Yegen worked for Hewlett Packard Turkey as head of its marketing department. He began his career in Digital Equipment Turkey as an IT specialist and later obtained positions of PC sales expert and PC unit manager. Yegen graduated from the Electrical and Electronic Engineering Department of Bogazici University, Istanbul, Turkey. He holds an MBA (Contemporary Business Management) from Marmara University, Turkey.



Pavel Pavlovsky has been promoted to general director for mobile telecoms major Ukrainian Mobile Communications (UMC). Pavlovsky has been with Mobile Telesystems, a Russian telecoms giant that owns 100 percent of UMC, since 2003. Prior to his promotion, he was vice president of UMC and head of the company's foreign subsidiaries business unit. Previously, he worked as acting vice president in charge of MTS' foreign subsidiaries. From 2005, he was the director of MTS' foreign subsidiaries department and a member of UMC's supervisory board. Pavlovsky's other experience includes work for A.T. Kearney in Moscow and for Mercer Management Consulting in London. He graduated with honors from Leningrad State University, Russia, and received an MBA degree from INSEAD Business School, France.



Anastasiya Klyatskaya has been appointed valuer for DTZ Ukraine, a major real estate advisory and consultancy firm. Prior to her appointment, Klyatskaya worked as assistant to the managing director of Ukraine's Schuco KG International in Dnipropetrovsk. She holds a bachelor's degree in management and a master's degree in management of foreign economic activity from the Economics and Management Department of the National Metallurgical Academy of Ukraine. From 2005 to 2007, Klyatskaya took part in the International Master's Program in real estate management at the Royal Institute of Technology (the Division of Building and Real Estate Economics), in Stockholm, Sweden, where she received a master's degree in real estate management.

On the Move is prepared by the Kyiv Post editorial staff. The Kyiv Post does not accept payment for news items and photographs included in this section. Send news via e-mail to pastukhova@kppublications.com, or contact Alina Pastukhova at 496-4563.

Marketing pharmaceuticals



MEPHA Baltic General Manager Janis Meiksans (left) and the company's marketing director Liga Busa-Lehtonena on Feb. 27 told journalists about the Swiss-based pharmaceutical company's plans to introduce three new medications and invest about \$5 million in its business development in Ukraine in 2007. (Konstantin Klimenko)

European law competition



Dr. Peter Gjortler (left), Dr. Christa Tobler (center, left), James Flynn, LL.M. (center, right), and Dr. Sven Norberg (right) at the prestigious European Law Moot Court Competition Feb. 24. This is the first year that Ukraine has hosted the event, which brought together 12 teams of law students from the EU and the U.S. to compete in the moot court's final round. (Konstantin Klimenko)

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Western consulates introduce visa call-up centers

VISA, continued from page 1

"We like to point out that no applicant will be cut off in the middle of asking a question if his eight minutes has expired," Taylor said.

The appointment-scheduling fee will be in addition to the \$100, non-refundable visa application fee already charged by the US embassy in Kyiv, which was established by the US Congress.

CSC, through its call center in Poland, will schedule interview appointments for all non-immigrant and some immigrant visa categories, Taylor said, and provide information largely available on the US Embassy website.

"We want to improve our customer service and make it a little more customer-friendly," he said.

After March 22, all appointments will be scheduled via the call center, Landon said.

Applicants can schedule appointments for up to five family members for the same \$12 charge.

Ukrainians will find out whether their application has been accepted during the interview, not over the phone, Taylor added.

"The United States has currently contracted with call centers in over 50 different countries around the globe, from Guatemala to the United Kingdom and Russia to the Philippines. These call centers ask minimal personal information from our applicants and take the utmost care to ensure that this is securely stored," reads a written statement released by the US Embassy in Kyiv.

"All adjudication decisions are made by US Consular Officers, and all information about the final decision on an application is kept within the Consular Section," the statement continues.

Use of the call centers will be mandatory and applicants will have to pay a nominal fee. In return, the embassy said, "applicants receive more information about visas, the application and interview process, and come better prepared for their visa interview."

Publicly traded CSC announced on Jan. 18, 2001 that it had been awarded two 10-year contracts by the US Department of State, Bureau of Consular Affairs, to assist US embassies and consulates worldwide in providing visa information and support services. Both contracts have a one-year base period and nine one-year



US Embassy Consul General in Kyiv, Landen Taylor, said that a private American company will be lifting the visa request load for a small fee. The new procedure is intended to make customer service more effective and friendly. (Courtesy photo)

options, and have a combined value of more than \$100 million if all options are exercised.

"Under the contracts, CSC will implement e-government solutions to improve visa processing and issuance services in countries around the world. The company will operate customer contact centers with integrated voice response systems, live operators, automated fax-back systems and web services to support a variety of consular office services, including the issuance of visas for travel to the United States," reads a statement published by CSC on its website.

"We are enthusiastic about providing this service to the State Department," said Steve Kalish, president of CSC's Civil Group. "We're confident in the

abilities and experience of our team, and we look forward to making worldwide travel a less complicated experience."

"The Bureau of Consular Affairs, faced with burgeoning numbers of clients and the reality of an ever-shrinking workforce, recognized the value and the impact that technology could make," CSC said in its statement.

CSC, founded in 1959, describes itself as "one of the world's leading consulting and IT services firms."

Boasting around 77,000 employees in 80 countries globally, CSC offers consulting, outsourcing and systems integration services. Last year, the US-based company reported an annual net income of \$634 million.

Germany, Belgium and the

Netherlands have also announced cooperation between their consular services and an overseas call center.

On Feb. 19, Germany began working with an Indian company founded six years ago called VFS Global.

"VFS only organizes the scheduling of appointments on behalf of the German Embassy," German Embassy spokesman Marko Lints told the *Post*.

"The company has set up a shop for staff here in Ukraine and has employed Ukrainians to work," he added.

In addition to the German Embassy's usual visa application fee, VFS will receive Hr 35 (\$7) per applicant for its services.

"The only thing that changes is that the German Embassy will not accept badly prepared or incomplete applications any more. The Embassy has put a lot of effort into her new information leaflets for visa applications to assist the applicants to understand what the Embassy is verifying and which documents we would like to see, that applications which do not fulfill the basic requirements will be rejected. The

"WE WANT TO IMPROVE OUR CUSTOMER SERVICE."

— Landen Taylor,
US Embassy Consul General

applicant will be asked to schedule a new appointment," Lints said.

Like the US Embassy, the German embassy said it is introducing the new system to make applying for a visa easier on Ukrainians.

"Money is saved only by the vast majority of Ukrainian applicants who do not live in the vicinity of the Embassy and who can now conveniently book their appointments from their home either by phone or on the Internet."

According to Lints, "other EU embassies will follow shortly," with the implementation of the scheduling of visa interviews through call centers.

VFS boasts contracts with 14 different countries, including the UK, which uses VFS in several countries, such as Russia.

The US and several other Western countries also use VFS, but only in India or the South Asia region.

BUSINESS BRIEFS

Energy

Ukraine increased electricity exports in January by 21% year-on-year to 894 gigawatt-hours (GWh – 1 GWh is equivalent to 1 billion watt-hours). Energy exports were driven by increased demand in Russia and Moldova, which together bought 197 GWh of Ukrainian electricity in January (up 41% year-on-year). Exports to Belarus dropped unexpectedly by 70% to 50 GWh. Experts expect Ukrainian electricity exports to grow in 2007 by 24% year-on-year to 13 terawatt-hours (TWh – 1 TWh is equivalent to 1,000 GWh), thanks to higher deliveries to Russia (2.5 TWh) and Belarus (3 TWh), according to Kyiv-based investment bank Dragon Capital. Exports to Europe are expected to remain at last year's level.

TNK-BP Ukraine intends to invest \$45 million in the modernization of the Lysychansk oil refinery in Luhansk Region. According to Sergey Lizunov, the company's president, the company plans to construct a viscosity-breaking facility to increase the output of diesel and oil for road cover at the refinery. The company also plans to invest another \$10 million within three years in energy-efficient technologies. TNK-BP controls the Lysychansk oil refinery, Ukraine's second largest, and sells petroleum products through 1,200 filling stations in Ukraine.

Ukraine has offered that it modernize existing power transmission lines, or build new ones jointly with Slovakia, Ukrainian Premier Viktor Yanukovich said during a recent meeting with his Slovak counterpart Robert Fico.

Insurance

The Euroko financial and insurance group (the Netherlands) is said to be seeking an opportunity to either buy or launch an insurance company in Ukraine as part of its expansion plans in developing markets. The Euroko group has branches in 10 countries and operates on the risk and life insurance markets.

Machine Building

Prime Minister Viktor Yanukovich announced that the AN-148 regional jet had been granted certification by both the joint Russian-Ukrainian Aviation Commission and Ukraine's State Aviation Committee, clearing the way for the start of mass production of the jets. The Kyiv Aviant factory has already announced plans to produce four of the jets for Ukraine and Kazakhstan in 2007. The AN-148 uses d-436-148 engines produced by Motor Sich, which produced four of these engines in 2006, and with the start of serial production, plans to produce up to 100 engines by 2010. Currently the Aviant factory has contracts for the production of 40 AN-148s, while Russia is scheduled to produce 170 AN-148s by 2015.

Azovmash, the holding company for Mariupol Heavy Machinery and Azovzhalmarsh, increased its production of railcars by 1.2% year-on-year in 2006 to 8,464 units, according to the company's press service. The holding also announced plans to lift that number to 9,000 units in 2007. Additionally, Azovmash reported January 2007 sales figures that featured a year-on-year increase of 23.8%, as it brought in \$52 million. Azovmash has begun shifting from gondola cars to producing more expensive tank-cars. According to experts, in 2007, it is expected that the company will reach its production target and continue to focus production of more profitable tank-cars, capitalizing on its acquisition of Poltavakhim-mash, a chemical engineering plant.

see BUSINESS BRIEFS, page 8

Aerosvit, Donbassaero strike airline alliance pact

AIRLINES, cont'd from page 1

international flights. Up to 20 percent will be under a code-sharing agreement, according to Aron Mayberg, Aerosvit's general director.

However, he added, the two carriers will remain on the books as separate business entities.

In 2006, the two companies reported a combined traffic of over 2.1 million passengers and \$370 million in revenues. This year, they predict 2.5 million in passenger traffic.

Aerosvit, which currently uses Kyiv's international Boryspil as its base, will also be able to use Donbassaero's airport facilities in Donetsk. Donbassaero, for its part, will get greater access to Boryspil. Mayberg said one goal of the alliance is to build up Donetsk as a possible hub for transit traffic.

The alliance, Mayberg said, is also aimed at increasing competitiveness in

anticipation of 2010, when foreign carriers will get full access to the Ukrainian market without having to get permission for each particular destination.

Even as Ukrainian carriers beef up their fleets and increase flights, they remain small and vulnerable in compar-

THE ALLIANCE WILL NOT HAVE A BIG IMPACT ON UIA.

— Richard Creagh,
UIA deputy director

ison to their international counterparts, so without significant growth Ukrainian airlines will face fierce foreign competition in 2010, Mayberg added.

Aerosvit currently boasts 13 Boeings, while Donbassaero has two

Airbuses and 21 Soviet-made jets and turboprops. In 2006, the companies controlled approximately 46 and 11 percent of the Ukrainian market, respectively.

Aerosvit has in recent years held off-and-on merger talks with its main Ukrainian competitor, Ukraine International Airlines (UIA).

Aerosvit's possible merger with the country's second major airline continues to be discussed by industry players and government officials.

Aerosvit is primarily privately-owned, with the state's share totaling only about 22 percent, while Donbassaero is listed as the municipal property of Donetsk.

UIA, which is 61.6 percent state owned and operates 13 Boeings, increased passenger traffic in 2005 by 37 percent. Last year, passenger traffic at UIA rose by 15.5 percent to 1.02 million people. Aerosvit boosted passenger

traffic last year by 14.7 percent to 1.6 million. Donbassaero's passenger traffic in 2006 increased 26 percent to 532,000 people.

UIA Deputy Director Richard Creagh said his company still doesn't rule out a merger with Aerosvit, but he questioned the benefits of Aerosvit's alliance with Donbassaero.

Creagh said the move could be beneficial in terms of greater passenger traffic and reduced operating costs, but would require proper funding and a "cultural fit between the two companies."

Creagh also questioned the prospects of Donetsk being used as a transit hub.

He added that the alliance would not have much of an impact on UIA, which mainly operates flights to Europe. In contrast, Aerosvit's major emphasis has been on flights to Israel, former Soviet republics and distant destinations, such as Asia and North America.

BUSINESS BRIEFS

Metals and Mining

Dnipropetrovsk-based Interpipe, a major player on the world metal pipes, steel wheels and ferroalloys markets, will make a final decision on its plans to launch an initial public offering in March or April of this year. According to the company's general director, Alexander Kirichko, if the company holds an IPO it will be in the next 15 months to two years.

The Mittal Steel Kryvy Rih ore-mining and metallurgical plant (Dnipropetrovsk Region) intends to raise the wages of its workers by 2008 by reducing the number of its workers. The chairman of the plant's trade union committee, Yuriy Bobchenko, said that the plant is implementing a program aimed at encouraging workers to leave the plant voluntarily.

Enakievo Steel increased revenues by 14% to \$702 million in 2006, an increase of 14% year-on-year, according to the vice president of the Ukrainian Ferrous Metals Association, Sergiy Grishenko. The company's profit before taxes saw a turnaround last year amounting to \$26 million as opposed to a \$12 million loss in 2005.

Telecommunications

Ukrainian telecom companies increased revenues in January by 36% year-on-year to \$631 million, or 7.2% of the month's gross domestic product. Cellular revenues surged by 54% year-on-year to \$393 million (flat month-on-month), expanding to 62.2% of total telecom revenues.

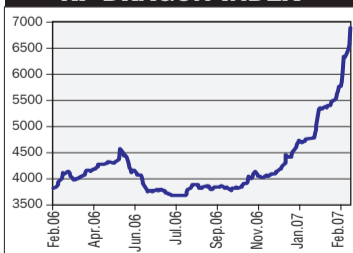
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Dragon Capital Market Watch

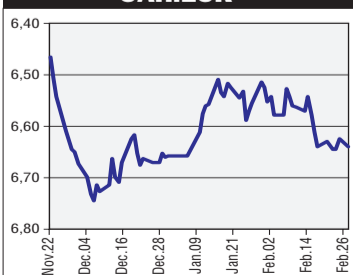
MARKET COMMENTARY

The market continued to power ahead on Friday, February 23, rising by nearly 5% to yet another all-time high of 6872.55 and gaining 9% on the week on inflows of new money. Electricity stocks again led the advance, as Centrenergo jumped by 16.9%, Donbasenergo surged by 16.5% and Dniproenergo closed 13% higher in trading on Friday. Demand was also seen in metal and machine-building stocks: MMKI traded up 1.9% and Yenakievo Steel rose 1.0% on new reports that confirmed a strong global outlook for the steel sector. The upcoming SPF tender for 0.34% of Mittal Steel Kryviy Rih will also help the sector remain in the spotlight. Ukrnafta led volumes before the close of Friday trading, posting \$675,000 in turnover, followed by Motor Sich and Ukrsoybank with reported volumes of 6,000 and 870,000 shares, respectively. Weekly turnover amounted to \$15.6m. We still see buyers around while supply remains scarce, meaning strength is likely to continue.

KP-DRAGON INDEX



UAH:EUR



Dragon Capital Market Watch is a business feature of the Kyiv Post.

Alfa accused of employing dirty tactic in dispute



Trond Moe, representative in Ukraine for Norwegian telecom Telenor, accused Moscow-based Alfa Group of trying to slander his company. Both companies have been caught up in a bitter dispute over telecom assets in Ukraine and Russia. (Courtesy photo)

KYIVSTAR, cont'd from page 1

BigBoard, a Dutch-registered Czech-French joint venture, controls Ukrainska Reklama agency, which owns the lightboxes displaying the posters.

BigBoard's Kyiv and Prague offices would not return the *Post's* requests for comments.

Although the controversial ads remained on the street for only a couple of days, the PR stunt has led to protests from the Norwegian Embassy in Kyiv, while Trond Moe, Telenor's representative in Ukraine, accused Alfa Group of trying to slander his company.

TYCOONS, cont'd from page 1

make seamless pipes and railway wheels at Interpipe's other factories. Interpipe satisfies 4.3 percent of the world's seamless pipe market and 12.8 percent of the international demand for railway wheels. Interpipe currently buys steel from other producers which largely rely on gas furnaces.

"Production facilities based on modern technology [will effectively] allow us to cut natural gas consumption eight-fold," said Oleksandr Kirichko, general director of Interpipe's steel pipe and railway wheel manufacturing operations.

Ukraine's steel industry stepped up efforts to introduce energy-saving technology after the price for natural gas supplies upon imports from Russia and Central Asia doubled to \$95 per 1,000 cubic meters at the beginning of 2006. Prices rose further this year to \$130 per 1,000 cubic meters after Turkmenistan, Ukraine's principle natural gas supplier, raised its export rate to \$100 per 1,000 cubic

After transit costs and markups are added, Ukrainian industry gets their gas for about \$175 per 1,000 cubic

Luhansk Region.

According to Telenor, which owns 56.5 percent of Kyivstar, the lawsuits argue that the agreement with the auditing firm allegedly "violated certain provisions of Ukrainian law and Kyivstar's charter."

"In light of Kyivstar's high profile in Ukraine, any default by Kyivstar as a result of Alfa's actions is very likely to do significant harm to all companies in Ukraine, as this will raise very serious questions about the trust of foreign investors and creditors in Ukraine," said Moe. According to him, Kyivstar does, however, have enough money to pay back its \$500 million in liabilities in the case of a default.

In response to Alfa's lawsuits, on Feb. 7, Telenor submitted a petition to Ukraine's Supreme Council of Justice, the Prosecutor-General's Office, the Justice Ministry and other legislative and judicial authorities questioning the "objectivity, impartiality, and independence of the judges." Moe said that this move likely triggered the defamation campaign that he suspects was launched by Alfa.

According to Henning Johansen, charge d'affairs at the Norwegian Embassy in Kyiv, it was very shocking to see such insinuating comments about the Norwegians displayed on Kyiv's main street. In Johansen's view, this campaign differed in the worst way from the usual black PR that one would encounter in the West, as it was directed against Norwegians as a people.

"It was badly conceived and done ... I haven't seen anything like that before," said Johansen.

Prior to the appearance of the controversial light-box posters, Moe said that a series of paid-for articles were published in Ukrainian print and web-based media in February accusing Norwegians of violating Ukrainian laws. "Most of those articles were unsigned. When we tried to contact the journalists who did sign them, we got the response that such people did not exist," Moe told the *Post* on Feb. 26.

Kirill Babaev, a vice president of Altimo, denied on Feb. 27 that Altimo was behind the campaign.

"I can confirm that Altimo has noth-

ing to do with it, but I cannot make statements on behalf of the entire Alfa Group," he added.

Regarding the threat of default, Babaev blamed any difficulties for the company's operations on Telenor's unwillingness to reach an agreement with Altimo and its alleged violation of Ukrainian law.

"Everything depends upon Telenor - we have never concealed our good will and openness for negotiations."

On Oct. 3, 2006, the Supreme Court confirmed a decision by the country's High Economic Court from last December, according to which Kyivstar was obliged to revise two of its charter provisions related to the proportionality of shareholder representation in Kyivstar's management decisions.

"IT WAS BADLY CONCEIVED AND DONE. I HAVEN'T SEEN ANYTHING LIKE THAT BEFORE."

-Henning Johansen, Norwegian Embassy

Storm, a part of Alfa Group, followed the decision with its December lawsuit.

Nevertheless, Telenor has vowed to maintain its numerical superiority on Kyiv's board of directors, claiming that Storm only proved that some provisions of Kyivstar's charter violate legislation, but not that a minority shareholder can have the same rights in managing a company as a majority shareholder.

Babaev, in his turn, claimed that despite holding a significant 43.5 percent stake in Kyivstar, Storm was deprived of any say in managing the company.

Telenor and Alfa are also major stakeholders in Russia's second biggest mobile service provider, Vimpelcom.

Bitter legal battles between the two companies for control of Vimpelcom and Kyivstar, and expansion plans in Ukraine, kicked off in 2005.

Industrial groups launch energy-efficiency efforts

decades-old steel production facilities or build brand new, efficient steel mills from scratch, as Pinchuk is doing.

Kostyantyn Zhevago, owner of a diversified business empire and a member of parliament, announced plans early in 2006 to invest more than \$1.5 billion into two new steel mills.

A new company Zhevago has established, Vorskla Steel, plans to build a new steel mill with a 3-million-ton annual capacity in Poltava Region alongside an ore mine the businessman controls. The company also plans to build a rolling mill in Hungary that will process slabs from Ukraine.

Ukraine's large industrial groups have indeed moved fast to boost efficiency, attracting large-scale loans from Western lenders.

In the past 12 months, Industrial Union of Donbass has received \$500 million in loans from the International Finance Corporation, the World Bank's private-sector arm, and the European Bank for Reconstruction and Development to implement energy-efficiency upgrades and reduce operating costs at its steel mills. Industrial Union of Donbass, also known as ISD Group, controls two

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EBA on business lobbying offensive

By IGOR EROS

Despite Ukraine's never-ending political chaos and an underdeveloped legislative base still averse to healthy trade and cross-border market relations, the country's economy has continued to see unexpectedly strong growth.

This has attracted a burgeoning host of new investors looking for a forum from which to pitch their interests and help them capitalize on potentially lucrative business opportunities in Ukraine's still uncertain investment climate.

Enter, the European Business Association (EBA), a non-profit business organization with a stated mission of lobbying the interests of its members and improving the country's investment climate.

Growing together with the Ukrainian economy, the EBA has reported a steady increase in its membership ranks, growing from 180 European, multinational and Ukrainian company-members five years ago to 650 today. This growth, according to the EBA, reflects the increasing value of networking and partnership relationships in Ukraine's maturing business community.

It has also presented the association with new challenges in its efforts to help its members network and develop their business while improving the overall investment climate in Ukraine.

Maryna Rymarenko, EBA Marketing Committee chairperson, and the marketing director of DEOL Partners, a commercial real estate services company, said that since her company became an EBA member, she entered a community of business professionals committed to pushing for positive changes, and mutually supporting each other's business interests, on the Ukrainian market.

"We [DEOL Partners] are involved in quite a number of committees, and each one of these committees holds monthly meetings that are useful in terms of making positive changes, discussing possible joint projects and sharing experiences, as well as for networking, of course," Rymarenko said.

"I can think of many examples when partners found each other with the help of these meetings," she added.

While Rymarenko finds the EBA's committees and the work they do highly useful, she said the committees could be reorganized to make them even more effective.

"Even though committees sometimes hold joint meetings, in most cases each committee holds events on different days, and I think the EBA should somehow reorganize the way that committees work in order for the EBA to become more productive and increase the quality of its work."

Rymarenko said that both foreign and Ukrainian companies, which are members of the EBA, also try to be active in several other international organizations in their drive to promote inter-business communication and build their networks.

"Even though the EBA is a leader in terms of lobbying the interests of its members, our company is also a member of the American Chamber of Commerce."

"The profile committees that are of interest to us [Real Estate and Marketing Committees] are more developed at the EBA, while membership in the American Chamber also opens up a lot of doors," she said.

As to why some of the EBA's 14 committees are more effective in their work than others, active EBA members say that the strength of a committee could either be a function of how early the committee was created, or how strong its leader is.

According to Tom Cradock-Watson, a partner and the head of the assurance and advisory business services department at Ernst & Young in Ukraine, and a longstanding EBA board member, the EBA's Health Care Committee was among the first to be established at the association.

"Some foreign pharmaceutical companies had trouble with obtaining the necessary permits here in Ukraine. At that point in time, they thought it would be good to have such an organization," Cradock-Watson said.

He said that as a result, those pharmaceutical firms became active in using the EBA to achieve their goals in the long and arduous process of adjusting to regulations in Ukraine's healthcare sector.

In addition to Kyiv, the EBA has



EBA Executive Director Anna Derevyanko said that the EBA continues to build its efforts lobbying its members' business interests and improving Ukraine's investment climate, in part, by reviewing the results of the EBA's work in the past and building on the association's experience, as well as strengthening the EBA's organization through its five subsidiaries in the regions. (Konstantin Klimenko)

expanded its presence to five other cities in Ukraine since its establishment in the capital in 1999, making it easier for company-members from the regions to take an active part in the EBA's regular events, according to Cradock-Watson.

"One of the first cities where we opened a subsidiary was Lviv," he said. "The city is close to the European border and ... there were a lot of companies that had an interest in trying to improve customs regulations by becoming EBA members, but at the same time, couldn't manage to come to Kyiv every time there was a meeting."

Like DEOL Partners' Rymarenko, Cradock-Watson said the EBA needed improvement in some areas, particularly with respect to its marketing and public relations activities.

"They [the EBA] regularly update information about the investment climate in Ukraine, but I think there's a better way to do it," Cradock-Watson said.

"It's important for the EBA to stay focused on its goals and values," he

added. "I can tell that we stepped away from our objectives a little bit in the last years. Fortunately, we reformulated our goals during a recent meeting."

Cradock-Watson said that since the EBA has been representing the interests of an increasing number of companies, the association should think of developing more services to meet those companies' needs, such as advisory services.

Internal changes at the EBA needed to be complemented with some changes to the association's external policy, according to Cradock-Watson.

"Relationships with other organizations, such as the American Chamber of Commerce, for example, should be improved for these organizations to enhance, but not to duplicate, each other's activities," he said.

EBA Executive Director Anna Derevyanko said that she's open to constructive criticism and was ready to make every effort to improve the EBA's performance.

"Every year we set up priorities for

each of our committees for a period of the nearest three years and analyze the results at the end of each year," Derevyanko said. "It's not easy to lobby and it's not easy to improve the investment climate in Ukraine, still, that's what we work on."

She said that compared with last year, the EBA's activities in Ukraine have become better organized, in part due to the work of the association's five subsidiaries in the regions.

"Unfortunately, we don't have enough resources to provide enough communication to all the members of the organization. We would like to have an individual connection with every member," she said.

She added that the EBA may consider reorganizing its existing committees, or bringing committees with related interests together more frequently for joint meetings, in order to raise their effectiveness, as well as providing the association's members with additional services.

TOP LIST

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У ПРОДАЖУ
З 14 ЛЮТОГО

EBA president bullish on improving business climate in Ukraine

By IGOR EROS

The European Business Association was established in Ukraine in 1999 with the support of the European Commission as a forum to discuss and resolve problems facing the private business sector in Ukraine. According to the EBA, its core mission has been to represent the interests of European and Ukrainian investors and improve the investment climate in the country through lobbying its members' interests before the government and providing a platform for networking and expanding contacts.

Fredrik Svinhufvud, the CEO of Swedish-based multinational food packaging company Tetra Pak's operations in Ukraine, and the current president of the EBA, told the Post in this Q&A about the EBA's continued efforts to strengthen Western business values in Ukraine. He also related some of the association's strengths and weaknesses, as well as its ongoing lobbying efforts aimed at changing inconsistent legislation that not only hurt some of the EBA's members, but Ukraine as well.

KP: Why have you been so active in the EBA?

SF: As the chairman of Tetra Pak, I've always seen a lot of things that could be improved in Ukraine's business climate, and taking an active role in the EBA is one of the ways to do this.

I'm Swedish and I believe in European values and, actually, international values, and I also believe it's beneficial for Ukraine if we can ... introduce more European business values to this country.

KP: Does this business culture have to be brought to Ukraine, or should your values try to match Ukrainian values?

SF: For any cultural encounters, it's important to learn from each other. I'm foreign here and I cannot change the culture if I don't feel quite comfortable. But what I can do is share my values and learn from the Ukrainian side at the same time.

KP: Does the EBA also have American companies as members? How is your association different from other organizations of its kind in Ukraine?

SF: It's something we've discussed many times. How's EBA different from other business associations. I think we have the same goals, but possibly different perspectives. From a principle point of view, there are fundamental values in the European business culture that are a bit different from those that American companies have.

In Europe, our diplomatic borders, for example, are a little bit more distant from business, while in America, you can see business and political communities being engaged in joint activities...

But I don't know the American Chamber of Commerce well enough, for example, to make a list of differences. I would rather emphasize the similarities. Our company, for example, is a member of both.

We also have Americans on the EBA board. We feel like one team working on a big common task in Ukraine.

KP: Can you think of some aspects of Ukrainian business practices that could be implemented in the West that would result in positive changes?

SF: Generally, I would say that you have very strong entrepreneurs in Ukraine. So far, the strongest companies in your country are being run by owners, and this means very quick decisions, and they live with the consequences themselves. So, it's an interesting trend.

An incredible capability of getting through the red tape is also remarkable, and this is something that is difficult for us foreigners.

KP: When did you feel a need for opening up offices in other cities in Ukraine?

SF: Both me and the EBA board don't sit down and make strong decisions. We take a collective approach to our members' interests.



Fredrik Svinhufvud, CEO of Tetra Pak's operations in Ukraine and the president of the EBA, said that the association has been continuing its efforts to strengthen and instill Western business values in Ukraine. (Konstantin Klimenko)

We have a good working organization in Kyiv and we basically mirror it in other cities in the regions. We can see an increasing interest toward these kinds of activities coming from other cities of Ukraine.

KP: Could you give the approximate percentage of European, American, and Ukrainian members of the EBA?

SF: I think it's about 70 percent foreign companies and 30 percent associate companies in Ukraine. We had a net growth of 160 members in 2006. That's why the structure is changing so rapidly.

About 30 percent of our members are also members of the American Chamber of Commerce.

KP: Can you name some strengths and weaknesses of the organization?

SF: One strong side is that we have a very firm value base that we stand on. We know who we are and therefore we know what we want to do. We are considered to be realistic and credible speaking partners for stakeholders in Ukraine.

Another thing is that we have achieved very good results. It's your achievements that people should judge by.

As for weaknesses, whatever you do, you can always find something you can do better. We have weaknesses and we

are not shy about them.

Where we feel most inadequate is that we are forced to prioritize issues. The consequences are, of course, that there are still members who can feel neglected and issues that need attention that do not get it.

KP: Can you give an example of any recent EBA activity that helped your company, Tetra Pak, solve a problem?

SF: We were doing lobbying within customs law and that has, directly, made our life easier, as we import and export a lot of goods. We think there are a lot of rules and regulations that are inconsistent and therefore not good for Ukraine, and through our lobbying activity at the EBA, we managed to make some positive changes happen in this regard.

Also, such concrete everyday things we have to do, like obtaining permissions, for example, and the necessary certifications became easier [to get] in many cases.

Every time EBA "complains" of something to politicians, we always propose a solution, and thus we are helping the politicians do their job. It's not always easy to find out how different aspects are working effectively in Europe if you want to obtain more knowledge about it on your own.

We try to be very constructive and provide helpful assistance.

KP: Looking at these 14 committees, can you say that some operate more effectively than others?

SF: It's all about people. Some committees have very strong chairmen that are driving changes, but this shifts over time.

We haven't graded committees, and I think it would be unfair from my side to name the top five committees, for example.

KP: Does the EBA contribute in any way to the development of high-quality business education in Ukraine?

SF: We are an association and this means we have rather limited economical possibilities. We have certain initiatives, but no real projects in this regard, and we haven't discussed any specific educational projects.

KP: What are some of the other sources of financing that your organization attracts besides membership fees? Are there ways to enlarge the resources you have?

SF: There are also sponsorships. Importantly, we cannot focus on making a profit. We would prefer working more with ideas rather than getting into projects.

Neither European, nor the Ukrainian, governments provide funding to us in any way, even though we cooperate closely.



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Companies listed by number of full-time employees

COMPANY'S NAME ADDRESS E-MAIL WEB SITE	PHONE FAX	TOP EXECUTIVE	YEAR ESTABLISHED IN UKRAINE	OWNERSHIP UKRAINIAN / FOREIGN (%)	# OF FULL- TIME EMPLOYEES	AREA OF WORK	SERVICES OFFERED	WORLD HQ	YEAR JOINED EBA	FULL / ASSOCIATE MEMBER	COMMITTEE COMPANY IS INVOLVED IN	PARTICIPANT OF EBA PROJECTS / EVENTS	REVENUES IN 2006
SERVICES													
UkrSotsbank Kyiv, 29 Kovpaka info@ukrsotsbank.com www.usb.com.ua	8(044)230-3299 8(044)529-1307	Borys Tymonkin	1990	WND	More than 10,300	Finance	Crediting, assets management, financial consulting, financing	Kyiv, Ukraine	WND	WND	WND	WND	WND
Nadra Bank Kyiv, 15 Artema inform@nadrabank.kiev.ua www.nadrabank.ua	8(800)300-0700	Ihor Gilenko	1993	92.2 / 7.8	More than 6,000	Finance	Financial	Kyiv, Ukraine	2005	Associate	No	No	\$180.8 million
McDonald's Ukraine Kyiv, 7 Hryshka info@ua.mcd.com www.mcdonalds.ua	8(044)230-0900	Igor Delov	1997	0 / 100	4,700	Food service	Fast-food restaurant, children arranging parties	Oak Brook, USA	2006	Full	Real Estate, Marketing, Logistics, Travel and Tourism, Corporate Social Responsibility, Public Relations, Human Resources	Christmas Party for kids	WND
UMC Kyiv, 15 Leypitszka umc@umc.ua www.umc.ua	8(044)230-0257 8(800)500-0500 8(044)230-0256	Adam Wojacki	1992	0 / 100	More than 3,000	Telecommunications	Mobile communications	Kyiv, Ukraine	2002	Full	Promoting Ukrainian Business in EU, Corporate Social Responsibility, Tax, Human Resources, Marketing, Legal	No	\$415 million (first 9 months)
Kyivstar GSM Kyiv, 51 Chervonozoryaniy Prosp. info@kyivstar.net www.kyivstar.net	8(044)247-3910 8(044)245-7208	Ihor Lytovchenko	1994	43.48 / 56.52	2,776	Telecommunications	Mobile communications	Kyiv, Ukraine	2004	Full	Promoting Ukrainian Business in EU, Legal, Marketing, Public Relations, Human Resources	EBA Boat Cruise (2006), Norwegian Night	\$1.2 million (first 9 months)
OTP Bank Kyiv, 43 Zhylyanska office@otpbank.com.ua www.otpbank.com.ua	8(044)492-3887 8(044)490-0536	Dmitriy Zinkov	1998	0 / 100	2,300	Finance	All range of banking	Budapest, Hungary	2000	Full	No	No	\$65.4 million
Aerosvit Ukrainian Airlines Kyiv, 58-A T. Shevchenka Blvd. agd@aerosvit.com www.aerosvit.com	8(044)235-8716 8(044)288 0046	Aron Mayberg	1994	62.03 / 37.9	2,013	Air transport	Pasanger flights	Kyiv, Ukraine	2004	Associate	Travel and Tourism (chair)	EBA Boat Cruise, Norwegian Night	\$244,334
Astelit Kyiv, 4 Baseyna, 7th floor WND	8(044)233-3131 8(044)233-3062	Tansu Yegen	2005	44.8 / 54.8	1,770	Telecommunications	Mobile communications (GSM 1800/ GSM 900 standards)	Kyiv, Ukraine	2005	Full	Marketing, Public Relations, Corporate Social Responsibility	No	N/A
ProCredit Bank Kyiv, 107-A Peremohy Prosp. cs@procreditbank.com.ua www.procreditbank.com.ua	8(044)590-1000 8(044)590-1001	Dirk Haboeck	2001	WND	1,500	Finance	Banking and finance	WND	2005	Full	WND	WND	WND
UASK ASKA Kyiv, 5 Antonova ccdir@aska.com.ua www.aska-shop.com.ua	8(044)455-9970	Oleksandr Sosis	1990	100 / 0	1,500	Insurance	Property, liability, financial risk, car, personal and compulsory insurance	Kyiv, Ukraine	WND	WND	WND	WND	WND
Ukraine International Airlines Kyiv, 63-A B. Khmelnytskoho uia@ps.kiev.ua www.flyUIA.com	8(044)461-5656 8(044)230-8866	Yuri Miroshnikov	1992	61.6 / 38.4	1,056	Air transport	Passengers, cargo and mail air transportation	Kyiv, Ukraine	WND	Full	Promoting Ukrainian Business in EU	WND	\$192 million
Premier Palace Hotel Kyiv, 5-7/29 T. Shevchenka Blvd. info@premier-palace.com www.premier-palace.com	8(044)537-4500 8(044)279-8772	Olexander Lytvyn	1909 (constru- ction)	75 / 25	600	Hotel business	Hotel apartments, conference hall, restaurant, fitness center	Kyiv, Ukraine	2001	Associate	WND	No	\$30 million
Golden Telecom Kyiv, 19-A Khreshchatyk office@goldentele.com www.goldentele.com	8(044)490-0090 8(044)490-0070	Andriy Dronyuk	1996	WND	More than 500	Telecommunications	Fixed and mobile telephony, Internet, voice and data transmission	WND	2004	Associate	Public Relations	WND	\$58.6 million (first 9 months)
Deloitte & Touche USC Kyiv, 42/4 Pushkinska kyiv@deloitte.com.ua www.deloitte.com.ua	8(044)490-9000 8(044)490-9001	Vladimir Vakht	1993	WND	350	Finance	Audit, tax, legal, corporate finance, transaction and investment consulting, management solutions, Deloitte Academy, IPO	New York, USA	2000	Full	Tax, Legal, Exporters / Importers, Promoting Ukrainian Business in EU, Travel and Tourism, Real Estate, Marketing, Investment Climate	WND	WND
Ernst & Young Kyiv, 19-A Khreshchatyk kyiv@ua.ey.com www.ey.com/ukraine	8(044)490-3000 8(044)490-3030	Alexei Kredisov	1991	0 / 100	350	Audit and consulting	Assurance, business and transaction consulting, tax and legal, Academy of Business	New York, USA	2000	Full	All committees, Tax (chair)	WND	WND
Raben Ukraine Kyiv region, Brovary district, Velyka Dymarka, 150 Brovarska	8(044)459-7200 8(044)459-7201	Andrzej Kozlowski	2003	0 / 100	330	Logistics	Warehousing, international and domestic distribution, customs	Gadki, Poland	2005	Full	Exporters / Importers, Logistics Working Group	Euro Drink Party Polish Night 2007	WND

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13

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Companies listed by number of full-time employees

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SERVICES													
PricewaterhouseCoopers Kyiv, 38 Turgenivska, floors 4-5 pwc.ukraine@ua.pwc.com www.pwc.com/ua	8(044)490-6777 8(044)486-4558	Boris Krasnyansky	1993	WND	253	Audit and legal services	Audit and accounting, performance improvement, transaction, valuation, tax and legal	N/A	2000	Full	Tax, Real Estate, Logistic Working Group, Exporters / Importers, Legal, Marketing, Finance, HR (Presidium, Board of Directors)	Business Forum in London (2006), Barriers to Investing in Ukraine (2003-2006)	\$22 billion (worldwide)
JAHN&JENSEN GROUP Kyiv, 66 Povtrofrotskiy Prosp. office@jahn.com.ua www.jahn.com.ua	8(044)495-2999 8(044)490-9243	Kristian Jensen, Flemming Jahn	1992	5 / 95	240	Food distribution, real estate	Warehousing, distribution	Copenhagen, Denmark	2002	Full	Exporters / Importers and Food, Real Estate	Danish Night	N/A
Intellecom Kyiv, 45 Urytskoho, office #504 info@intellecom.com.ua www.intellecom.com.ua	8(044)230-8038 8(044)239-6698	Vladimir Vizerskiy	1999	0 / 100	225	Telecommunications	Data transmission, Internet access, remote monitoring	Kyiv, Ukraine	2006	Full	Public Relations, Marketing	No	WND
ELEKS Software Lviv, 7-6 Naukova office@eleks.com www.eleks.com	8(032)297-1251	Oleksiy Skrypnyk	1991	100 / 0	More than 220	Information technologies	Software development and testing, web development and design, multimedia, remote administration, IT outsourcing	Lviv, Ukraine	2006	Associate	Human Resources, Marketing	No	N/A
American Medical Center Kyiv, 1 Berdychivska patientservices@amcenters.com www.amcenters.com	8(044)490-7600	WND	WND	WND	More than 200	Medicine	Medical, emergency, diagnostic and laboratory, special medical programs	WND	2006	Associate	WND	WND	WND
KPMG Kyiv, 11 Mykhaylivska info@kpmg.kiev.ua www.kpmg.ua	8(044)490-5507 8(044)490-5508	Mason Tokarz	1995	WND	More than 200	Finance	Audit, tax and legal, accounting financial consulting, transaction	Amsterdam, Holland	2000	Full	Corporate Social Responsibility, Marketing, PR	No	WND
XXI Century Investments Kyiv, 3 Hrushevs'koho office@21.com.ua www.21.com.ua	8(044)200-0457 8(044)200-0458	Nikolay Erzhakovskiy	1995	WND	200	Real estate	Development and construction investments, development	WND	WND	Full	Real Estate	WND	WND
Ericsson Ukraine Kyiv, 13 Pymonenko, office #7 B/21 ericsson.ukraine@ericsson.com www.ericsson.com/ua	8(044)537-4000 8(044)537-4004	Rasmus Nordby	1995	0 / 100	180	Telecommunications	Telecom equipment and professional	Stockholm, Sweden	2002	Full	Human Resources	WND	WND
Galaxy Insurance Company Kyiv, 23 Kotelnikova Office@galax.kiev.ua www.galax.kiev.ua	8(044)424-9044 8(044)424-9013	Maksym Udovychenko	1998	100 / 0	155	Insurance	Property, vehicles, medical, accident, freight, liability, construction risks and compulsory insurance	Kyiv, Ukraine	2006	Associate	CSR, Investment Climate, Real Estate, Travel and Tourism, Promoting Ukrainian Business in EU, HR, Transport and Customs, Brand Protection WG	General Membership Meeting with municipal authorities	WND
ING Bank Ukraine Kyiv, 30-A Spaska ingkiev@ingbank.com www.ingukraine.com	8(044)230-3030 8(044)230-3040	Alexander Pisaruk	1997	0 / 100	142	Finance	Corporate lending, trade and commodity finance, cash management, investment banking, foreign currency operations, custody	Amsterdam, Netherlands	2002	Full	Legal, Tax, Human Resources (vice president of EBA)	EBA Danish Night	\$16.8 million
ALICO AIG Life Kyiv, 84 Olesya Honchara office@alico.ua www.alico.ua	8(044)494-1343 8(044)494-1344 8(044)494-1345	Pavol Norulak	2002	0 / 100	126	Insurance	Individual life, accident, health, group life and credit life insurance	New York, USA	2006	Full	No	Employee Benefits seminars	\$24 million
Baker Tilly Ukraine Kyiv, 69 Dmytrivska www.bakertillyukraine.com	WND	Alexander Pochkun	1999	100 / 0	115	Business consulting	Audit, business consulting, outsourcing, valuation	London, UK	2002	Full	Public Relations, Marketing, Tax, Legal, Investment Climate, Exporters / Importers, Human Resources	No	WND
INPRO Insurance Company Lviv, 45-A Chornovola, apt. 9 WND	8(032)293-5588 8(032)293-5590	Dmytro Vankovych	1992	100 / 0	113	Insurance	Insurance	Lviv, Ukraine	2007	Associate	No	No	\$4.4 million
Robert Bosch Kyiv, 1 Kraynya WND www.bosch.ua	8(044)490-2400 8(044)230-2020	Rene Schlegel	1993	0 / 100	112	Industry and trade	Wholesale trade	Stuttgart, Germany	2000	Full	Marketing, Human Resources	WND	WND
ELO Kyiv, 33 Vorovskoho office@elo.ua www.elo.ua	8(044)451-8876 8(044)451-8877 8(044)451-8878	Aleksey Kovalev	1992	50 / 50	100	Trade	Paper and packaging materials trade	Kyiv, Ukraine	2001	Full	Public Relations, Marketing	Christmas party for EBA kids, EBA Boat Cruise, EBA Gala Radio Soccer Championship	WND
Baker & McKenzie-CIS Kyiv, 24 Vorovskoho kyiv_info@bakernet.com www.bakernet.com	8(044)590-0101 8(044)590-0110	James T. Hitch, III	1992	0 / 100	97	Legal services	Banking and finance, securities and capital markets, competition and corporate law, mergers and acquisitions, dispute resolution, intellectual property	Chicago, USA	1999	Full	Legal	WND	\$1.522 billion (worldwide)
British Council Ukraine Kyiv, 4/12 Skovorody enquiry@britishcouncil.org.ua www.britishcouncil.org.ukraine	8(044)490-5600 8(044)490-5605	Terry Sandell	1992	N/A	92	Information and education	Information, education, arts and culture, English-language courses	London and Manchester, UK	2006	Full	No	No	N/A
KINTO Kyiv, 2 Lysenka kinto@kinto.com www.kinto.com	8(044)246-7350 8(044)246-7434 8(044)235-5875	Serhiy Oksanych	1992	75 / 25	92	Finance	Investment and pension fund asset management	Kyiv, Ukraine	2003	Associate	All committees	No	N/A
Willard Kyiv, 41 B. Kmelnytskoho WND www.twgworld.com	8(044)502-3005 8(044)501-2342	Michael Willard	1994	0 / 100	89	Advertising and public relations	Advertising, creative, corporate and marketing PR, investor relations	Kyiv, Ukraine	2000	Full	Legal, Tax, Investment Climate, Ukraine's European Integration, Social Corporate Responsibility (chair)	?	WND
Lviv Institute of Management Lviv, 16 Liska lim@lim.lviv.ua www.lim.lviv.ua	8(032)241-9050	Petro Yanytskiy	1990	100 / 0	85	Education	Higher education, schoolchildren programs, management consulting	Lviv, Ukraine	2005	Associate	Marketing	WND	WND
Austrian Airlines Kyiv, 9/2 Velyka Vasykivska office.kiev@austrian.com www.austrian.com	8(044)289-2035 8(044)490-3494	Friedrich Burger	1991	0 / 100	More than 80	Air transport	Passenger and cargo transportation	Vienna, Austria	2000	Full	Travel and Tourism	No	WND
ALD Automotive Kyiv, 69 Frunze contact.ua@aldautomotive.com www.aldautomotive.com	8(044)247-6869 8(044)247-6970	Frederic Hamain	1999	0 / 100	70	Finance	Car lease	Paris, France	2002	Full	No	Christmas party for adults	WND
Dragon Capital Kyiv, 36-D Saksahanskoho dragon@dragon-capital.com www.dragon-capital.ua	8(044)490-7120 8(044)490-7121	Tomas Fiala	2000	WND	70	Finance	M&A consulting, equity and debt, financing, brokerage, asset management	Kyiv, Ukraine	2004	Full	No	No	WND
Emergex Business Solutions Kyiv, 37/97 Zhylyanska, 5th floor info@ebskiev.com www.ebskiev.com	8(044)248-7257 8(044)287-4354	Helen Volska	2000	90 / 10	70	Consulting	Financial management and accounting outsourcing, IT and management consulting, legal	Kyiv, Ukraine	2002	Associate	Public Relations, Marketing	No	WND
Prudens Consulting Group Kharkiv, 5 Krasnootyabr'ska prudens@prudens.com.ua www.prudens.com.ua	8(057)734-9646 8(057)712-2147	Yana Bugrimova	1993	100 / 0	70	Consulting	Legal, tax, bookkeeping, and management consulting, audit	Kharkiv, Ukraine	2005	Associate	No	No	\$2.5 million
International Institute of Business Kyiv, 51 Dehtyars'ka info@iib.com.ua www.iib.com.ua	8(044)456-3700 8(044)590-0848	Alexander Mertens	1993	WND	68	Education	Education, training, consulting, research, MBA, CIM, CIMA, CIPR and Property Appraisal programs, executive and organization development programs	Kyiv, Ukraine	2003	Full	Corporate Social Responsibility, Finance, Legal, Marketing, Promoting Ukrainian Business in EU, Public Relations, HR	HR-breakfast	WND
Eurocon Ukraine Kyiv, 4/6 P. Lumumby eurocon@eurocon.com.ua www.eurocon.com.ua	8(044)206-0014 8(044)20-0515	Oleg Drin	1997	4 / 96	56	Construction and development	Construction, development, planning	Tallinn, Estonia	2006	Full	Real Estate	No	\$17.8 million
Brandstorm Kyiv, 15 Kostelna, office #1 barndstorm@brandstorm.com.ua www.brandstorm.com.ua	8(044)490-5531 8(044)490-5537	Dmytro Borysov	1995	100 / 0	About 50	Advertising	Branding, PR, video reel creation	Kyiv, Ukraine	2005	Full	No	No	About \$1 million
French Dental Centre Kyiv, 4 Lepse Blvd. clinic@dentalfr.kiev.ua www.dental.com.ua	8(044)457-8570 8(044)496-1820	Jean-Jacques Monborgne	1998	25 / 75	49	Medicine	Dental treatment and surgery, parodontology, prosthetic, orthodontics and bracket systems	WND	1999	Full	No	No	WND
Euro RSCG New Europe Kyiv, 9-A Tolstoho group@eurorscgnewurope.com.ua www.eurorscg.com.ua	8(044)596-5051 8(044)596-5052	Larysa Vasychenko	1995	WND	47	Advertising	Advertising and marketing	New York, USA	2001	Full	No	Christmas parties for EBA children- (2002, 2003), Christmas parties for EBA children and adults (2006)	WND
Liniya Prava Moscow, 15-A Leninskiy Prosp. moscow@lp.ru www.lp.ru	7(495)589-2300 7(495)589-2400	Andrey Novakovskiy	2000	0 / 100	42	Legal services	Legal, consulting	Moscow, Russia	2006	Associate	No	No	WND
ANCOR Kyiv, 50-A, Khreshchatyk, 5th floor kiev@ancor.ua www.ancor.ua	8(044)495-1520 8(044)495-1528	Yuri Perch	1990	0 / 100	41	Recruitment	Recruitment, staff consulting	Moscow, Russia	2006	Associate	WND	WND	WND
Brain Source International Kyiv, 3 Sportyva Ploshcha info@brain-source.com www.brain-source.com	8(044)390-5010	Andrey Kryvokorytov	1999	WND	41	Recruitment	Executive search and recruitment	Kyiv, Ukraine	2004	WND	WND	WND	WND
Colliers International Kyiv, 34 Velyka Vasykivska colliers@colliers.com.ua www.colliers.com	8(044)490-5700 8(044)490-5799	Yuri Nartov, Alexander Nosachenko	1997	0 / 100	40	Real estate	Sale and lease, investment sale and acquisition, property valuation, market research, concept development, property management	Boston, USA	2006	Full	WND	WND	WND

MARCH 1ST, 2007

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SERVICES													
DLA Piper Ukraine Kyiv, 77-A Chervonoarmijska Ukraine@dlapiper.com www.dlapiper.com	8(044)490-9575 8(044)490-9577	Margarita Karpenko	2005	0 / 100	40	Legal services	Corporate law, mergers and acquisitions, banking and finance, energy, real estate, intellectual property, aviation and labor law	London, UK	2005	Full	Real Estate, Legal, Tax, Marketing	EBA Boat Cruise (2006), EBA British Night (2006), EBA Investment Forum (2006), EBA Eurodebates (2007)	WND
Studio Europa Plus Ukraine Kyiv, 2-L Tymoshenka promo@europaplus.ua www.europaplus.ua	8(044)502-0021 8(044)502-0022	Natalia Nagornaya	2002	WND	40	Mass media	Radio broadcasting	Kyiv, Ukraine	2005	Associate	Marketing, Travel and Tourism, Public Relations	Meet the Press EBA event	WND
InMind Kyiv, 14-V Yaroslaviv Val, office #31 office@inmind.com.ua www.inmind.com.ua	8(044)539-1639 8(044)331-4426	Olena Popova	2004	51 / 49	39	Marketing	Consumer survey, market, segmentation, media research, desk research	Kent, UK	2005	Full	Marketing, Public Relations	No	WND
Horizon Capital Kyiv, 4 Muzeynyi Prov. info@horizoncapital.com.ua www.horizoncapital.com.ua	(044)490-5580 (044)490-5589	Natalie Jaresko	1995	0 / 100	38	Finance	Capital investment	Kyiv, Ukraine	2004	Associate	Investment Climate, Legal, Tax, Promoting Ukrainian Business in EU, Human Resources	Ukrainian Investment Forum (2006)	N/A
DEOL Partners Kyiv, 17/52 B. Khmelnytskoho info@deol-partners.com www.deol-partners.com	8(044)200-7700 8(044)200-7701	Ruslan Oleksenko	1992	WND	36	Real estate	Brokerage, investment, consulting, research and analysis, property valuation, project management	Kyiv, Ukraine	2006	Full	Marketing (chair), Real Estate, Corporate Social Responsibility, Human Resources, Investment Climate, Legal, Public Relations	No	WND
Grant Thornton Ukraine Kyiv, 3/34 Frolovska, 3rd floor vkazakov@gtukraine.com www.gtukraine.com	8(044)238-6621 8(044)238-6622	Vitaliy Kazakov	1991	100 / 0	36	Finance	Audit and assurance, compilation to IFRS, accounting, consulting, due diligence and financial analysis, business valuation, tax planning	Chicago, USA, London, UK	WND	Full	Investment Climate	No	WND
DTZ Zadelhoff Tie Leung Kyiv, 52 B. Khmelnytskoho office@dtz.kiev.ua www.dtz.com	8(044)590-3060	Nick Cotton	1994	0 / 100	35	Real estate	Brokerage and occupier services, land acquisition services, Ukrainian and international standard valuation, consulting	WND	WND	WND	WND	WND	WND
INEKO Investment Group Kyiv, 62 Chervonoarmijska WND www.ineko-invest.com	8(044)201-6419	Denis Kopylov	1994	100 / 0	35	Investing	Asset management, investment, strategy and finance consulting, brokerage operations on the stock exchange	Kyiv, Ukraine	2002	Full	WND	WND	WND
CLEVER Group Kyiv, 1 Urytskoho office@clever-group.com.ua www.clever-group.com.ua	8(044)492-8904	Svitlana Kuklich	2004	100 / 0	32	Public relations	PR audit, PR object promotion, complex PR campaigns, communicative policy formation, planning of company/ brand complex communicative activity	Kyiv, Ukraine	2005	Associate	Public Relations, Marketing	No	WND
European Bank for Reconstruction and Development Kyiv, 27/23 Sofiyivska www.ebrd.com/ukraine	8(044)270-6132 8(044)270-6813	Kamen Zahariev	1993	0 / 100	32	Finance	Loans, equity	London, UK	2000	Full	Fuel and Energy, Public Relations, Investment Climate	EBA Pharmaceutical seminar	N/A
Epoch of International Education Kyiv, 17-B Lva Tolstoho, office #16 epoch@i.com.ua www.epoch.kiev.ua	8(044)284-3459 8(044)234-7434	Olena Yuzkova	2002	100 / 0	30	Education	Foreign-language training, Russian and Ukrainian for foreigners, education abroad, top consulting, interpreting and translating	Kyiv, Ukraine	2005	Associate	No	No	WND
Key Communications Kyiv, 28 Saksahanskoho, office #20 agency@keycommunications.com.ua www.keycommunications.com.ua	8(044)201-6494 8(044)599-0195 8(044)201-6494	Ludmila Krechmer	2000	100 / 0	30	Public relations and consulting	PR audit, PR support for events, press event organization, media projects, consulting	Kyiv, Ukraine	2003	Full	Corporate Social Responsibility, Human Resources, Marketing, Public Relations	EBA EuroDrink Party - Danish Night	WND
Kyiv-Mohyla Business School Kyiv, 8/5 Voloska team@kmbms.com.ua www.kmbms.com.ua	8(044)490-6635	Pavlo Sheremeta	1999	100 / 0	30	Education	MBA and EMBA programs, executive development programs, analytical journal	Kyiv, Ukraine	2002	Full	No	No	\$1.8 million
Lavrynovych & Partners Kyiv, 14/24 Klovskiy Uzviz, office #101 office@lp.ua www.lp.ua	8(044)494-2727 8(044)492-9997	Maxim Lavrynovych	2004	100 / 0	30	Legal services and consulting	All kinds of legal services	Kyiv, Ukraine	2006	Associate	Legal, Marketing, Tax	WND	WND
Mainstream Communication & Consulting Kyiv, 61/11 Volodymyrska, office #41 info@pr-ua.com www.pr-ua.com	8(044)592-0737 8(044)592-0747 8(044)390-7154 8(044)390-7153	Valentin Korolko	2004	100 / 0	30	Public Relations	Full service PR, media relations, PR- audit, crisis management, consulting, monitoring, special events	Kyiv, Ukraine	2005	Associate	No	No	WND
PRT Communication Group Kyiv, 4-A Shcherbakova company@prt.com.ua www.prt.com.ua	8(044)422-1285 8(044)422-2415	Irina Filenko	2000	100 / 0	29	Public relations	Anti-crisis PR, corporate interests, goods and services promotion, branding, informational support and communication streams management	Kyiv, Ukraine	2006	Associate	Public Relations, Marketing	No	WND
NAI Pickard Kyiv, 9 Prorizna, office #20 info@naipickard.com www.naipickard.com	8(044)278-0002 8(044)278-7577	Terry Pickard	1992	0 / 100	28	Real estate	Real estate lease and sale, investment sales and acquisitions, property and facility management, corporate consulting, valuation	London, UK	1998	Full	Real Estate, Public Relations, Marketing, Finance, Tax	WND	WND
KLM Royal Dutch Airlines Kyiv, 34/33 Ivana Franka klm.ukraine@klm.com www.klm.ua	8(044)490-2490 89(044)495-2406	Olena Dovgan	1992	0 / 100	24	Air transport	Air ticket sales	Amsterdam, Holland	2004	Full	Human Resources, Travel and Tourism	African Continent promotion project	\$703.2 million (04.2005- 03.2006)
ARDO SA Kyiv, 6 Darvina www.ardo.ua	8(044)461-9009	Andrea Palossi	1997	WND	22	Appliance production	Marketing activities for Antonio Merloni concern on TM ARDO	Fabriano, Italy	WND	WND	WND	No	WND
Acumen Outsourcing Kyiv, 13 Staronavodnitska, office #158 marketing@acumen.com.ua www.acumen.com.ua	8(044)501-0674 8(044)501-0671	Nikolai Ganzha	2002	100 / 0	20 / 1,500	Outsourcing	Workforce management, payroll and HR admin outsourcing, administrative for foreign contractors and companies	Kyiv, Ukraine	2005	Associate	Finance, Human Resources, Investment Climate, Public Relations	No	WND
Bud-Imperial Kyiv, 4-B Staronavodnitska, office #85 office@imperial.org.ua www.imperial.org.ua	8(044)240-7008 8(044)284-9815	Anastasiya Lutsyk	2004	100 / 0	About 20	Legal services, real estate	Legal, real estate purchase and sale, rent, lease, repairs and construction	Kyiv, Ukraine	2005	Associate	Real Estate, Health Care	No	WND
Baltic Training Group Kyiv, 7-B Molodohvardiyska e.fomina@btg.com.ua www.BTG.com.ua	8(044)496-0892	Ilona Lubenetsa	2000	100 / 0	19	Education	Business training, working out company development plans, HR consulting	Kyiv, Ukraine	2005	Associate	Public Relations, Human Resources	No	WND
Air France Kyiv, 34/33-36 I. Franka www.airfrance.ua	8(044)496-3575 8(044)496-3588	Jean-Claude Bertaux	1993	0 / 100	18	Air transport	Air transportation	Paris, France	2002	Full	Tax, Legal	No	WND
Ilyashev & Partners Kyiv, 4 Chapayeva office@attorneys.com.ua www.attorneys.com.ua	8(044)494-1919 8(057)717-5497	Mikhail Ilyashev	1997	100 / 0	18	Legal services	Corporate law, commercial litigation, real estate, international arbitration, aviation, transport, labor and financial law, intel- lectual property rights protection	Kyiv, Ukraine	2003	Associate	WND	General Membership Meeting with General Russian Council (Kharkiv), International Trade Club (Kharkiv)	WND
Key Realty Kyiv, 6 Malopidvalna, office #4 krealty@zeos.net www.keyrealty.kiev.ua	8(044)278-2776 8(044)279-0690	Nadezhda Moysenyko	1993	50 / 50	16	Real estate	Residential and commercial property lease and sale, management, market research, consulting	Kyiv, Ukraine	2000	Associate	Real estate	No	WND
LMI Consulting Kyiv, 3-7 Kyivanovskiy info@lmi.com.ua www.lmi.com.ua	8(044)531-3071 8(044)239-2568	Svetlana Sokolova	2004	100 / 0	15	Recruitment	Executive search, training, staff development	Waco, USA	2005	Associate	Human Resources	WND	WND
New Conception, Communication Group Kyiv, 28-A Esplanadna office@newconception.org www.newconception.org	8(044)289-4517 8(044)287-7489 8(044)287-5316	Irina Kharchenko	2002	100 / 0	14	Public relations	Crisis management communications, antiraid defense, corporate imaging, media monitoring, media and investor relations, GR	Kyiv, Ukraine	2006	Associate	Public Relations	EBA Corporate Raiding Issues Task Force	WND
ICG Donetsk, 4-A Leninskiy Prosp. icg@icg-legal.com www.icg-legal.com	8(062)348-8058	Maxim Rayko	2004	100 / 0	12	Legal services	Legal (in finance and tax)	Donetsk, Ukraine	2006	Associate	Legal	Seminar on Mergers and Acquisitions in Donetsk	WND
Alitalia-Linee Aeree Italiane S.p.A. Kyiv, 9/2 Chervonoarmijska, office #30 www.alitalia.com	8(044)492-7222 8(044)459-4676	Oksana Kilicci	2006	0 / 100	11	Air transport	Flights	Rome, Italy	2006	Full	Marketing, Transport and Customs, Travel and Tourism, Human Resources	No	WND
LEXFOR Legal Services Kyiv, 106 Saksahanskoho, office #12 info@lexfor.com www.lexfor.com	8(044)239-9898 8(044)239-9886	Yuriy Semenyuk	2005	100 / 0	11	Legal services	Legal	Kyiv, Ukraine	2006	Associate	Legal	WND	WND
Ancor SW Kyiv, 3-A Khoryva, 1st floor info@ancor-sw.com www.ancor-sw.com	8(044)461-9890	Olexandr Matyash	1992	100 / 0	10	Recruitment	Executive search and management recruitment	Kyiv, Ukraine	2006	Full	No	No	WND
AS Consulting Kyiv, 24/7 Instytutska, office #22 info@asconsulting.com.ua www.asconsulting.com.ua	8(044)253-1818	Andrey Tsvetkov	2005	100 / 0	10	Legal services	Corporate and commercial, litigation and arbitration, bankruptcy, tax, antitrust law, banking and finance, real estate and commercial property	Kyiv, Ukraine	2006	Associate	Legal	No	WND
Doma Travel Education Kyiv, 24 Voloska, office #1 info@dteducation.com www.dteducation.com	8(044)425-4045	Olena Kompanets	1995	100 / 0	10	Education	Consulting, preparing and training for study abroad, full administrative support	Kyiv, Ukraine	2005	Associate	Travel and Tourism	N/A	N/A
Forward Kharkiv 1, Universytetskiy Prov. info@kua-forward.com www.kua-forward.com	8(057)731-4095 8(057)731-1106	Dmitriy Koshkin	2003	100 / 0	10	Finance	Business financing, investment project support, investment fund management, non-state pension fund administration	Kharkiv, Ukraine	2006	Associate	No	No	WND

MARCH 1ST, 2007

IMPROVING THE INVESTMENT CLIMATE

Companies listed by number of full-time employees

COMPANY'S NAME ADDRESS E-MAIL WEB SITE	PHONE FAX	TOP EXECUTIVE	YEAR ESTABLISHED IN UKRAINE	OWNERSHIP UKRAINIAN / FOREIGN (%)	# OF FULL- TIME EMPLOYEES	AREA OF WORK	SERVICES OFFERED	WORLD HQ	YEAR JOINED EBA	FULL / ASSOCIATE MEMBER	COMMITTEE COMPANY IS INVOLVED IN	PARTICIPANT OF EBA PROJECTS / EVENTS	REVENUES IN 2006
SERVICES													
HeadHunter.COMUA WND sales@headhunter.com.ua www.headhunter.com.ua	8(044)230-8739	Marina Makoviy	2005	49 / 51	10	Recruitment	Job search, candidate search	Moscow, Russia	2006	Associate	Human Resources, Public Relations, Marketing	No	WND
KMK/TACK Training Kyiv, 12 Artema, office #14 Info@kmk-tack.com.ua www.kmk-tack.com.ua	8(044)502-2189 8(044)502-2190	Irina Gubar	1994	100 / 0	8	Human resources	Training, consulting, surveys	London, UK	2006	Associate	Marketing, Human Resources	No	WND
Knight Frank Kyiv, 39-41 Khoreva, office #80 kiev@ru.knightfrank.com www.knightfrank.ru	8(044)545-6122 8(044)545-6123	Yaroslava Chapko	2006	0 / 100	8	Real Estate	Real estate management and valuation, strategy consulting, project development, market research	London, UK	2006	Full	Real Estate, Agrochemical, Fuel and Energy, Food, Marketing, Promoting Ukrainian Business in EU, Transport and Customs	WND	WND
Logos Translation Agency Kyiv, 53/80 Saksahanskoho, office #902 info@logos.ua www.logos.ua	8(044)495-2494 8(044)592-1772	Galina Semenova	1995	100 / 0	8	Translation and interpreting	Translation and interpreting, translation editing and proofreading, translation notarization	Kyiv, Ukraine	2003 Ukraine	Associate	No	No	WND
Lviv Consulting Group Lviv, 1/1 Krushchynska info@lvivconsult.com www.lvivconsult.com	8(032)297-1390 8(032)297-1903	Halyna Dzyadyk	1997	WND	8	Consulting	Organization and investment consulting, recruiting, training, benchmarking	Lviv, Ukraine	2006	Full	Human Resources	No	\$100,000
OSG Records Management Kyiv, 8 Kovpaka info@osgrm.com www.osgrm.com	8(044)490-1277 8(044)490-1200	Oleg Kobzar	2003	0 / 100	8	Paperwork	Document management and archiving	London, UK	2003	Full	No	No	WND
MIP Ukraine Kyiv 18 Shota Rustaveli mip@mip.kiev.ua www.mip.com.ua	(044)287-4117 (044)287-6374 (044)289-4352	Valeria Kirpichnikova	1993	0 / 100	7	HR consulting	Recruitment, assessment	Wolkersdorf / Vienna, Austria	2000	Full	Human Resources (chair)	No	\$106,930
BENE Kiev Kyiv, 18 Chyhorina, office #226-A kiev@bene.com www.bene.com	8(044)284-2480 8(044)284-8947	Tatyana Borisova	2006	0 / 100	5	Furniture	Office interiors, design, office partitions, office furniture, furniture for banks and business centers, special projects	Waidhofen, Austria	2006	Full	Human Resources, Finance, Investment Climate, Exporters / Importers, Real Estate	No	\$243.1 million (2005-2006)
Delta Air Lines Kyiv, 9/2 Chervonoarmyjska, office #17 info@deltaair.com.ua www.delta.com	8(044)287-3595	Gerald Grinstein, Dan Fenech	1924 (2006 in Ukraine)	0 / 100	5	Air transport	Passenger air travel, air cargo	Atlanta, USA	2006	Full	Travel and Transport	No	WND
InvestInRivne Agency Rivne, 19 Hetmana Mazepy invest@investinrivne.org www.investinrivne.org	8(0362)221-565 8(0362)222-549	Serhiy Rusnak	2004	100 / 0	5	Finance	Investment preparation and realization, post-investment	Rivne, Ukraine	2006	Associate	No	No	WND
CMS Reich-Rohrwig Hainz Kyiv, 14 Artema andreas.knaul@cms-rrh.com www.cms-rrh.com	8(044)502-8331 8(044)272-4693	Andreas Knaul	2006	0 / 100	4	Legal consulting	Legal	Vienna, Austria	2006	Full	Real Estate, Intellectual Property, Marketing, Public Relations, Legal	WND	WND
Abea Kyiv, 6 Tolstoho, office #501 office@abea.com.ua www.abea.com.ua	8(044)234-6992	Valentina Davidova	2005	0 / 100	2	Information	Information, advertising, relocation	Kyiv, Ukraine	2005	Full	Tourism	No	WND
British Airways Kyiv, 48 B. Khmelnytskoho www.ba.com	8(044)585-5050 8(044)585-5051	Natalia Martynenko	1996	0 / 100	WND	Air transport	Air transportation	WND	2005	Full	WND	WND	WND
Donbass Palace Donetsk, 80 Artema info@donbasspalace.com www.donbasspalace.com	8(062)343-4333 8(062)343-4334	WND	WND	WND	WND	Hotel business	Hotel apartments, conference and event hall, bars, restaurants, casino entertainment	Donetsk, Ukraine	2006	Associate	WND	WND	WND
International Business Center Kyiv, 44 Khreshchatyk, 3rd floor ibc-ozenka@bigmir.net ibc-kiev.com.ua	8(044)279-5324 8(044)279-4481	WND	1994	WND	WND	Consulting	Property evaluation, accounting and financial consulting, investment projects and business plan development	WND	WND	WND	WND	WND	WND
Internet Securities ISI Ukraine Kyiv, 20 Esplanada, office #1104 akornienko@securities.com www.securities.com	8(044)568-5205 8(044)568-5206	Aleksander Kornienko	1994	0 / 100	WND	Information	Emerging market information, Islamic finance information	New York, USA	2006	Full	Investment Climate, Marketing, Fuel and Energy, Public Relations	No	WND
Krona Kharkiv, 18 Kulyury, office #1 ppf_kro@vlink.kharkov.ua www.krona.kharkov.ua	8(057)717-1414 8(057)717-1615	Ihor Balaka	1996	100 / 0	WND	Consulting	Brokerage, management consulting, mortgage brokerage, legal	Kharkiv, Ukraine	2006	Associate	WND	WND	WND
Raiffeisen Bank Aval Kyiv, 9 Leskova info@aval.ua www.aval.ua	8(044)490-8888	Volodymyr Lavrenchuk	WND	WND	WND	Finance	Banking and finance	WND	2006	Full	WND	EBA EuroDrink Party	WND
Romyr & Associates Ukraine Kyiv, 25 Prorizna, office #5 romyr@romyr.com.ua www.romyr.com	8(044)490-5966 8(044)279-6587	Andrew Witer	1993	0 / 100	WND	Public relations	Media relations, special event management, marketing communications, image management, community relations, public education	Toronto, Canada	2003	Associate	Public Relations (EBA PR counsel)	EBA Member Products and Services Project, EBA Discount Card Project	WND
Siemens Ukraine Kyiv, 11-13 Predslavinska ua.public@siemens.com www.siemens.ua	8(044)201-2300 8(044)201-2301	Andrea Raffaseder	1997	0 / 100	WND	Technologies	Automation and drives, enterprise networks, wireless modules, mobile and medical devices, power distribution and transmission	Kyiv, Ukraine	WND	WND	WND	WND	WND
Ukrsibbank WND office@ukrsibbank.com www.ukrsibbank.com	8(044)230-4888 8(044)230-4898	Oleksandr Adarich	1990	WND	WND	Finance	Banking and finance	WND	WND	WND	WND	WND	WND
INDUSTRIAL ENTERPRISES													
Sandora Mykolajiv oblast, Mykolajivske vil. sandora@sandora.kiev.ua www.sandora.ua	8(044)503-6015 8(044)503-6016 8(044)503-6024	Serhiy Sypko	1995	100 / 0	About 3,500	Food industry	Juice products	Mykolajivske, Ukraine	2004	Associate	Exporters / Importers, Human Resources, Legal, Tax, Marketing, Public Relations	Christmas Party for Kids	WND
Arterium Corporation Kyiv, 139 Saksahanskoho WND www.arterium.ua	8(044)490-7522 8(044)490-7517	Dennis Gartsylov	2005	100 / 0	2,500	Pharmaceuticals	Medicine production and marketing	Kyiv, Ukraine	2005	Associate	Healthcare, Legal, Human Resources,	No	WND
Procter&Gamble Kyiv, 13/5-A Naberezhno-Khreshchatytska kievreception.im@pg.com www.pg.com.ua	8(044)490-0900 8(044)492-0102	WND	1993	WND	More than 1,700	Consumer goods industry	Detergents, toothpaste, shampoo, soap production	Cincinnati, Ohio, USA	WND	WND	WND	WND	WND
Kraft Foods Ukraine Kyiv, 31 I. Franka KFU_public@kraftfeurope.com www.kraftfoods.com.ua	8(044)490-1300 8(044)490-1310	George Logush	1994	WND	About 1,500	Food industry	Food production	Northfield, Chicago, USA	WND	WND	Intellectual Property Working Group, Public Relations, Corporate Social Responsibility	WND	WND
JT International Kyiv, 19 Skovorody hq_ukraine@jt-int.com www.jt.com	8(044)490-7800 8(044)490-7805	Marchant Kuys	1993	0 / 100	1200	Tobacco industry	Cigarette production and sale	Geneva, Switzerland	2002	Full	Public Relations, Corporate Social Responsibility, Human Resources	No	WND
Zhitomir-Polysacks Zhitomyr, 1/154 Promyslova office@storsack.zt.ua www.storsack.zt.ua	8(0412)332-942 8(0412)418-413 8(0412)418-515	Heorh Kushlansky	1995	5 / 95	750	Light industry	Polypropylene packing materials and package production	Wiernheim, Germany	2006	Full	WND	WND	WND
Tetra Pak Kyiv, 82 Mezhyhirska www.tetrapak.com	8(044)230-3900 8(044)230-3949	WND	1989	0 / 100	204	Light industry	Packing materials and package production	Lausanne, Switzerland	2001	Full	Promoting Ukrainian Business in EU, Exporters / Importers, HR, Marketing, Public Relations	WND	WND
Dena Metal Ukraine Ivano-Frankivsk obl., v. Yamnitsa, 58/212 Galytska www.danametal.if.ua	8(0342)595-131 8(0342)595-135	Galyna Voloshyn	2004	0 / 100	155	Engineering and metalwork	Wire and metal product manufacturing	Bramming, Denmark	2006	Full	Metalwork Industry	No	WND
Airline Textiltryk Lviv, 226 Horodotska airline@lviv.farlep.net www.a-tt.dk	8(032)244-1153 8(032)244-1154	Andriy Solenko	2003	0 / 100	50	Textile industry	Textile printing	Ikast, Denmark	2005	Full	Industry, Human Resources	WND	WND
Julius Koch Ukraine Lviv, 3 Lvivske Shose juliuskoch@ukr.net www.juliuskoch.com	8(032)415-1767 8(032)415-1255	Mykola Dolinskyy	2003	0 / 100	35	Textile industry	Cord production, thread sales	Skodsborg, Denmark	2006	Full	No	No	WND
Chumak Kyiv, 2 Sholudenka 5th floor kiev.office@chumak.com www.chumak.com	8(044)230-4700 8(044)230-4701	Carl Sturen	1996	WND	WND	Food industry	Ketchups, condiment sauces, mayonnaise, sunflower oil, tomato paste and juice, marinated vegetables production	Kakhovka, Ukraine	WND	WND	WND	WND	WND

Source: Companies, public information, Kyiv Business Directory, last year's KP and Kyiv Post staff. WND means *Would Not Disclose*. This list is not meant to be all-inclusive. The KP makes every effort to contact industry participants while compiling our Top List. If you would like to have your company included in our list, please contact bondarchuk.oksana@kyivpost.com.

EDITORIAL

A signal from DC

As President Viktor Yushchenko and Prime Minister Viktor Yanukovich carry on with their cut-throat, and at times childish, wrestling match over authority, opposition leader Yulia Tymoshenko is creeping up behind them, garnering the respect and attention of ordinary Ukrainians and world powerbrokers.

The firebrand female politician traveled to Washington D.C. this week where she is scheduled to meet with top U.S. politicians Vice President Dick Cheney and Secretary of State Condoleezza Rice.

Her goal, of course, is to establish herself as Ukraine's genuine and strongest democratic leader. The timing of this important trip couldn't be better for Tymoshenko, who has successfully executed months of sly political maneuvering to gobble up much of the Orange electorate from Yushchenko's Our Ukraine bloc. The tactic eventually coerced Our Ukraine last weekend to join her in an opposition agreement to Yanukovich's governing coalition. The opposition deal put the last nails in the coffin of months of attempts by presidential gurus who had hoped Our Ukraine would unite with the villain of the Orange Revolution (Yanukovich) against an increasingly popular Tymoshenko. The Ukrainian Joan of Arc is viewed as a challenger to the increasingly marginalized Yushchenko and pushy, possibly pro-Russian, Yanukovich in future presidential elections.

The power tussle between Yushchenko and Yanukovich has left many abroad confused as to which Viktor is in charge in Kyiv. It has also deprived the country of a fully functional foreign minister for several months. As a top British diplomat said in Kyiv this week, Ukraine's Western partners are confused by the entire mess.

What is also clear is that Tymoshenko, while populist in her fight for electoral support, is ever more viewed as a reliable and capable leader. While many once viewed her as extreme, more are now laying hope on her aggressive and successful tactics as a viable substitute to the void and disorder generated by the Yushchenko-Yanukovich act. The fact that Tymoshenko managed to broker meetings with top US officials at the same level as diplomatic protocols granted to Yanukovich testifies to her growing recognition as a potential leader of Ukraine.

The concern with Tymoshenko, however, has been her alleged appetite for power.

On the flip side, the current situation is, as Yushchenko admitted this week, "wasting a lot of time" that Ukraine can not afford. Democracy in Ukraine is, indeed, messy, but in the current situation, Yushchenko and Yanukovich have taken this to extreme themselves. Ukraine by no means should return to authoritarian rule, but Tymoshenko's ability to predict the failure of a partnership between Yushchenko and Yanukovich, and her skill in organizing campaigns, offers hope that Ukraine can produce leaders capable of successfully playing chess on the domestic and geopolitical arena. Perhaps Ukraine would be better off with a stronger leader like Tymoshenko, capable of setting goals and achieving them, but kept in check by others, let's say Yushchenko and Yanukovich...

As the Post went to press this week, Yanukovich allies had joined their Orange foes in calling for repeat parliamentary and presidential elections. We do not see any due cause for repeat presidential elections, or a way to muster enough votes through parliament to impeach Yushchenko. But perhaps the time has come for repeat parliamentary elections. Citing political polls which show that repeat elections would produce the same breakdown of political support, some argue it would be worthless. Have not the polls been wrong before in Ukraine, for example during the Orange Revolution?

The most recent poll, made public on Feb. 28, indicates that Tymoshenko trailed Yanukovich by a few percentage points, just below 30 percent support. It is possible that Yanukovich could form a bloc with their current leftwing partners, the Socialists and Communists, in order to guarantee more supporting votes, possibly enough for a stalemate result. The barrier requiring at least three percent voter support for representation in parliament should be raised to 5-7 percent, above the level of support Communists and Socialists hold. Yanukovich could take pro-Russian communists into parliament under his belly yielding them another chance at challenging Ukraine's sovereignty, much like Regions has done by threatening that the country could split if political dice don't role their way. This would definitively show his true colors.

While it's hard to predict the outcome, perhaps the time has come to roll the dice again by asking Ukrainians how they feel about the current political chaos. Even if repeat elections produce a similar breakdown between Orange and pro-Yanukovich voters, coalition negotiations could produce a different configuration for top leadership, one that is more effective than what we see today.

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KYIV POST

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Belarus versus Russia

TARAS KUZIO

Russia obtained what it wanted from Belarus in the form of 50 percent control of pipelines and higher gas prices following a rancorous dispute in December 2006-January 2007. This is not the first time that Russia has raised prices of its pro-Russian allies in the CIS; last year gas prices were also doubled for Armenia. Ukraine is still holding out from transferring control over its pipelines to Russia. Russian President Vladimir Putin's proposal for a Belarusian-style consortium was snubbed by an overwhelming parliamentary vote initiated by the Yulia Tymoshenko bloc rejecting any such deal.

Russia and Belarus had signed a deal in 2002 that included Russian co-ownership of the pipelines but it was never implemented. The pipelines, valued at \$5 billion by Dutch experts, would be included in the gas deal that would extend to 2011. During the five-year contract, the gas price would gradually increase to Western European levels of \$250 per 1,000 cubic meters of gas.

The price charged to Belarus doubled from \$46.68, the lowest in the CIS, to \$105 per 1,000 cubic meters of gas. Russia's \$2.5 billion purchase of 50 percent of Beltransgaz would be offset by Belarus only paying \$75. The transit price was also raised to 75 cents per 1,000 cubic metres of gas, a figure that will also increase during the five-year contract to \$1.45.

Slavic Disunion

President Putin has never enjoyed good relations with Belarus President Alexander Lukashenko. This boils down to a personality clash between a former member of the Soviet elite KGB and the arrogance and Russian chauvinism of a leader of a great power with that of a former collective farm chairman and leader of 'White Russia.' A political adviser to Putin revealed that there are two CIS leaders that Putin detests: Georgian President Mikhail Saakashvili and Lukashenko.

In 2002, Russia had proposed to Belarus to jointly hold a referendum on unification which Belarus turned down. Lukashenko refused to countenance a union whereby Belarus would become an autonomous province of Russia and himself downgraded from president to governor. This in and of itself showed the incompatibility of the Slavic union.

During the following five years, Belarus continued to use pan-Slavic rhetoric of union of both countries that was useful in continuing to ensure the flow of subsidized Russian energy into the Belarusian economy. Meanwhile, Lukashenko increasingly adopted a nationalistic position in defense of his republic's sovereignty. The West has failed to recognize that Lukashenko is a quintessential Soviet Belarusian nationalist.

In his New Year's address, Lukashenko complained about Russia punishing his country because of its 'desire to be independent.' Russia's actions were tantamount to 'anti-Belarusian sentiments' that were 'dealing a blow to our century-old friendship.' Lukashenko's inconsistency between supporting a union and defending Belarusian sovereignty was brought home by Russia's demands for higher energy prices.

Lukashenko has always ruled out transferring ownership of Beltransgaz pipelines to Russia. Unlike Ukraine, which still controls 100 percent of its pipelines, the Soviet-style, unreformed Belarusian economy is in a weaker position to absorb higher gas prices. Ukraine's economic growth has continued to remain high despite an increase of

Russian gas prices from \$50 per 1,000 cubic metres of gas in 2005 to \$95 in 2006 and \$130 in 2007.

Russia's negotiating position claimed that it was not seeking control over Belarusian pipelines, but only joint ownership. A Gazprom spokesman demanded only a percent share and claimed that Russia had agreed to pay half of the \$5 billion value even though it believed that this was an overvalued figure. This is obviously a charade to camouflage a long-standing Russian strategic objective of seeking control of former Soviet pipelines transporting gas into central and Western Europe.

A POLITICAL ADVISER TO PUTIN REVEALED THAT THERE ARE TWO CIS LEADERS THAT PUTIN DETESTS...

Impact on Belarus

Belarus has no oil, gas or coal deposits, making it highly dependent on energy imports. The Belarusian economy, or as it was termed, 'Lukashenko's economic miracle,' was highly reliant on imported subsidized Russian energy. Belarusian government ministers warned of dire consequences for the economy if the gas price rose above \$75 per 1,000 cubic meters of gas. The Belarusian economy is also set to lose \$200 million per month in revenues from the heavily subsidized crude Russian oil that was refined and re-exported by Belarus.

Russian Arrogance and Belarusian Naivety

The Russian-Belarus energy conflict spells the end of the project to build a union between both states. The project was first elaborated by former Russian President Borys Yeltsin and Lukashenko in 1995 at a time when Russia was weak and its president threatened with defeat at the hands of Communist Party leader Gennadiy Zyuganov in the 1996 elections.

THE MYTH OF A SLAVIC UNION IS NOW DEAD AND BURIED WHICH IS GOOD NEWS FOR UKRAINE.

Yeltsin won the 1996 elections with the assistance of Russian oligarchs but his health continued to deteriorate throughout the 1990s, culminating in his stepping down early in 1999 during his second term in office. Lukashenko had high hopes that he would become President of the Russian-Belarusian union by taking over from a frail Yeltsin. His hopes were thwarted by the rise of Putin to power in 1999-2000 as Yeltsin's chosen successor.

Russia's aim is not regime change in Belarus, as the gas price increase was not foisted on Belarus until after Lukashenko was re-elected in March 2006 for a third term. Western denunciations of the flawed elections and post-election beatings and arrest of protesters was counter-challenged by Russia's defense of the Lukashenko regime.

Russia is interested in the replacement of Lukashenko by a more pliant authoritarian leader who is an ally but does not seek to exchange Russian largess for empty rhetoric of Slavic union. Russia is seeking to maintain Belarus as a dependable and close ally

while moving away from the union project elaborated a decade ago when there was still the threat from the Communist Party. The Communist threat is long gone in Russia and Ukraine. Putin seeks to rebuild Russia as a great power at a time when the country is self-confident and wealthy from high oil and gas earnings. *The Economist* recently wrote that Russia's oil-fueled economic revival has engendered a self confidence unprecedented since Soviet times.

The gas dispute signals that Lukashenko will not follow Central Asian leaders in becoming a president for life. With no allies in the West, Lukashenko is in a far more difficult position than Ukraine's leaders who played off the West against the East. The EU and USA decided to isolate the Lukashenko regime following Lukashenko's re-election.

Lukashenko's removal is more likely to come from external than internal pressure as the democratic opposition is weak and disunited. Lukashenko is cautiously opening up to the EU in the aftermath of the January gas crisis with Russia. The EU is likely to offer carrots, such as an energy dialogue, only in return for Lukashenko liberalizing his regime and making overtures to the opposition; steps he may be unwilling to take even though he is now cautiously and confusingly discussing the need for a former Ukrainian President Leonid Kuchma-style multi-vector Belarusian foreign policy.

Russia will be the most important external influence on Lukashenko's future. The poor personal relations between Putin and Lukashenko always lay at the bottom of the gas crisis. In Putin's eyes, Lukashenko is now expendable but this will not mean Russian support for the opposition which is still seen as too pro-Western in Moscow. Russia is already cultivating other pro-Russian candidates, business leaders within the Belarusian KGB, with whom Putin and his former KGB allies in the FSB and SVR have always maintained old-boy network links. Lukashenko has always been paranoid about defectors from his own elites as it is within these ranks that Russia is now seeking to replace the Sovietophile Lukashenko with a pro-Russian who would support economic reforms and privatization in Belarus as the means by which Russian oligarchs and investors can take over large parts of its economy.

Ukraine's Opportunity

The Slavic disunion is good news for Ukraine. The myth of a Slavic union is now dead and buried. Russia's image is tarnished as a bully, arrogant and chauvinistic even with those with a naive pro-Russian orientation. This is not the first occasion and energy is not the only issue that has shown Putin's true colors; Russia and Putin's image was first tarnished during its unprecedented intervention in the Ukrainian 2004 elections that backfired. Alexander Litvinenko's assassination was described as undertaken by the same Russian autocratic regime as that which attempted to poison Viktor Yushchenko two years earlier. The Tymoshenko bloc strategically used Putin's arrogance to rally the entire Ukrainian parliament against Russian proposals to create a pipeline consortium.

Russia's growing arrogance, as seen in Putin's Munich speech earlier this month, gives Ukraine a second opportunity to integrate into the Euro-Atlantic community of nations where the rules of the game are very different to those proposed by Putin.

Dr. Taras Kuzio is a Senior Transatlantic Fellow at the German Marshall Fund of the United States.

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One of the leading European banks is looking for **DEPUTY DIRECTOR OF BUSINESS DEVELOPMENT DEPARTMENT**
Requirements: Higher degree (banking); 5 years experience in managerial position in consumer finance or retail banking sector; Experience in sales, building and managing distribution network, creating new points of sales and branches; English – fluent; 35 - 40 years old.
Please send your CV to oksana.lebednets@zsm.com.ua indicating name of the vacancy in subject line.

Leading International Audit company is looking for **SENIOR AUDITOR**
Requirements: Master's degree in Accounting/Audit; 2+ years experience as an Auditor/Controller in a large audit or industrial company; GAAP, IFRS; Professional certification is a plus; Fluent English; Excellent analytical and interpersonal skills.

SENIOR MANAGEMENT ACCOUNTANT
Requirements: Diploma (Accounting/Finance/Economics); 5 years experience in management accounting in a large company; Strong knowledge of management accounting, national accounting requirements (IAS or GAAP is a preference); Experience in export/import operations; Good level of English.
Please send your CV to lesya.lukyachenko@zsm.com.ua indicating name of the vacancy in subject line.

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REGIONAL SALES MANAGER
(2 positions: Kiev, Dnepropetrovsk; international company, one the largest decorative paints producer, min. 3 year of experience in sales, knowledge of Ukrainian construction market)

GENERAL DIRECTOR DEALERSHIP
(foreign automotive corporation, experience in sales/dealership building with foreign brands is a must, strong planning and analytical skills, excellent knowledge of the market)

ONLINE PROGRAM DIRECTOR
(leading media company, start up of challenging commercial Internet project; solid managerial experience in media/internet projects, good knowledge of media market)

HEAD OF INTERNET SALES
(leading media company, start up of challenging commercial Internet project; 2+ years of active sales experience, preferably in Internet sphere)

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University/MBA degree in Engineering / Logistics; 5+ years of work experience with at least 2 years in a similar position in supply chain/logistics, preferably in an international logistics or retail company; good knowledge of English.

GROUP BRAND MANAGER (Multinational FMCG Company)
University degree in Marketing / Economics; 3 + years of work experience in multinational FMCG company; excellent managerial abilities; fluent English.

CHIEF ACCOUNTANT (Multinational Company)
University degree in Economics; 3 + years of professional accounting experience in a foreign company; solid knowledge of statutory and GAAP accounting, ERP systems; strong knowledge of IT; good command of English.

HR MANAGER (Multinational FMCG Company)
University degree; 2+ years of relevant working experience in HR; readiness for business trips; good command of English.

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Finance Director

- University Degree
- 2 years + experience in western company
- Good English, Russian & Ukrainian
- international accounting standards

Sales manager (cartridges)

- male, Age 26-32.
- higher degree as a must!
- fluent English as a must!
- excellent experience in sales in IT field (preferable)
- experience of work in western corporation 2-3 years (preferable)
- flexible & reliable person

Sales manager (printers)

- University degree as a must!
- excellent experience in sales as a must!
- fluent English as a must!
- experience of work in western corporation 2-3 years (preferable)
- flexible & reliable person

Chief Accountant

- University degree
- Good English, Russian & Ukrainian
- 2 years + experience in western company
- national & international accounting standards

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Please send your detailed CV's both in English and Russian/ Ukrainian languages to bdm@staffservice.com.ua, www.staffservice.com.ua

Leading International Construction Consultancy Seeks Exceptional Staff for Kiev Office

BUSINESS DEVELOPMENT MANAGER:
As part of an ongoing recruitment drive, Sunbury Heights Project Management is now recruiting an additional Business Development manager for its Kiev office. Applicants should have a proactive sales background at management level and be used to selling in a business-to-business environment. Exceptions to these requirements can be made for exceptional individuals. English language ability necessary.

PROJECT MANAGERS
Experienced construction Project Managers required with experience in at least one of the following roles: site management, construction estimation, cost management, project management, real estate consultancy. English language speakers preferred.

PROJECT ASSISTANTS
Proactive project assistants required, not afraid to work long hours and work on site, in return for a very attractive benefits package and excellent prospects with the fastest growing construction consultancy in Europe.

COST CONTROL SPECIALISTS
Experienced quantity surveyors or cost control specialists required for a number of relevant roles in our Kiev office. Previous roles as estimators, construction accountants, real estate valuers or bid managers are all relevant. English speakers preferred.

All applicants will need to demonstrate good computer literacy and be able to provide references. Excellent compensation packages available for the right candidates

Resumes please to:
david.sheppard@sunburyheights.com

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Realize Your Potential!
We believe in cultivating our employees to realize their potential and become part of the success of the company. We are dynamic, energetic and expanding, and our most important resource for growth is you.

DATA COM PRODUCT MANAGER
Requirements:
1. Knowledge of communication industry, especially in data communication field: routing and switching theory, VPN, MPLS, etc.
2. Knowledge of data communication equipment: router, switch, firewall, etc.
3. Education: Telecommunication/IT/Technical
4. Gender: Male/Female
5. Age: 22-32
6. Fluent English
Responsibilities:
1. Product promotion (presentations, discussions, questions answering)
2. Network planning (preparing technical and price proposals based on customer requirements, assisting customer in network planning)

FIXED NETWORK PRODUCT MANAGER
Requirements:
1. Telecommunication basic knowledge, PSTN knowledge, IP technology, NGN, DSLAM
2. Practiced computer skills, presentations making
3. Education: Telecommunication/IT/Technical
4. Fluent English
5. Good skills at communication, presentation, negotiation
6. Good learning ability
7. Age: 22-32
8. Gender: Male
Responsibilities:
1. Pre-sale technical support
2. Relationship building with key technical specialist
3. Contract negotiation and project implementation assistance

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Leader of solutions in measuring and process technologies
Managing Director (code ES 3055)
Requirements: University degree in Engineering/ technical expertise in mechanical engineering, process or automation engineering; broad sales background in one of the relevant industries; strong economical understanding and commercial acumen; experience in budgeting process; strong negotiating competency; experience in managing a business unit/ profit center.

Large multinational FMCG company
Head of Production and Technologies (FMCG) (code EGO 3045)
Requirements: University Degree in engineering (general or specialist food processing industry); 3+ years of factory management experience or large teams/production units management experience; strategic vision, leadership, decision-making, negotiation, interpersonal skills, ability to multi-task.

Large foreign pharmaceutical company
Business Unit Manager (code ES 2979)
Requirements: 4+ years of experience in pharmaceuticals; experience in field sales; knowledge of product marketing; well-developed managerial, leadership and communication skills.

One of the world's largest software companies (Fortune500)
Services Department Lead (IT) (code EGO 2980)
Requirements: 3+ years of professional experience of work in the sphere of services provision in the high technology sector within a foreign or large local company; IT background is desirable on a par with knowledge of Microsoft, HP, Intel product lines; solid managerial experience.

The worldwide leader in networking technologies (Fortune500)
Customer Service Manager (code EGO 3072)
Requirements: University Degree preferably in Computer Science, Technology or Economics; 3+ years of experience in logistics within an international supply chain environment of a technological company; solid knowledge of certification, Import/ Export and Customs; ability to establish good rapport with warehouse staff, officials management and executive level; excellent communication, negotiation, presentation, organizational and interpersonal skills.

Large multinational FMCG company (Fortune500)
Internal Auditor (code MS 3074)
Requirements: 3+ years of experience on Internal Auditor/ Finance Director position; practical knowledge of modern auditing and accountancy practice and techniques; ability to quickly progress in the company; good analytical, problem solving and communication skills.

A leading company in planning and building, real estate projects and investments
Real Estate Manager (code NR 3002)
Requirements: experience in the area of the Real Estate management; ability to identify adequate projects for the real estate fund; representative contacts; good communication, managerial and organizational skills.

Well-known foreign FMCG company (Fortune500)
Junior Brand Manager (code YK 3075)
Requirements: 2+ years of experience in marketing area; good analytical, communication and presentation skills, activity and creativity.

Leader in oil and gas sphere
Sales Administrator (code AGR 3050)
Requirements: 1+ years experience in Customer Service/ Office Administration; good knowledge of general PC applications; excellent communication and organizational skills.

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CREDIT MANAGER (medium and big enterprises)
At least 1 year experience with crediting of corporate clients and documentary operations; excellent knowledge of bank products; fluent English.
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At least 1 year experience with credit documentation and documentary instruments; excellent knowledge of credit products; good command of English.
Code: YH-01

CREDIT ANALYST / RISK MANAGER
At least 1 year experience in Corporate financing; good knowledge of accounting principles, corporate financial analysis; understanding of corporate business; written English.
Code: AR-01

SENIOR AUDITOR
Comprehensive auditing experience; competence in an audit of commercial bank operations; bank risks understanding; excellent team working skills; fluent English.
Code: SB-01

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Cargill is an international provider of food, agricultural and risk management products and services. With 149,000 employees in 63 countries, the company is committed to using its knowledge and experience to collaborate with customers to help them succeed. With near \$200 million invested in the Ukrainian agricultural and food processing sector, Cargill is one of the leading foreign investors in Ukraine. Cargill Ukraine currently employs over 800 people in various locations.

We are currently looking for:

CROP ANALYST

Position is based in Kyiv.

Principal Accountabilities:

- Collect, process and analyze statistics to forecast development of agriculture in Ukraine.
- Determine the effect of weather on growth and gross yield of crops.
- Conduct regular crop surveys.
- Be involved in doing research and preparing presentations about agricultural production in Ukraine.
- Effective interaction with trade experts.

Qualifications:

- Higher education in agronomy/ agriculture/ biology/ meteorology/ marketing.
- Excellent PC skills.
- Readiness for business trips.
- Good communication and analytical skills.
- Fluent English is a must.

Please, send your CVs by March, 15th 2007 via email to Olena_Ternova@Cargill.com, or by fax: + 380 44 230 1445 with Ref. Crop Analyst

HEALTH POLICY INITIATIVE Task Order 1, Ukraine

The USAID-funded initiative works on a national, regional and municipal level to build capacity and support implementation of policies to prevent, detect and control Avian Influenza (AI) in Ukraine. The project will coordinate its activity with ministries, other central and local executive bodies, international and non-government organizations, private sector, including the poultry producers, and communities.

We are seeking a specialist for the following position:

PUBLIC HEALTH CAPACITY BUILDING SPECIALIST

Requirements: at least three years experience in one or more of the following areas - public health, veterinary health, health care management, medicine, preferably with a specialty in influenza or avian influenza. Fluent in Ukrainian and Russian, good knowledge of English and PC skills are required.

Interested candidates should send their CV, with a cover letter and three professional references to:

E-mail: hpi@hpi.kiev.ua or fax (044) 287-71-81, and need to request and read a job description, and complete an special application form. Deadline for applications is March 9, 2007.

Only successful candidates will be contacted and invited for interview.



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Recruitment Specialist

Responsibilities

- Hiring people;
- Integration of newcomers into the company;
- Administrative work in HR dept;
- Maintain the HR data;
- Ensure local employment law is maintained;
- Provide support when receiving employment certificates for foreigners;
- Liaison with recruitment agencies;
- Plan relevant hiring activities.

Profile

- 27-35 years old;
- Higher education;
- Min 5 years of experience in recruitment and HR processes in international company;
- Profound understanding of labour market and trends;
- Knowledge of recruitment agencies market;
- Strong interpersonal and recruiting skills;
- Ability to travel on the extended basis;
- Strong team player;
- Proficient PC user;
- Fluent English is a must;
- SAP knowledge is a plus;
- Easy-going personality.

We offer for professionals

- be a part of strong and fast-growing team and business
- international working environment
- challenge of your talents and ambitions
- career (domestic or international)
- attractive remuneration package

Please e-mail your CV with the photo and a letter stating why you want to work for Hilti to the following address: Elena.Sokolova@hilti.com or fax: 044 390 55 65



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Recently established subsidiary of a well known automotive foreign company operating worldwide is seeking a reliable and responsible highly qualified professional for the position of

ACCOUNTANT/DEPUTY CHIEF ACCOUNTANT

Age: 30-45. Sex: female. Education: higher (accounting, audit, finance, economic). Type of employment: full time. City: Kiev.

E-mail: personnel_2007@yahoo.com

Qualification requirements:

Work experience - 3+ years preferably in a trading company; experienced PC user: MS Windows, MS Office, MS Outlook Express, Internet, 1C; experience in budgeting and forecasting, tax, social contributions and payroll reporting; good knowledge of Ukrainian tax, accounting and foreign economic relations legislation; good knowledge of IAS; pro-active attitude, communicative and analytical skills. Fluent English both oral and written is a must. Work experience in a Western company on analogous position will be a plus.

New monobrand elite boutique based in Kyiv (exclusive suites and accessoires for men) announces tender for a Managerial position.

Requirements: male / female aged between 25 and 40, higher education and job experience in the same industry for minimum 2 years. Good communication skills (VIP-clientele), good sales experience, excellent organizer, goal-oriented, self-motivated, English language, PC literate. Preferences shall be given to applicants with presentable appearance, educated communicators, responsible, honest, well-organized and respectable. Salary - 1000 USD.

You could apply for an interview and additional information calling at (044) 279 05 37, 244 14 93.

Kiev Representative Office of Foreign Company is looking for

MEDICAL EQUIPMENT (ULTRASOUND) SALESMAN

Requirements:

- University degree in medicine or medical technique
- Previous successful experience in ultrasound operations and sales
- Excellent communication and presentation skills
- Customer-oriented, energetic, self-motivated, ready to travel and responsible personality.
- Fluent in Russian, Ukrainian and English
- PC proficient
- Driving license

We offer:

- Competitive salary with bonus system
- Excellent work conditions
- Friendly working environment

Please send your CV and motivation letter to e-mail: y.androshchuk@medrom.com.ua fax: +38(044) 390 71 25, phone: -24

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PLANT MANAGER

Will be responsible for production, quality, storage, plant maintenance, environment, safety, human resources and security of the facility.

MATERIALS MANAGER

Will be responsible for planning, warehouse, transportations and customs. Will work in SAP environment.

QUALITY MANAGER

Will be responsible for managing and development of quality assurance, creation and implementation of quality management, planning and execution of internal audits.

Potential candidates for this positions should have three years of the respective experience with foreign companies and perfect command of English.

The company offers an excellent compensation package and unique work environment.

So, if you are motivated by results and seeking for the challenging role in dynamic organization, we would like to hear from you.

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VACANCY ANNOUNCEMENT

The United Nations office in Ukraine invites applications from highly qualified, energetic, proactive and experienced professionals, who are fluent in English, to apply for the following posts currently available in our office:

UN SENIOR EXPERT ON CIVIL SOCIETY

In order to define the strategy of UN's work with civil society and on civil society empowerment, the UN(DP) is hiring a Senior Expert on Civil Society who will assist the UN System in Ukraine in defining the strategy and workplan of UN's support to and engagement with the civil society. The Senior Expert will provide support to the UN Theme Group on Empowering Civil Society and the Theme Group on Institutional Reforms. S/he will facilitate contacts and networking between UN agencies and Civil Society Organizations and assist the UN management in providing direction and oversight of joint programmes on civil society empowerment, involvement in government decision making and delivery of services.

COMPUTER HELP DESK

We are seeking proactive and energetic professional to work in the UN/UNDP Office in Ukraine as a Computer Help Desk /Assistant SysAdmin. We believe that in addition to the excellent professional/technical skills and relevant experience for at least 3 years (preferably within an international organization) the applicant should be a good team-player and have good communication skills.

More detailed information on the above vacancies can be found on our web site <http://www.un.kiev.ua/bc/jobs/>

We invite all interested and qualifying candidates to urgently apply by 4 March 2007. UNDP will use a transparent and competitive screening process, though will only contact those applicants in whom there is further interest. Please note that UNDP has also a number of other vacancies available on our web site.

UNDP Office in Ukraine
1, Kloviskiy uzviz, Kiev 01021
e-mail: vyacheslav.egorov@undp.org;
fax: (8-044) 253-2607



Experienced, energetic, creative, presentable and highly motivated PUBLIC RELATIONS MANAGER

Requirements: Higher Degree; 2+ years experience as PR Specialist or PR manager in big Ukrainian or multinational company; fluent spoken and written English as well as Ukrainian and Russian is a must; excellent knowledge of Adobe Photoshop, Power Point, Adobe Reader is a must; ability to lead and manage PR projects and company's PR policy in general; ability to work under stress and meet deadlines; ability to travel abroad and inside the country.

Responsibilities:

- Drafting and carrying out company's strategy in Public Relations field, budgets preparation and provision to the Board of Directors
- Working out PR projects in accordance with company's needs
- Developing contacts with possible business partners and maintaining contacts with current clients
- Writing press releases, briefs, speeches, promo texts etc.
- Ensure chosen PR strategy is successfully implemented in regional offices of the company by creating own PR department
- Organization and support of (includes but not limited to) press receptions, seminars, participation in exhibitions, presentations, top management meetings, promo materials preparation, internal PR events, etc.

Experienced, creative, hardworking and highly motivated HUMAN RESOURCES MANAGER

Requirements: Higher Degree; 2+ years experience in the Human Resources industry, recruiting; excellent written and spoken English is a must; excellent knowledge and understanding of best practice in HR; excellent contacts and network throughout the HR industry; excellent knowledge of the Ukrainian Labor Law, bonus and score-card systems; experience of working with people of different cultures and managerial methodologies; good interpersonal skills in terms of influencing, negotiating and listening.

Responsibilities:

- Develop & structure HR Department
- Provide HR support and solutions to all Line managers and employees
- Implement Reward levels, succession and retention strategies
- Advise the management team on the development of positive employee relations and help in resolving grievance and disciplinary issues
- Create & implement successful staff recruiting system

UDEEC GROUP is leader in telecommunications field, working with GSM operators/vendors, supplying turnkey solutions including planning, optimization, acquisition, implementation, service/maintenance and production of galvanized steel products to operators and vendors in Ukraine.

We are looking for best talent and professionals.

- Create & implement staff testing system
- Create & implement job definitions
- Control & planning of all activities of company's HR Department

MARKETING SPECIALIST

Requirements: Higher Degree in Marketing; 1+ years experience in marketing, advertisement or PR; good knowledge of English; PC literacy; managerial qualities; strategic thinking; good leadership skills; good interpersonal skills; ability to work under stress and meet deadlines.

Responsibilities:

- Performing marketing researches, market analyses
- Brand support
- Developing contacts with possible business partners and maintaining contacts with current clients
- Participation in company's marketing strategy development and implementation
- Organisation and support of company's participation in seminars, exhibitions, presentations, top management meetings, internal PR events, etc.

WEB DESIGNER

Requirements: 2+ years experience at corresponding position; good knowledge of English is a must; experience of working with people of different cultures and managerial methodologies is a plus; good interpersonal skills in terms of negotiating and listening; ability to work under stress and meet deadlines.

Responsibility: Maintain and regularly update company's web page.

IT SPECIALIST to manage office network and equipment

Requirements: Higher Degree; 2+ years experience; MS Operating service background; XP Professional; W2K3 knowledgebase; MCP - XP Certificate is a plus.

Responsibilities:

- Basic Network Knowledgebase:
- LAN management
- Transreceivers
- VLAN Management
- Basic Support Knowledgebase:
- Printers
- Scanners

CAR LEASING MANAGER/HEAD OF CAR LEASING DEPARTMENT

A car leasing manager plans and coordinates the operation of a car leasing agency.

Requirements: 1+ years experience at car leasing agency; fluent English is a must; PC literacy; good communication skills; good organisational skills; good leadership skills; self-motivation; enjoy working with people; team development skills.

CIVIL WORKS ENGINEER

Requirements: 2+ years experience in construction industry, experience in telecommunications is a plus; good knowledge of English is a must; experience of working with people of different cultures and managerial methodologies is a plus; good interpersonal skills in terms of negotiating and listening; ability to work under stress and meet deadlines.

lecmmunications is a plus; good knowledge of English is a must; experience of working with people of different cultures and managerial methodologies is a plus; good interpersonal skills in terms of negotiating and listening; ability to work under stress and meet deadlines; ability to travel around the country.

NetPlan; one of the group companies of UDEEC is looking for experienced telecom planners for wide-range projects

RF ENGINEERS

BS degree in Electronics or telecommunication engineering, has minimum 2 years experience in cell planning and radio frequency planning, has knowledge of RF Planning tools, has fluent in English, in addition; accompany the site acquisition team on site visits to analyse various candidates and determine the best. Analyse each candidate by predicting coverage using NetAct tool. Attend site walk through after site is on-air. Update site database with data from walk through; Verify antenna azimuth, type and tilts; channel assignments, etc.

OPTIMISATION ENGINEER

Performed Benchmark analysis of coverage and performance of all operators in various markets. Collected drive test data using TEMS Equipments. Performed data conversion into various outputs for post processing. Processed and plotted signal strength using MapInfo to analyse and compare performance for each carrier. Set up procedures and Issues to follow up and documented various results for future reference.

UDEEC GROUP daughter company Mega-Design which is situated in Pavlograd/Dnepropetrovsk district and produces hot dip galvanized steel constructions for GSM projects and serves as galvanizing unit is looking for the following specialists:

MARKETING SPECIALIST

Requirements: Engineering knowledge, especially in steel construction specifications and documentation; good knowledge of English is a must; presentable; able to travel; easy adaptable to new environmental conditions.

QUALITY CONTROL SPECIALIST

Requirements: Engineering knowledge, especially in steel construction specifications and documentation; work experience in manufacturing of steel construction; easy adaptable to new environmental and hard working conditions.

Group of companies ATOLL HOLDING is looking for MANAGER OF INVESTMENT PROJECT IN TOURISM BRANCH

Responsibilities:

- Planning and development of a large-scale Tourist Complex in one of the region of Ukraine from "zero" point.
- Strategy and business tasks development.
- Business and marketing advancement.
- Project management

Qualifications:

- Knowledge of tendencies in International Tourism and Recreation Industry.
- Ability to decide promptly in complicated situations
- Excellent project management skills
- Excellent communication skills, management ability.

Contacts:
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Interested candidates should forward their CV, in English, in confidence to **Natasha Rudovskaya** at (044) 5900709 or forward to: natalia.rudovska@kievrianta.com.ua no later than **Wednesday 14/3/07** For additional information on Kyiv Duty Free please visit us at www.kyivdutyfree.com

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- Знания допечатной подготовки, понимание процесса верстки
- Креативность, умение работать в команде
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- Углубленное знание программы Adobe Photoshop
- Креативность умение работать в команде
- Способность работать в сжатые сроки

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KYIV POST

The Guide

A view from the top:
Tucc appraises the beautiful panorama and refined menu at Belvedere
Page 32



MARCH 1ST, 2007

Got some ideas you'd like to share? Want to promote your next big event?
Contact **Editor Alexandra Matoshko**
at matoshko@kyivpost.com, or call 496-4563!

Taras Bulba becomes a musical



By **ALEXANDRA MATOSHKO**

The famous work of Mykola Gogol, "Taras Bulba," has grown immensely in popularity lately. Just weeks after I wrote about the movie adaptation of the novel that is now being produced, I heard that a theater musical, called "The Ballad of Brave Knight Taras Bulba and His Sons," is set to become the second premier of the new municipal theater Kyiv. The play will offer a new take on the famous plot and will differ from another famous adaptation of "Taras Bulba" – the opera by legendary composer Mykola Lysenko. The upcoming musical will present a large-scale performance complete with modern music, complicated vocals parts and modern dancing. The play evolves around the love affair between Taras Bulba's son Andriy and a young Polish lady Marylya – a variation of the classical Romeo-and-Juliet tragic plot.

Perhaps to develop interest in the play, the role of Andriy was given to the vocalist of the popular rock band Druha Rika (Second River) Valeriy Harchishyn. His band mates will also appear in the musical playing themselves and will offer a certain modern outlook on the historical period during which the story of Taras Bulba takes place. The author of the music for the play is the composer Ivan Nebesniy, who worked with Ruslana, Oleh Skrypka and other musicians. The music itself will be in a European style with some folk elements.

"The Ballad of Brave Knight Taras Bulba and His Sons" is being promoted as the first Ukrainian national musical, which is interesting because the musical "Ekvator," which was first performed in 2003, was also dubbed "first." I'm beginning to wonder how many first Ukrainian musicals (as well as first Ukrainian blockbusters) are still to come. But, I guess the one to be justly called "first" should be the one which really manages to become an outstanding event on Ukraine's contemporary performing arts scene – not through a promotion campaign but through popularity among Ukrainian audiences.

Flower Power



Legendary Moscow theater director Mark Zakharov puts on shows in Kyiv
Page 25

Kyiv in bloom: find the perfect floral bouquet for Women's Day
Page 28

Shop from home: The best online gift shopping websites help you save time
Page 33

A Word with ... Mabrouk Najet, aspiring endocrinologist from Tunisia
Page 34

(Konstantin Klimenko)

GALLERIES

THURSDAY 1


"Cats." Photos by students and graduates of Viktor Marushchenko photo school and Oleksandr Vereshchak

The chosen theme – cats – is certainly a sweet one and can hardly be imagined without red valentines, cupids, and pink-cheeked babies. But this group of photographers tried to avoid the corny stereotypes. The cats are shown crossing the streets of a busy city and nestling in the sun on a lonely pier. The exhibition proves that context is something that completes an image or turns it in the opposite direction.

RA-photo (32 Khmelnytskoho, 235-3621).
Through March 8.


Paintings by Oleksandr Zhivotkov

Works by the Ukrainian artist Oleksandr Zhivotkov are painted in pale shades and outline the figures of sitting and lying women. They have no physical form and are presented as sketches – we see only the frames of bodies. The works of the painter

have been exhibited in and outside Ukraine and are included into state and private collections in Ukraine and abroad. The artist is a member of the Ukrainian Artists Association and "Zhyvopysnyi Zapovidnyk" ("Picturesque Preserve") group.

Trytykh Gallery (34 Andriyivskiy Uzviz, 279-0759).
Through March 14.

"Mushrooms." Paintings by Mykyta Kadan

Kadan creates images of catastrophes and nuclear explosions, crowned with colorful "mushrooms" of fire and dust. Such pieces of art, according to the painter's interpretation, represent the thirst of modern people for big and small catastrophes in their lives and in society as a whole.

Kyiv. Fine Art (12 V. Zhytomyrska, 278-1359).
Through March 20.

SPECIAL EVENT

FRIDAY 2


"The Most Beautiful People of Ukraine"

"The Most Beautiful People of Ukraine 2006" is an annual award ceremony organized by Viva magazine. Over two months, the most beautiful people of Ukraine were chosen from a selection of 50 celebrities (25 men and 25 women), through online and sms voting. During the ceremony, a gala concert with participation from Ukrainian pop stars, will take place.

Palats Ukrayina (103 Chervonoarmiyska, 247-2444). 7 p.m.
Tickets Hr 50 to Hr 400.

CLUBS

FRIDAY 2


Unknown Error

Unknown Error is the project of two deejays: Jim Gash and Rob Dickeson, who play music styles known as darkside and neurofunk. This duo is considered very talented. Their first single "Shadows" got to the first ten spots on BBC 1's Xtra DnB Chart. The event will take place as a culmination to Drum'n'Bass Session 11 project.

Cinema (1 Entuziastiv, 555-5854). 10 p.m. Tickets Hr 80.

SATURDAY 3


Kathy Brown

Kathy Brown is a famous singer who creates vocal house music. She became famous with the singles "Voodoo Magic" and "Time & Time Again," but she gained her biggest success when she collaborated with Soul Central duo, remaking Derrick May's song "Strings of Life."

Tsar Project (1V Hrushevskoho, 278-6246). 10 p.m.
Tickets Hr 100 for females and Hr 150 for males.

WEDNESDAY 7


DJ Panin

Russian deejay from Moscow Andrey Panin is going to perform his synth pop and electro clash music at Tsar Project night club. He is a resident of the fashionable Moscow clubs Justo and Zona. In 2001, Andrey Panin was nominated "Best Deejay" and awarded the "Zolotaya Gorgulya" prize in "Shestnadsat Tonn" club.

Tsar Project (1V Hrushevskoho, 278-6246). 10 p.m.
Tickets Hr 100 for females and Hr 150 for males.

THEATER

FRIDAY 2


"The Hostess."
A wine-tasting performance

The first performance of its kind organized by TM Inkerman, during which they will introduce a new Chardonnay, Katchynske. The performance has already been staged in Dnipropetrovsk and now is going to be shown in Kyiv. The peculiarity of the performance lies in the combination of theater play and wine tasting. Vitaliy Malakhov, the director of the Kyiv Podil theater, considers the innovation as a return to the very roots of the theater – ancient Greek games devoted to the god of wine, Dionysus. The play based on a work by the Italian playwright Karlo Goldoni "The Hostess." There will be famous TV hosts – Dasha Malakhova, Andriy Parkhomenko and Oleksandr Danylchenko on the stage.

Ukrayinskiy Dim (2 Khreshatyk). 7 p.m.
To order tickets call 278-5560.

LIVE MUSIC

WEDNESDAY 7


Korol I Shut (King and Jester)

Famous punk rock band from Russia Korol I Shut will play at Palats Sportu, in support of their new album, "Prodavets Koshmarov" ("Seller of Nightmares"). The band was formed in 1988 and gained fame with their original lyrics based on different horrific tales. Old and new songs will be performed during the concert.

Palats Sportu (1 Sportyvna, 247-7406). 7 p.m.
Tickets Hr 50 to Hr 60.

THURSDAY 8


Red Cardell

Red Cardell is a folk-punk band from France, whose music is a mixture of acoustic rock and Celtic folklore. The band consists of three musicians playing guitar, accordion and drums. During its 15 year history, Red Cardell has recorded nine albums. Their last album was recorded with Ukrainian band "Hurtopravtsi" and is called "Naitre" ("Birth").

Kvartira Babuin (1/2 Khoryva, 463-7330). 8 p.m.
Tickets Hr 90.

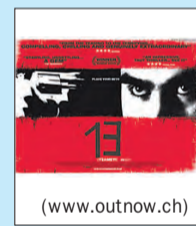
MOVIES

THURSDAY 1

Future Shorts Festival

This time the program of the Future Shorts collection of films bears a sports theme. It will include the work "Next," by the young Ukrainian director Anatoliy Lavrynishyn, whose animations were praised at Ukrainian, Polish, Latvian, Austrian, and Brazilian Festivals. Other shorts include stories about the lives of sport fans, youngsters with inferiority complexes, and friends and families undergoing extreme adversity.

Butterfly Ultramarine (1A Uritskoho, 206-0350) March 1-4;
Zhovten (26 Konstyantynivska, 205-5951) From March 5.
Tickets Hr 20. With Afisha Card – 30 percent discount.


Premiere: "13 Tzamet"

The thriller by French-Georgian director Gela Babluani, who was awarded the "European Discovery of the Year 2006" prize, was first shown during the French Movie Festival. Now, with the help of the company Arthouse-Traffic, the film is going to be brought to theaters in Kyiv.

The film is narrated by a 22-year-old immigrant Sebastien (Georges Babluani), who works hard to help his impoverished family. One day, he eavesdrops on the conversation of his junky-neighbor and decides he wants to earn money fast. This leads him into a world of criminal gamblers, who bet on human lives.

Zhovten (26 Konstyantynivska, 205-5951).
Tickets Hr 10 to Hr 55. With Afisha Card – 30 percent discount. See Movies for details.

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SPECIAL PICKS

See famed LENKOM theater onstage



Russian actor Aleksandr Abdulov stars as R.P. McMurphy in the theater adaptation of "One Flew Over Cuckoo's Nest." (Courtesy photo)

By **OLGA KOVALENKO**

One of the most beloved and famous Moscow theater directors, Mark Zakharov, art director of the legendary LENKOM theater, is coming to Ukraine once again, to introduce the theater's three plays. The works are the dramas "Gorod Millionerov" ("City of Millionaires"), "Va-Bank," and "Polyot Nad Gnezdom Kukushki" ("One Flew over the Cuckoo's Nest"). All of them are modernized and reflect our changing contemporary society.

Born in 1933, Mark Zakharov directed his first notable play in 1965 and became the art director of LENKOM eight years later. He made it one of the most renowned in Russia. The actors, performing on the stage of LENKOM, as well as Zakharov himself, became something like brand names of the theater. His most popular play is the musical "Yunona I Avos." He is also the director of the legendary movies "Obyknovennoe Chudo" ("An Ordinary Miracle"), "Tot Samiy Munkhausen" ("That Munkhausen"), and "Ubit Drakona" ("To Kill the Dragon"). The actors of LENKOM have starred in every movie he ever directed.

"To go to Kyiv is not an easy task,"

said Zakharov at a press conference in Kyiv Feb. 27, "our plays are organized in such a way that actors can actually live on the stage, our decorations are very bulky, complicated, and are intended to be permanent theater work." According to Zakharov, the stage props of the plays will include carriages and furniture used to decorate a stylish house. The tour troupe consists of 68 actors, who will appear in all three plays, and 47 specialists in charge of the lighting, stage props, stage design, and other effects identical to those used during the Moscow stagings.

The first play to be shown is "Gorod Millionerov" (the winner of the prestigious "Gold Mask" theatrical festival in Moscow), based on the play by Eduardo De Filippo "Filumena Martuano" and directed by Roman Samgin. The leading part is played the legendary Russian satirist Gennadiy Khazanov, who will surely add some new aspects to this character. Actress, screenwriter and director Inna Tchurikova will perform alongside him, as well as popular movie actor Sergey Stepanchenko.

The second play, "Va-bank," based on Nikolay Ostrovskiy's drama "Poslednaya Zhertva" ("The Last Victim"), staged by Zakharov himself, tells the

story of time, money, and crushed human lives. Aleksandra Zakharova, Aleksandr Zbruyev, Viktor Rakov and Sergey Stepanchenko will perform in the play.

The third play, "One Flew over the Cuckoo's Nest," is a theater version of the legendary novel by Ken Kesey, which is set at an insane asylum. The novel was screened by Milos Forman in 1975, starring Jack Nicholson. In Zakharov's adaptation, the lead role will be played by Aleksandr Abdulov, whose performance is said to be just as impressive as that of Jack Nicholson. Other actors starring in the play are Yelena Shanina and Sergey Stepanchenko.

"GOROD MILLIONEROV" – March 1.
Lesya Ukrayinka Russian
Drama Theater (5 Khmelnytskoho,
235-4266)

"VA-BANK" – March 3-5.
International Art and Culture Center
(1 Instyutaska, 279-1582)

"ONE FLEW OVER THE CUCKOO'S NEST" – March 8-10.
International Art and Culture Center
(1 Instyutaska, 279-1582)

MOVIES

MOVIES IN THE ORIGINAL

ELLING (WITH ENGLISH SUBTITLES)
Comedy / Drama, Norway (2001)
Directed by Petter Naess
Starring Per Christian Ellefsen, Sven Nordin and Marit Pia Jacobsen
Two guys who once met in an asylum continue their friendship outside it. They live in one flat, sleep in one room and both have their own personal problems. Elling is an extremely reserved child, who all his life lived with his mother, who died and left him alone in the world. Together with his friend, who has never had a loving relationship with a woman, he begins to explore the life unknown.

FLANDERS (IN FRENCH WITH RUSSIAN SUBTITLES)
Action / Drama, France (2006)
Directed by Bruno Dumont
Starring Adèle Lereux, Samuel Boidin and Henri Cretel
The film explores the theme of war and the aftermath of bloody battles, concentrating more upon the psychological aspects of the events and its effects on those who are war's tragic victims, than on the effects of the explosions. Through the actors' performances we see the simple moments of a person's life before departing to war. Together with the characters we praise these everyday actions – dinners, kisses, walks hand in hand with their beloved.

PREMIERS

CAPTIVITY
Thriller, USA / Russia (2007)
Directed by Roland Joffe
Starring Elisha Cuthbert, Daniel Gillies and Laz Alonso
A popular photo model faints during a party and comes to her senses in a dark cellar. Behind the glass wall sits another lonely, kidnapped victim. In order to stay alive, they start on a series of desperate attempts. The maniac plays games with the two, every time they attempt to escape.

HAWAII, OSLO
Drama, Denmark / Sweden / Norway (2004)
Directed by Erik Poppe
Starring Trond Espen Seim, Stig Henrik Hoff and Judith Darks
The film plot is about the intercrossing destinies of its transsexual characters, following in the footsteps of several recent films exploring the theme of transsexuality. This film portrays people who constantly live in extreme situations – on the edge of death, their own or of their relatives, involved in crime or with paranormal abilities.

LYUBOV – MORKOV
Comedy, Russia (2007)
Directed by Aleksandr Strizhenov
Starring Gosha Kutsenko and Kristina Orbakayte
The story, introduced especially for the March 8 holiday, seems to be just another in the tradition of comical films about couples who

exchange their bodies. A family is on the verge of divorce and after visiting the psychological cabinet, start on a strange cure. One bright morning the husband (Kutsenko) finds himself in the body of his wife (Orbakayte), yet this is only the beginning of their discoveries.

BRIDGE TO TERABITHIA
Adventure / Family / Fantasy, USA (2007)
Directed by Gabo Cospo
Starring Josh Hutcherson, Anna Sophia Robb and Zoey Deschanel
The film is a screen version of the award-winning novel by Katherine Paterson. Two people escape from the reality of adulthood into the magic world of Terabithia. They appear in a world of eternal childhood, where nothing can go wrong and no one can become a loser. These trips to Terabithia help one of the kids, a man already, to preserve some part of his child's soul and at the same time to learn to meet and solve the problems of life.

HE, SHE AND ME
Romance, Russia (2006)
Directed by Kostantyn Khudiyakov
Starring Ivan Urgant, Aleksandr Galibin and Katerina Guseva
Two men meet in a private clinic – one is a young, cute TV-host, another is an elderly dying businessman. Their friendship lasts for only ten days, but changes their attitudes toward life. Except his job, family and friends, the businessman leaves a woman alone in the world. The young man is asked to take care of her and not let her to commit a suicide.

THE QUEEN
Biography / Drama, UK / France / Italy (2006)
Directed by Stephen Frears
Starring Helen Mirren, Michael Sheen and Alex Jennings
The story follows the death of Princess Diana and claims to reveal the true motives that determined the amount of information made public about it. Behind political doors Queen Elisabeth II and Tony Blair try to reach a compromise between the private tragedy of the royal family and the public demand.

THE FOUNTAIN
Action / Drama / Romance, USA (2006)
Directed by Darren Aronofsky
Starring Hugh Jackman, Rachel Weisz and Mark Margolis
The director of Requiem for a Dream and Pi is going to embarrass us once again. What if you could live forever? – The surreal film's heroes try to answer this question. Several stories, twisted together, revolve around the eternal themes of love, death, and the fragility of being.

TAXI 4
Action / Comedy, France (2007)
Directed by Gerard Krawczyk
Starring Samy Naciri, Frederic Diehlenthal, Bernard Farcy and Emma Sjoberg
French police have already raced against Germans, Chinese, and Japanese – who will be next? The continuation of the bright adventures of two guys and their super car, written by Luc Besson, now has children as its main characters. Unfortunately, the cow seems to be out of milk and we'll see nothing more than a new series of car races and old jokes.

VAN WILDER 2: THE RISE OF TAJ
Comedy, USA (2006)
Directed by Mark Nathan
Starring Kai Pen, Lauren Cohan and Daniel Percival
The maturing Van Wilder is going to Oxford to continue his studies and at the same time to teach gloomy students how to party. Another youth Hollywood masterpiece that can be rivaled only with Paris Hilton's "Pledge This!"

ONGOING MOVIES

EN SOAP
Comedy, Sweden / Denmark (2006)
Directed by Pernille Fischer Christensen
Starring Trine Dyrholm and David Denicik
The popular theme of transsexuality is no longer just for dramas only. "En Soap" is a comedy love story about a beauty shop owner and a prostitute transsexual waiting for a sex change operation.

PARAGRAPH 78
Action / Fantasy, Russia (2007)
Directed by Mikhail Khleborodov
Starring Gosha Kutsenko, Vladimir Vdovichenkov and Mikhail Eremov
The movie depicts the dream world of the future, where numerous coffee-shops work legally and the dirty business of politics is long gone. The Peace Treaty reigns on the planet and the production of weapons of mass destruction is totally forbidden. But in secret all the superpowers continue developing the forbidden weapons.

THE GOOD SHEPHERD
Drama / Thriller, USA (2006)
Directed by Robert De Niro
Starring Matt Damon, Angelina Jolie and Alec Baldwin
The story of the agent Edward Wilson, once an upright youngster who values honor and freedom, but gradually changes under the pressure of conditions in which he has to work. Entering the Scull and Bones community that "breeds" the future state leaders, he continues his ascension and becomes the member and then a veteran operative of the CIA.

FAST FRIEND

Freelance journalist David Bourdier



(Courtesy photo)

Place you call home? I would say Kyiv, since everything I own is here, but I was raised in a Paris suburb, in a well-known area called 9-3.

Time in Ukraine? More than twenty months now.

What do you do for a living? I am a freelance journalist, I write articles for several French magazines.

What brought you to Ukraine? Some reasons that I don't really remember, because I have a bad memory. But the main one was an opportunity to work here, as well as a passion for travelling.

Your first impression of Ukraine? Strange airport, strange city, strange people, strange weather... But nothing really unfamiliar.

Your funniest moment in Ukraine? Yet another question with many answers, since I had a lot of funny moments in Ukraine. But the most uncommon one was probably when I was stopped by the police somewhere between the Polish boarder and Kyiv, because I was driving on a road "forbidden to foreigners"! They wanted some money but didn't get anything.

Your favorite places (ways) to spend free time in Kyiv? Orekh – Peanut in English, is my favourite bar in Kyiv since it's nice and very close to where I live. Besides that, I

really like Andriyivskiy Uzviv surroundings, especially that weird city inside the city they are building between the hills. It's all coloured and empty, like an abandoned amusement park.

What's your idea of a perfect weekend? Under a full moon on a warm summer night, far from the city, with a ton of beer in the fridge and a nice girl in my arms.

What's the key to success in life? Living as a successful person.

Your biggest pet peeve? All the people who scream at me in Russian right after I told them that I don't speak Russian!

How would your friends describe you? Pretty much all my friends would say the same about me: I'm a stupid b-tard, but sometimes a funny one.

What was your childhood dream? I wanted to be what I am: myself.

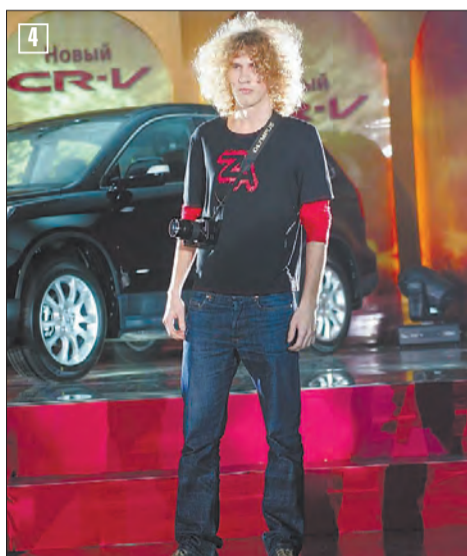
Favorite movie? "No Way Home," with Tim Roth.

Favorite author? Emily Bronte, for her one and only book, "Wuthering Heights."

What's in your CD player at the moment? The last CD from NTM, a French rap band.

What is the best place you've travelled to? Ecuador.

KINOPANORAMA	THE GOOD SHEPHERD
19 Shota Rustaveli, 287-3041, 287-1135 En Soap – March 1 at 11:40 a.m., 4:50 p.m., 8:20 p.m., March 2-5 at 3 p.m., 8:10 p.m., March 6-7 at 1:20 p.m., 9:50 p.m., March 8 at 4:40 p.m. He, She and Me – March 1 at 1:30 p.m., 6:40 p.m., 10:10 p.m., March 2-5 at 10 a.m., 11:40 a.m., 1:20 p.m., 4:50 p.m., 6:30 p.m., 10 p.m., March 3, 4 at 10 a.m., 1:20 p.m., 4:50 p.m., 6:30 p.m., 10 p.m., March 6, 7 at 10 a.m., 3:10 p.m., 6:30 p.m., March 8 at 3 p.m., 8:20 p.m. Taxi 4 – March 6, 7 at 11:40 a.m., 4:50 p.m., 8:10 p.m., March 8 at 10 a.m., 1:20 p.m., 10 p.m. Angel-A – March 8 at 6:30 p.m. Pledge This! – March 1 at 10 a.m., 3:10 p.m.	March 1, 2, 4 at 10 a.m., 2:30 p.m., 7 p.m., March 3 at 10 a.m., 2:20 p.m., 11:30 p.m., March 5 at 10 a.m., 2:30 p.m., 9 p.m., From March 6 at 10 a.m., 2:30 p.m. Paragraph 78 – Daily at 12:50 p.m., 5 p.m., 9:10 p.m. Ghost Rider – Daily at 10:30 a.m. Taxi 4 – From March 6 at 5:10 p.m., 9 p.m., 11 p.m.
KYIV	ZHOVTEN
19 Chervonoarmiyiska (Lva Tolstoho metro), 234-7381, 251-2199, www.kievkino.com.ua The Bridge to Terabithia – Daily at 10:10 a.m., noon, 4 p.m., 6 p.m. The Queen – Daily at 2 p.m., 6 p.m. Hawaii, Oslo – From March 2 at 3 p.m., 7 p.m. Lyubov-Morkov – From March 7 at 7 p.m. Paragraph 78 – March 1-6 at 10:30 a.m., 5:10 p.m., 9:40 p.m., March 7 at 10:30 a.m., 5:10 p.m. Ghost Rider – Daily at 12:30 p.m. The Good Shepherd – March 1-6 at 2:30 p.m., 7 p.m., March 7 at 2:30 p.m., 7 p.m., 9 p.m. The Princess – Daily at 9:50 p.m. Elling – From March 2 at 5:15 p.m., 9:20 p.m.	26 Konstantynivska (Kontraktova Ploshcha metro), 205-5951, 417-3004, www.zhovten-kino.kiev.ua Flanders – From March 1 Lyubov-Morkov – From March 7 He, She and Me – From March 1 Sluga Gosudarev – Ongoing
KYIVSKA RUS	BUTTERFLY ULTRAMARINE
93 Artema (Lukyanivska metro), 486-7474/8273, 461-8061, www.kievrus.com.ua Paragraph 78 – March 1-5 at 10:40 a.m., 2:50 p.m., 5:30 p.m., 7:20 p.m. Captivity – March 1-5 at 12:50 p.m., 7:40 p.m., 9:30 p.m. Sluga Gosudarev – March 1-5 at 12:50 p.m., 5 p.m., 9:50 p.m. Ghost Rider – March 1-5 at 10:30 a.m., 3:10 p.m.	6 Chervonykh Kozakiv (Petriivka metro), 531-3977, 536-0484, www.kino-butterfly.com.ua The Bridge to Terabithia – Daily at 10 a.m., 11:45 a.m., 1:35 p.m., 3:25 p.m., 5:15 p.m., 7:10 p.m., 9 p.m., 10:55 p.m. The Queen – Daily at 5:15 p.m., 7:10 p.m., 9 p.m., 10:55 p.m. The Bridge to Terabithia – Daily at 10 a.m., 11:45 a.m., 1:35 p.m., 3:25 p.m., 5:15 p.m., 7:10 p.m., 9 p.m., 10:55 p.m. Ghost Rider – Daily at 10 a.m., 12:10 p.m., 2:20 p.m. The Good Shepherd – Daily at 10:10 a.m., 12:55 p.m., 3:40 p.m., 6:25 p.m., 9:10 p.m., 11:55 p.m. Paragraph 78 – Daily at 4:30 p.m., 6:20 p.m., 9:10 p.m., 10 p.m., 11:50 p.m.
UKRAINE	BUTTERFLY BUTTERFLY DELUXE
5 Horodetskoho (Khreshchatyk metro), 279-6301/02, 279-6750, www.kino-ukraine.com.ua The Queen – March 1, 2, 4 at 2:50 p.m., 7:10 p.m., 11 p.m., March 3 at 2:50 p.m., 7:10 p.m., 11 p.m., March 5-6 at 2:50 p.m., 7:10 p.m. Lyubov-Morkov – From March 3 at 7:30 p.m. He, She and Me – March 1, 2, 4 at 12:40 p.m., 5:10 p.m., 9:40 p.m., 11:30 p.m., March 3 at 12:30 p.m., 4:50 p.m., 9:40 p.m., March 5 at 12:40 p.m., 5:10 p.m., 9:10 p.m., 11:40 p.m., From March 6 at 12:40 p.m.	1A Uritskoho (Vokzalna metro), 206-0350/6070, www.kino-butterfly.com.ua The Bridge to Terabithia – Daily at 10 a.m., 11:45 a.m., 1:35 p.m., 3:25 p.m., 5:15 p.m., 7:10 p.m., 9 p.m., 10:55 p.m., 1:40 p.m., 3:25 p.m., 5:15 p.m., 7:10 p.m., 9 p.m., 10:55 p.m. Tzameti 13 – Daily at 5 p.m., 8:30 p.m., 10:15 p.m., 11:55 p.m. The Queen – Daily at 5:15 p.m., 7:10 p.m., 9:05 p.m., 10:55 p.m. Ghost Rider – Daily at 10 a.m., 12:10 p.m., 2:20 p.m. The Good Shepherd – Daily at 10:10 a.m., 12:55 p.m., 3:40 p.m., 6:25 p.m., 9:10 p.m., 11:55 p.m. Paragraph 78 – Daily at 4:40 p.m., 6:30 p.m., 8:20 p.m., 10:10 p.m., 11:55 p.m. Sluga Gosudarev – March 1-4 at 10 a.m., 12:20 p.m., 7:30 p.m., March 5 at 10 a.m., 2:30 p.m., 7 p.m. The Fountain – March 1-4 at 10 a.m., 11:50 a.m., 1:40 p.m., 3:50 p.m., 5:15 p.m., March 5 at 10 a.m., 11:55 a.m., 1:40 p.m., 3:25 p.m., 7:50 p.m. Smokin' Aces – March 1-4 at 2:40 p.m., 9:45 p.m., 11:55 p.m., March 5 at 12:20 p.m., 4:50 p.m., 9:20 p.m. Babel – March 1-4 at 4:50 p.m., March 5 at 5:10 p.m., 9:35 p.m. Future Shorts – March 1-4 at 7 p.m., 8:45 p.m., 10:30 p.m.



Кiyiv Cigar Club celebrated Malsyanitsa holiday, dubbed Nemiroff Pancake Party, Feb. 18 at Kozatskiy Stan restaurant. At the party, the guests enjoyed pancakes with caviar (1), socialized (2) and posed with a trained bear (3). At the presentation of the new Honda CR-V Feb. 16, held at the House of Receptions, models displayed fashionable clothes (4) as TV host Viktoria Andriyevskaya looked on (5). Partizan club celebrated its first birthday with a party on Feb. 24. The club's patrons had fun (6, 7) to the tunes of DJ "Lenin" (8), while others just chilled and enjoyed each others' company (9). (Konstantin Klimenko)

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At the annual Burns Night event held at the City Administration Column Hall by Kyiv Lions Club Feb. 24, the president of the club, Ken Nachbar (1, right), greeted all the guests, including Suvra Chakraborty (1, left) and so did the bagpipers (2). Pierre Sleiman (3) was all smiles, Jorge Zukoski (4, middle) had a chat with his friends and Terry Pickard just relaxed (5). A lady dressed as Queen Elizabeth (6) charmed everyone, while Kathrin Singer-Zaharieva (7, left), Kamen Zahariev (7, middle) and Tatyana Nachbar (7, right) looked happy, Paul Niland (8) was contemplative and Indian ambassador Debabrata Saha (9) enjoyed the show. (Konstantin Klimenko)

Kyiv's flowerland: Find your perfect bouquet for March 8

By **OLGA KOVALENKO**
and **DMYTRO LYTUVNKO**

International Women's Day, a holiday created during Soviet times and dedicated to the appreciation of all women, is just around the corner – on March 8. This means that all the stores selling merchandise for ladies are getting ready for big sales. The retailers who are sure to have the busiest time are flower shops, because flowers are always the most popular gifts presented to ladies on Women's Day. As everyone who walks Kyiv's streets can observe, flower stands and vendors are a dime a dozen in this city. Sure, there are plenty of street vendors selling flowers by the entrances to the metro or in underground passages, but no one can guarantee how fresh those flowers will be – in fact sometimes the flowers even inherit the scent of tobacco from standing for a long time in the underground passage. On top of that, the vendors definitely won't provide you with a suitably elegant wrapping for your beautiful red roses. We suggest that you visit an actual flower shop or studio to find the perfect bouquets and gifts for this March 8.

Stylish flowers

Upon walking into the store **Tsvetochynaya Vanil** (Flower Vanilla), I was struck with its unusual entrance – it was decorated with columns made of twigs and interspersed with beads. The studio itself is rather small, but cozy, and it's saturated with the sweet smell of fresh flowers. The studio's variety of spring and exotic flowers is pretty large. According to one of the florists of the store, Yelena, at Vanilla you can find flowers common in Kyiv, like roses, lilies,

tulips, freesia, orchids, anthurium (also called Flamingo Lily), as well as rare flowers like magnolias and lilacs. The latter are not seasonal, which is why they are more expensive, and in general you can't find them anywhere but in flower studios. When I entered the hall, I watched as a flower arrangement was being made. The floral arrangement was created with various flowers all in yellow-green hues, which immediately reminded me of the lyrics of a popular Russian song: "Yellow roses – the symbol of parting." As the specialists of the studio explained to me later, yellow roses were not considered the symbol of parting anymore, but rather a symbol of inner warmth and welfare. As Yelena told me, color symbolism in flowers has in general lost popularity. Eclecticism, on the other hand, which is a leading trend in modern art, has spread into the realm of flowers as well. The more colors and flowers are used in the composition of the bouquet, the more original and chic the bouquet is considered to be. However, the mixture should be harmonious, otherwise it will look kitschy.

According to Yelena, there are some basic rules of thumb when considering what kind of floral arrangement to choose. Bouquets for men are usually created from darker-toned flowers, whereas those for women are usually made in lighter hues. The same rule is applicable to age ranges – darker for elderly people, lighter for young people. Before choosing a flower arrangement, consider the event for which the bouquet is being prepared and the place at which the bouquet will be presented. You can also ask the florists to make a composition for a particular price (you can even order a composition consisting

of only one flower amid decoration). The prices may vary from Hr 6 to Hr 1000 or more. The price will vary depending on the flowers you want to see in the composition, the wrapping and the additional decoration (toys, beads, hearts, bowknots, etc.) you choose. Of course, there is a catalogue of floral arrangements with prices available at almost any flower store, so you could just choose from their designs, but it is always more interesting to be involved in the process of creation.

If you want to surprise someone, you can have the flowers delivered. At Flower Vanilla during the non-holiday period, delivery around the city center will cost you Hr 28, to the regions near the center – Hr 48, yet you should be aware that the cost will grow during the holidays.

Another studio that I came across was the famous **Green Gallery** store, more than once mentioned in *Kyiv Post*. The gallery is rather small, but various flowers fill it with the unforgettable atmosphere of spring. Unfortunately, however, I wasn't able to find out much else about the store: right after I introduced myself as a journalist (a big mistake), in order to get more information about the shop, the members of the staff declined to talk to me at all, and they wouldn't even reveal harmless information like the price of their flowers – maybe I was a conspirator sent in by their competitors. Hopefully, the regular shoppers (unlike us "spies") get better treatment at Green Gallery.

Though fresh flowers remain the most popular floral gift choice, indoor plants present an original alternative. House plants can be preserved for a much longer period of time – even for several years – which makes flowers in flower-



Roses or lilies? Tsvetochynaya Vanil offers a wide assortment of flowers and pro florists ready to help you compose a bouquet. (Konstantin Klimenko)

pots really thoughtful gifts. A wide assortment of plants, knowledgeable assistants and reasonable prices can be found at **Edelweiss** shop. I found out later from the management of Edelweiss that the large store had a kind of "underground" reputation, since there wasn't much info about it online, and it gained popularity through word-of-mouth. It also proved hard to find, even though I knew the exact address and that it was close to Petrivka metro station. After walking the same street several times, I finally recognized my destination – a line of happy buyers with green plants in their hands standing in front of the store. Inside, the shop was filled with plants of all kinds, from floor to ceiling. As I was told, the plants were imported straight from Holland and are sold at much lower prices than at any other flower shops.

The professionals will surely help you make the right choice. If you want your present to look really festive, the florists will wrap it nicely and add some decorations. The plants, from violets and kalanchoe to huge palm trees, can be delivered anywhere – the cost depends on the destination and number of plants being delivered.

– Olga Kovalenko

TSVETOCHYNAYA VANIL
16 Lva Tolstogo, 287-5243

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see **TIME OUT**, page 30

MARCH, 8th

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At the market or online: Shop for flowers in your own way

TIME OUT, cont'd from page 28

Bessarabka and more

Besarabskiy market, also known as "Bessarabka," is the most well-known place in Kyiv for buying flowers. The retailers at Bessarabka are used to "high-profile" shoppers, like politicians – including the president himself – who often buy flowers there. This explains the market's high prices. The market's assortment includes all kinds of flowers, like roses, tulips, narcissuses, and lilies. You can buy flowers by the stem or in arrangements. The price of one rose varies between Hr 8 and Hr 16, one tulip will cost you Hr 7 and one narcissus – Hr 5. But of course, keep in mind that as International Woman's day draws near, the prices are sure to grow.

Iris flower shop consists of three rooms. In addition to flowers, the shop offers a wide assortment of other merchandise, including paintings of flowers, vases and flowerpots. "All the potted flowers can be divided according to flowers for women and flowers for men," says Iris shop's florist Irina Shestakovskaya. "Women's flowers are blooming flowers with variegated leaves, such as freesia and tulip. Men's flowers are more austere plants, for instance chrysanthemum. Flowers like iris and narcissus are considered to be suitable for both women and men. Bouquets intended for women should be roundish, while bouquets presented to men must be oblong." All the bouquets are exclusive and their prices depend on the amount of flowers and decorations used (Hr 35 to Hr 1,500). The most popular flowers used in bou-

quets are roses (Hr 5 to Hr 12) and spring flowers like irises and narcissuses. Iris shop also makes wedding bouquets (from Hr 200) and provides floral decorations for restaurants.

Mona flower shop offers a wide assortment of sheared flowers, but the most popular ones are roses (Hr 5 to Hr 16), chrysanthemums and peonies. There is also a big assortment of pod flowers. The shop makes wedding and gift bouquets, as well as decorations for banquet halls. Mona shop also has a big assortment of other keepsakes and vases.

BESSARABSKIY MARKET

Bessarabska Ploshcha

IRIS

17 Drahomanova, 572-7220

MONA

26 Bazhana Prospect, 585-1018

Flowers from cyberspace

Ordering a flower delivery online is another useful option available in Kyiv.

www.florist.com.ua, which has Russian, Ukrainian and English versions, offers you a wide variety of composed bouquets. Prices vary from \$51 for five roses to \$187 for 51 tulips. It is also possible to send a postcard (for free), a box of candies (from \$4), a bottle of champagne (from \$4), or a plush toy (from \$14) in addition to flowers. The delivery service can also take a photo of the recipient, right after he or she has received your flowers, which will then be emailed to you. The cost of the service is \$4. You can pay for your order



For those who love to be surrounded by blooming flowers all year long, the beautiful potted plants from Edelweiss shop are the perfect choice. (Konstantin Klimenko)

through a bank transfer or in cash. In the latter case, a courier will arrive to collect the money. The flowers that you can order on the website, or by calling 331-9307, can be delivered one hour after you've paid for them or at any other time or date you've requested.

www.daryu-kvity.com.ua web store has a huge amount of flowers and ready-made bouquets. All the bouquets are divided into groups to make your choice easier: business bouquets, bouquets for your beloved, wedding bouquets, and other kinds. In addition to flowers you

can send a fruit basket, plush toys, cakes and perfume for a separate price. You can make your order by filling in the form on the website, or by calling 481-1683. There are five payment options, including by courier, through a bank transfer, cashless settlement, postal order, or through Western Union or Money Gram system. The web site also has an English version.

www.kvitka.ua web store has Russian, Ukrainian and English versions and offers a wide assortment of bouquets starting from modest bunches like

"Alenkiy Tsvetochek" (Damask Flower) (Hr 80), which is an arrangement of three roses, to luxurious ones like "101 elite roses" (Hr 1770). All the bouquets are made by professional florists. There is also a big assortment of different keepsakes that you can order in addition to flowers. You can make your order by filling in the form on the website, calling 481-1683, or by emailing info@kvitka.com.ua. There are seven means of payment, including payment by courier, through Web Money system or a bank transfer.

– Dmytro Lytvynko

COMMUNITY LISTINGS

BUSINESS CLUBS

The Expat Ukraine Web site (expatua.com or expat.com.ua) is a leading expatriate resource for the international community of Ukraine since 2003. All services, including an online discussion forum, classifieds and business directory, are free.

The British Business Club in Ukraine meets every Saturday for Business Discussion and once every month for networking membership of the BBCU is by invitation only and is open to individuals and companies. Please e-mail: gbowers@gbowers.com

British Business Club presents the English language film "Flyboys" at the Kiev Cinema (19 Chervonoarmyyska) at 7 p.m. on December 12. We invite all our friends. Please reply to philip@britishretail.com

Swedish Ukrainian Business Club (www.subc.org.ua <http://www.subc.org.ua>) strives to unite businessmen and entrepreneurs in Sweden and Ukraine, who are interested in developing business activity between the two countries.

ENGLISH CLUBS

Kiev American Club meets Sundays 10am to Noon at our new location in Pechersk. We discuss a wide range of subjects. Qualified US & other native speakers conduct meetings. Tel: 599-2206. e-mail: kievamericanclub@yahoo.com

Free English Discussions about Internet-marketing. Bold Endeavour, a UK marketing and Web-development company, welcomes senior marketing managers/directors to an English-language discussion group about search engines and internet marketing at noon on the first Saturday of each month. Call 536-11-01, or register on-line at www.bold.com.ua

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CONVERSATION PRACTICE

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Have Russian/Ukrainian conversation practice in exchange for English conversation practice. Please send your name and free time schedule to dolina2000@bk.ru or SMS/call Julia at 8-050-442-6162.

Ukrainian guy, 27, looking for English speaking friends - to discuss finance, banking in Ukraine or other more funny topics. Personal site - www.ubm.org.ua e-mail: vadym_n@ukr.net

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Cambridge graduate offers English and French in return for Russian/Ukrainian. I'm in OTI coffee parlour (or in Two Gasse above) Kreshatik 7/11 most Sundays 1100-1300. Email Michael_Bedwell@hotmail.com

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PUBLIC SPEAKING

European Business Association Toastmasters Club gathers enthusiastic people determined to improve their communication and leadership skills in a friendly learning environment. The membership is open for employees of companies-members of EBA. We meet Mondays at 7 p.m. (1A Andriyivskiy Uzviz, EBA premises). For details see www.eba.com.ua/activities/toastmasters or contact Nadiya Bilyk at

N_Bilyk@ukr.net

Top Talkers Toastmasters Club offers to learn public speaking, communication and leadership skills. Meeting Wednesdays at 7:30 p.m. Kyiv Mohyla Business School, 4th floor, building 4, 8/5 Voloska metro "Kontraktova Ploshcha". For more information: www.toptalkers.org or contact Vitaliy Karpets (vk@toptalkers.org) or tel. +380 66 433 8841 or Tetyana Verbytska (tv@toptalkers.org).

Kyiv Toastcrackers Club, a part of Toastmasters International, is a worldwide organization that helps men and women learn the arts of speaking, listening and thinking through effective oral communication. We invite new people to benefit from the meetings on Wednesdays at 7 p.m. at the House of Scientists, 45a Volodymyrska St. For more information see: www.toastcrackers.kiev.ua or email Olga Pogorelova at toastcrackers@mail.ru.

Dnipro Hills Toastmasters Club invites success-oriented people to learn or develop public speaking, presentation and leadership skills. Join us Saturdays from 10 a.m. to 11 a.m. at the International Institute of Business at 51 Dehtyarska. For detailed information, please contact Vera Viter at viter_vera@yahoo.com.

Those interested in improving their public speaking, communication skills and creative abilities are invited to the Arttalkers Toastmasters Club on Saturdays, at 12 a.m. at the British Council, 4/12 Hryhoriya Skovorody (Kontraktova Ploshcha). Call +38 067 934 2899 or e-mail at infojanet@ukr.net. http://arttalkers.wordpress.com

The American Chamber of Commerce Toastmasters Club invites English-speaking professionals to advance their communication and presentation skills in a supportive environment. The membership is open for employees of companies-members of American Chamber of Commerce. We meet every Wednesday at 7:30 p.m. at 10 Voloska Street (Kontraktova Ploshcha metro). For further detailed information, please contact VP PR Julia Zhyvtytsya at jzhyvtytsya@esbkiev.com

Top Talkers Toastmasters Club invites expats, young professionals and students to develop their public speaking and leadership skills in supportive environment. Visit us every Wednesday at 7:30 PM at Kyiv Mohyla Business School, room 425, 4th floor, 8/5 Voloska Street, Kyiv, Ukraine. For more information see www.toptalkers.org or contact Vitaliy Karpets at +38.068.360.6459, vk@toptalkers.org.

INTERNATIONAL CLUBS

The Rotaract Club Kyiv-Center meets on Thursday at 7:15 p.m. at the Ivana Franko str. 16/2 in the library of Adam Mitkevych. For more information, please, contact Olga Oleksyuk +38 067 332 30 39 or e-mail: olga.voitovych@rotaract.kiev.ua. Web site www.rotaract.org.ua

The Rotary Club Kyiv-Center meets on Wednesdays at 6:30 p.m. at the Trehsvyatskiyska in the Premiere Cafe. For more information, please contact either Momimul Hogue +38 096 959 6610 or e-mail: tc_kyiv_center@yahoo.com, or Koslinsky Peter +38 044 234 2091, +38 044 234 0352, +38 050 310 8374.

Amnesty International English Speaking Group. Meetings are being held every other Tuesday of the month at 7pm. Become informed, get involved and brush up on your English. Meetings are held at the German Lutheran Church, Vul. Luteranska 22. Call/email for more details. 8066 247 4099. amnestykyiv@yahoo.com.

Democrats Abroad Ukraine is the official organization of the Democratic Party in Ukraine, connecting Americans with U.S. politics and the Democratic Party; registering, informing, and motivating voters; supporting U.S. candidates, holding events, and fundraising. To join, email info@democratsabroad.org.ua.

The Kyiv Multinational Rotary Club welcomes all Rotarians who are in Kyiv and new potential Rotarians. Our meetings are held in English and are held in the lower level of the Golden Gate Pub every Monday evening at 7 p.m. with the exception being the second week of the month when they are held on Tuesday evening. For more information go to our website at www.kyivmultinational.org.

The International Women's Club of Kyiv (IWCK) welcomes members from around the world to join our international support network and participate in our extensive charity programs. Call Julia at 234-3180 or email iwck@in.ua. Address: 39 Puschkinska, #51, entrance 5, door code 048.

The Kyiv Lions Club is an international volunteer organization that raises funds and provides services to help those in need, including vulnerable children, disabled, and elderly. Meetings are held on the 2nd Monday of each month in the Botny Bar of Golden Gate Irish Pub at 1900. For more information, contact Ken Nachbar at 463-7429, or email: klc@ventureukraine.com.

The Kyiv Rotaract Club meets at 7 p.m. on Wednesdays at the Stoned Baboon, 39 B. Khmelnytskoho. For more information, please

contact Oleg Lukashik at 8-050-643-2802, or email victoria.e@mail.ru, or lucas41@gmail.ru.

The Ukraine-Scandinavia Institute invites the public to take part in organizing a Scandinavian club in Kyiv. It will be a place for Scandinavians and those interested in Nordic culture, history and languages to exchange business information and contacts. Call 592-9906/07, or email: info@scandinaviancenter.kiev.ua.

MUSIC/ARTS/DANCE CLUBS

Join our international literature and movie clubs to enjoy info about international arts, go to foreign films and discuss them, and participate to our international literature parties in Kyiv and other cities. More info: www.madriculture.com or email me cultureclubs@madriculture.com

Are you interested in Spain and Madrid? Or in France and Paris? Would you like to see how is the cultural and nightlife in Madrid? French guy from Paris living in Madrid would like to exchange cultural and tourist information about those cities for info about Ukraine Cities. ruben@madriculture.com webpage in English and Spanish: www.madriculture.com

The Scandinavian Choir in Kiev welcomes new male and female Nordic singers! Rehearsals once per week, repertoire mainly Swedish. Requirements: choir experience/basic singing skills. Please contact our choir leader 80672399484 or frida@voliacable.com

The Club-studio "Cubano Boom" invites you to Latin dance classes - Our dance teacher from Cuba will press to you Salsa, Cha-cha-cha, Merenge, Bachata lessons. For more information call 8-067-798-36-92. www.cubanboom.com.ua

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RELIGION

Word of God Church offers Bible Studies every Sunday & Wednesday at 7 p.m. Sunday school, nursery for children. For more information call: 517-51-93.

Science of Kabbalah teaches methods to find the answer to question about sense of life. Lessons for beginners are held every Thursday at 7 p.m. at City Center of Health, 29 Vladimirska, St. www.kabbalah-aport.org, tel. 331-03-61, (050) 865-82-18.

International Baptist Church, English Language, invites you to join us Sundays: Adult and Children's Bible Study, 1 p.m. Worship service 2 p.m. Come to Central Baptist Church, 2/8 Shekavitska, near Kontraktova Square. Check our website: www.ickiev.org.ua

CHRIST CHURCH, KYIV. We are an Anglican/Episcopal Church serving the English speaking community in Kyiv. Sunday school and nursery available.

Bible study Tuesday evening. Do come and join us, visitors welcome. We meet at 3 pm every Sunday, at the German Lutheran Church, 22,Luteranska Street, 5 minute walk up the hill from Khreshchatik metro. Contact 234-1447 angkyiv@yahoo.com acny.org.uk/8592

The Evangelic Presbyterian Church of the Holy Trinity invites you to our worship services, held in Ukrainian and Russian with simultaneous English translation. We meet each Sunday at 50/52 T. Shevchenko, #402 (4th floor). Worship begins at 9:45 a.m. and 12:30 p.m. Sunday School begins at 11:20 a.m. Pastor Ivan Bepalov (tel. 246-7576). Email: ibespalov@mail.ru.

Kyiv International Bible Church, an English-language evangelical non-denominational church meeting at 10:30 am Sundays at 34A Popudrinka, between Darnytsya and Chernihivska metro stops, is a Bible-centered "church for the nations" and place of joy for people wanting growth, and fellowship. Contact: 501-80-82 or kievibc@gmail.com.

Embassy of God (Fountain Of God Church) invites all to weekly services, Wednesdays at 7 p.m. and Sundays at 10 a.m. (except the first Sunday of each month) in Kyiv, 15/7, Chervonozoriyany Avenue, Zhek Building. Call: 80673161708 Alina (Russian/English), 80672796639 Pastor George (English).

International Christian Assembly meets on Sundays at Holosyivska 57 near the MIR hotel on the first floor. English Fellowship gathers at 10:30 a.m. and Korean Fellowship gathers at 1 p.m. Please call Paul (8050-382-2762) and Olga (8050-695-9205), or go to www.ica-kiev.com

St. Catherine's German Evangelical Lutheran Parish - services Sundays at 10 a.m. and Monday-Saturday at 6 p.m. at 22 Luteranska. The children's choir meets Saturdays at 2:30 p.m. with the children's service following at 4 p.m. All activities are in German and Russian. Call 253-6319.

St. Alexander's Catholic Parish - Holy mass in English is held every Sunday at 8:30 a.m. and Sacred Scripture every Friday at 7 p.m. Bible study held every Sunday of the month except the last at 9:30 a.m. English-speaking priest available. Tel.: 295-0947.

Word of God Church. Dear friends, join us in celebration of Thanksgiving Day. November 19, 2 pm. Your favorite Thanksgiving hymns, sermon in English and Russian. Sunday school for children, refreshments and fellowship. Regular group for singles every Saturday 6 pm. Bible study, fellowship. For information: 517-5193.

Union for Progressive Jewish Congregations of Ukraine (10V Pirohova str.) invites all to Kabbalat Shabbat (Fridays at 7 p.m.), Shabbat morning service (Saturdays at 11 a.m.), Weekly Torah reading and commentaries (2 p.m.). Services are held in Hebrew and Russian with English commentaries. Call 501-251771, e-mail kcpj@hatkiva.kiev.ua, or visit www.judaism.org.ua.

You are invited to St. Paul's Evangelical Church. Roger McMurrin is its founding pastor. Music for worship is provided by the Kyiv Symphony Orchestra and Chorus. Worship services are held every Sunday at 2:15 pm at the House of Trade Unions (2nd floor), Maidan Nezalezhnosti 2. Telephone: 235 45 03 or 235 69 80.

SOCIAL, SPORT AND HEALTH CLUBS

Kiev Cricket Club (KCC) invites you to play/learn cricket on every Saturday 10 AM at VASHOD Stadium, Privakzalnaya 6, Opposite to Darnitsa Vokzal. For further info, please call, Thamarai (Tom): 490-26-91 or 8-067-401-70-77.

The Cave Bridge Club has started at The Cave Inn Monday evenings beginning at 7 p.m. The initial focus is on beginners and those who would like to learn the game, but "old hands" are also welcome. For more details, please contact anthony_mulleit@yahoo.co.uk or Fiona.Hamilton@britishcouncil.org.ua

American football team "Kyiv Slavs" invites everyone, interested in American football, to join our practices, that are held on Saturday and Sundays at Hydroпарк. Protective gear is not required. For exact time, please call Vlas at 8-067-335-5559, or e-mail goncharuk@diaveritas.com.ua

We (husband and wife) invite foreigners speaking English or French to join us in tours throughout Ukraine: Kyiv, countryside, Crimea, West. A more comfortable car is at our service. We'll meet/pick up, drive, entertain, see you off/bring home if necessary. Children especially welcome. Call Alex at 8097-44-02-444 or email alex20alex@hotmail.com.

World crisis, prospects of human development, altruism and egoism, new strategies of thinking. Join us to find out more about these topics. Lectures are held every Sunday at 3 p.m. at City Center of Health, 29 Vladimirska str. (second floor). For more details call 8 (050) 865 82 18.

SUPPORT GROUPS

Counseling/advising in relationships, personal growth, body/mind/spirit matters. Well-known Ukrainian psychologist counsels experts in English and French in the center of Kyiv (Luteranska). See www.hotel.kiev.ua, or call 8-050-595-3686 between 3 p.m. and 5 p.m.

Individual psychological counseling for Russian- and English-speakers. Family issues, mood disorders, anxiety, depression. Complete confidentiality. Psychological Rehabilitation & Re-socialization Center - call Elena Korniyeva 8-050-573-5810 between 10 a.m. and 6 p.m., or email: korniyeva@rambler.ru.

English-speaking meeting of Alcoholics Anonymous meets on Saturdays at 10:30 a.m. at 17 Kostyolna. (the small house behind #15). For more information call John at 8-050-331-5028, or email val@ciac.biz

Submissions to the Kyiv Post Community Listings are free but must be no more than 30 words in length. If you wish your submission to remain in the paper for a long period of time, you need to send in a new submission every three months. Deadline for submissions is Friday at 3 p.m. the week before publishing. Email Alexandra Matoshko at matoshko@kyivpost.com.

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A beautiful view: discreet charm of Belvedere

By ALEXANDRA MATOSHKO

As I walked across Ploshcha Slavy, headed to the restaurant Belvedere standing on the top of the Dnipro hill, I was waiting to be impressed. I once read a review of the place, which described it as a really high-end eatery, with elegant interior, and refined cuisine. It sounded pricy, but well worth the price because of the high quality of the food, and all of its other spectacular features, most of all the magnificent panorama view from its windows. I was about to make my own estimation of the place, joining the members of The Ukrainian Connoisseur Club at their most recent meeting on Feb. 15.

As I walked inside and handed my coat over to the cloakroom, I was soon able to see that at least one of the compliments given to the restaurant in the aforementioned review was accurate – the view really was magnificent. Belvedere's big, wall-length windows looked out on the river and the left bank, glimmering with lights – a truly mesmerizing site. When I finally man-



Elegant design, magnificent view and lots of space – Belvedere is perfectly suited for a chic romantic dinner or a serious business meeting. (Konstantin Klimenko)

BELVEDERE'S BIG, WALL-LENGTH WINDOWS LOOKED OUT ON THE RIVER AND THE LEFT BANK, GLIMMERING WITH LIGHTS – A TRULY MESMERIZING SITE.

aged to take my eyes off the panorama I was able to appraise the interior of the restaurant – it met my expectations likewise. The building was made in a semi-circular shape, with tables placed on two levels. The upper one was supplied with semi-circular red couches – ideal for romantic couples. Pastel colors prevailed in the elegant decor, increasing the feeling of open space created by the tower-like shape of the place.

Being one of the first to arrive, I made sure to save myself a seat facing the window. And when the gourmets were finally seated, after drinking aperitifs and mingling, I was about to find out if my expectations would be justified concerning the restaurant's food.

As is common at Connoisseurs Club gatherings, the restaurant's personnel, which included a sommelier, Head Chef Nataliya Tereshchenko, and a sushi chef, gathered before us to present the culinary "program." The first to speak was the sushi chef – a shy looking young man responsible for our first dish.

The dish consisted of three pieces of sushi – a vegetarian roll, eel roll and California roll with salmon. Right after the dish was served, my neighbors at the table reasonably remarked that there were no chopstick holders on the table. Another drawback which I noticed myself was a very modest amount of wasabi on the plate – it's OK with me, since I don't like spicy foods, but could be disappointing for those who like the kick wasabi adds to sushi. As for sushi itself, it tasted good enough but was unimpressive. I heard the other guests remark that the pieces of sushi, with the exception of the vegetarian roll, weren't among the best they've tried. Sommelier, however, got it right – just like he said, the wine Trivento Chardonnay-Chenin 2004 went perfectly with the sushi. I made a mental note for myself to pick a similar wine to

serve with sushi when I finally fulfill my culinary dream and learn to prepare it.

The next dish to arrive was a salad of medium-fried duck fillet with lettuce and fresh strawberry. Now that was truly delicious – sour-sweet duck flesh combined perfectly with strawberry and several kinds of lettuce. However, the chef claimed it was to be a warm salad, but the duck definitely wasn't warm. Still, it didn't spoil the salad much, and I even heard some of the connoisseurs say it was even better that way. And once again, the wine served with the dish – Trivento Shiraz-Malbec 2004 – was a great choice.

I have no criticism whatsoever concerning the third dish – salmon baked with cheese and vegetables with a saffron sauce, served with Trivento Chardonnay-Torontes 2004. Part of it was my own weakness for salmon – no matter if it's marinated, fried or baked – but this one was quite divine.

Finally there was only one dish left to look forward to – the dessert. Usually the dessert (whatever it is) is a pleasure for a sweet tooth like me, but this time was an exception. Maybe it was just my personal taste – I'm not a big fan of meringue.

Anyway, the meringue with fresh berries and strawberry cream was quite insipid and so dry, that I could hardly break a piece off it with my teaspoon and as a result I left most of the dish on the plate, and instead enjoyed the sweet red wine.

After the dessert was removed from the tables, and the time came for cognac and cigars arrived, I leaned back on the couch, and while gazing at the lights flickering in the darkness behind the windows, thought that although the food wasn't flawless, the original positive impression of the place didn't change. Its elegant grandeur had a somehow comfortable feeling to it. And looking at the heart-shaped decorations on the table – a reminder of yesterday's romantic holiday, it occurred to me that Belvedere was the ideal setting for a man to show his intentions were serious, or even – make an offer.

BELVEDERE
1 Dnirpovskiy Uzviz, 288-5070
Open daily from 11 a.m. till midnight
English menu: Yes
English-speaking staff: Yes
Average meal: Hr 250

RESTAURANT NEWS

As the Great Lent continues, Kyiv's restaurants keep coming in up with special Lenten dishes. At **Nouvelle** confectionary-cafe those are: salad of young herbs with cucumbers seasoned with honey-and-balsamic sauce; eggplant salad; salad of potatoes, asparagus, cherry tomatoes, young herbs and fried chanterelles; asparagus with mushrooms; gratin with mushrooms and risotto with mushrooms.

NOUVELLE
15 Khreshchatyk, 279-5761
Open daily 9 a.m. till the last customer

The range of Lenten dishes at **Decadence House** includes: green asparagus with lettuce, shitake mushrooms and potato; salad of seaweed with avocado; warm tomatoes with olives and capers; eggplant stuffed with tofu; tomato soup; kidney beans with garlic flavor and white mushrooms; potatoes fried with white mushrooms; roll with avocado and cucumber; strudel with apples and cherries.

DECADENCE HOUSE
16 Shota Rustaveli, 206-4920
Open daily 9 a.m. till the last customer

On the Lenten menu of **Egoist** restaurant you'll find carpaccio of Bulgarian pepper with white mushrooms and cherry tomatoes; soup-puree of vegetables with truffle oil; grilled asparagus with a paste of artichoke and "Dijon" sauce; honey pear with apple sorbet and blackberries.

EGOIST
44 Moskovska, 280-2222
Open daily 10 a.m. till midnight

At **Melange** eatery try such lenten dishes as: vegetable minestrone; cream-soup of white mushrooms with sunflower seeds and truffle flavor; vegetable sautee; wild mushrooms stewed in wine and soy cream with cedar nuts; risotto with white mushrooms and green asparagus.

MELANGE
14G Heroyiv Stalingradu, 411-9571
Open daily 11 a.m. till the last customer

Please send your restaurant news to
Alexandra Matoshko at
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Enjoy shopping for gifts while sitting at your PC

By ALEXANDRA MATOSHKO

Looking for a proper gift may be as much a pleasure as a tiresome duty. It's easy if you know exactly what you're looking for and where to get it. But what if you don't? The hardest situation is when you are shopping for someone and want to make a good impression, but don't know their tastes well enough to choose a gift. The idea of shopping for gifts online sounds really convenient – you just browse the site until you find something that catches your eye and then wait for it to be delivered to your door. However, as I found out, Ukrainian online gift stores are not very helpful. You may be able to find something – if you look hard.

www.vitlen.com.ua calls itself a store of unusual and original gifts. "Please your loved ones – surprise everyone!" says its motto. Apart from the inspiring motto, the site is simple, lacks interesting design, and is not very inspiring. The gifts are sorted according to prices, making it easier for those on a tight budget to shop, or by recipient or special event. The gifts assortment includes unusual items which could please someone with a good sense of humor. Consider a photo-album key chain (Hr 85), Harley Davidson-shaped telephone (Hr 320) or a bar set for making cocktails (Hr 125). Delivery costs Hr 10 and your order must equal at least Hr 80. You can pay through the courier or make a bank transfer. Delivery takes one to three days.

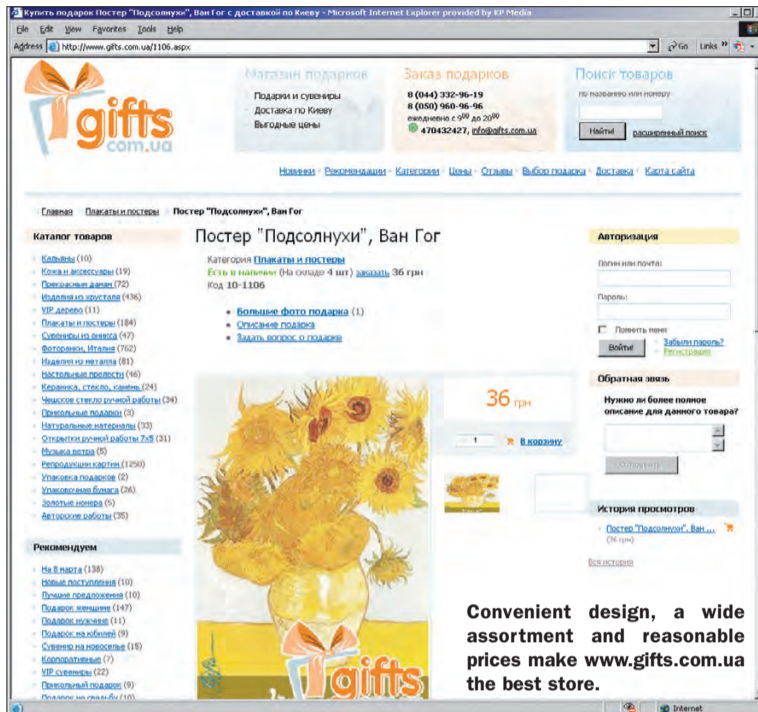
www.zapodarkami.kiev.ua offers a better variety of presents. For instance, among the selection of presents for March 8, you'll find a towel with a Japanese-style

painting and a set for sushi. Also, there are gifts like a Beer Machine (Hr 850), mini-golf set and portable shower for men, or a web-camera in the shape of a dog. Also site sells gadgets – electronic watches, automatic translators, mp3 and mpeg4 players – and a random selection of colorful books – a book about American designer Tom Ford (Hr 1500), a big atlas of the Universe (Hr 350), and encyclopedias of animals are among them. Some other interesting gifts are "statuettes of great people" – Mozart, Jeanne d'Ark, Bill Gates, Lenin – the mid-range

BEST OF KYIV

price for one is Hr 350. The site advertises a unique service – they will come up with the proper gift for someone if you can't, or on the contrary – if you know what you want but can't find it, they'll find it for you. Delivery is free if you order over Hr 250 worth of merchandise, otherwise it will cost Hr 20. Delivery takes one to three days.

www.dostavka-podarkov.com.ua calls itself a salon of necessary gifts. The "necessary gifts" are basically a wide selection of stylish and expensive writing and stationary items from brands like Aurora, Caran d'Ache, Cross, Elite, S.T. Dupont, Visconti and Waterman. The site's main merchandise is fancy pens with prices starting around Hr 400 and going up to several thousand. They also have other random gift options: school knapsacks and alive-looking dog toys for kids, manicure sets for women, as well as a selection of flasks, globes and leather briefcases from Dr. Koffer company. Delivery costs Hr 20. You can pay in cash to the courier, by credit card, or through Web Money system and other internet payment systems.



Right after I entered the aptly named www.gifts.com.ua, I knew it was going to be my choice for the best internet gift store. It had a much better design than the first two shops on the list and a much better variety of presents than Dostavka Podarkov – after all, not everyone wants to get a pen for his or her birthday. The site has over 2,000 gift options – impressive. The gifts are sorted according to price – from up to Hr 20 to over Hr 450, as well as according to recipient or event – for men, women, kids, wedding etc. and of course – the upcoming Women's Day.

The assortment includes stylish hookahs (from Hr 225), purses (around

Hr 300), bags for men by Hugo Boss (around Hr 200) and St. DuPont, and many other stylish items. Finally, the site has a selection of over 1,000 different posters of artworks by famous painters like Repin, Vrubel, Dali, Van Gogh, Picasso, and others. Mid-range cost for a poster is Hr 150. Apart from the great selection and reasonable prices, the store also has the cheapest delivery, which is free for an order over Hr 50 and costs Hr 12 if it's less. Payment is made in cash to the courier.

www.gifts.com.ua
332-96-19, 8 (050) 960-9696

TIP OF THE WEEK

How to get medical help

If you are a foreigner and find yourself in need of a doctor, you can't just go to any hospital in Kyiv. This is partly because many of Kyiv's polyclinics and hospitals don't admit non-residents, and partly because the level of medical services in many clinics do not meet Western standards. The clinic that is most popular among ex-pats is the American Medical Center (1 Berdychivska, 490-7600, www.amcenters.com). AMC employs more than 200 highly qualified medical professionals and is staffed with numerous specialists at each of the clinic's locations, providing access to all medical facilities and has English-speaking doctors. AMC offers healthcare plans for those not covered by health insurance (fees range from \$175-\$250 for men's and women's health packages to \$1,250 for individual health and wellness program). AMC also has online access that allows users to get prompt advice from AMC's team of physicians. Normally any requests for email advice will be answered within 24 hours.

At Boris private medical center (55A Chervonoarmiyska, 238-0000, www.boris.kiev.ua), physicians and other health professionals don't speak English, but they have staff interpreters who'll help you communicate your concerns. A price list for Boris services can be downloaded from their web site which has an English version. All the rooms of the hospital are equipped with modern treating and diagnosing equipment.

– Lytvynko Dmytro

ELDORADO CELEBRATES 10 YEARS IN UKRAINE!

Casino and gaming operator Eldorado is happy to announce 10 years of entertaining Ukrainians with riveting games of skill and chance and appetizing cafes. Known for a relaxed atmosphere and friendly service, Eldorado offers Kyivans and visitors a good time topped with an element of surprise.

The first Eldorado casino and cafe opened its doors to patrons in Kyiv on February 28, 1997. Operated by Eldorado Gaming International, the establishment was started by the company's current President John Kivinen. It helped initiate the now-popular gaming trend in Ukraine's capital. In the past decade, Eldorado has expanded its activities in Kyiv and throughout Ukraine.

Now Eldorado boasts 400 employees in Ukraine, managed by Country Director Nikolai Yeryomenko. The company annually turns a profit of 20,000,000 UAH.

On February 28 of this year, Kivinen flew to Kyiv to mark the company's ten-year anniversary. He presented Yeryomenko and Eldorado's Ukrainian staff with an honorary plaque, congratulating them for continuing excellence and expansion in Ukraine's growing casino market.

There are currently six Eldorado casino-cafes in Kyiv, offering tasty fare and drinks, plenty of gaming machines, and electronic roulette. A new casino will open on Bogdana Khmelnytskogo in Kyiv in April.

Eldorado also has gaming centers in Feodosia and Chernihiv, and plans to open another in Chernihiv this summer.

While the legend of Eldorado has its origins in 16th-century South America, Eldorado Gaming International began as an outpost in the Wild West of the United States - Carson City, Nevada - in 1993. Since then, the firm has expanded to eight different countries on four continents. Its casinos and gaming machines entertain citizens and visitors in CIS countries like Russia, Kazakhstan, and Estonia, as well as in the Central African Republic and Dominican Republic.

Eldorado takes its name from a mythical lost city of gold somewhere in the jungles of South America. Since

the Spanish conquistadors first set foot in the New World in the 16th century, members of European civilizations have embarked on the quest to find its hidden treasures.

The Spanish heard tales of a tribe in southern Colombia whose ritual for inducting a new chief involved large amounts of gold and jewels. Tribe members would form a procession toward the high mountain lake of Guatavita dressed in ritual costume, singing powerful melodies and carrying their chief-to-be on a stretcher. He was covered in glittering gold dust, symbolizing triumph, gleaming like a life-sized idol in the morning sun.

Upon reaching the lake, he dove into the water, swimming until all the gold washed off his body. Meanwhile, those on shore stood cheering and singing and flung precious jewels and gold into the deep water until he emerged and returned to shore. Then the procession descended into the city to celebrate their new chief, who the Spanish called "El Hombre Dorado," or "the Golden Man."

Later expeditions carried men of various nationalities - Spanish, German, English - into the wilds of South America, driven by their lust for golden treasure. They never succeeded in finding it, but that does not mean Eldorado only exists in the collective imagination. Perhaps there still is a forgotten city on unmapped territory waiting for the right adventurous soul to discover it.

With this spirit, the operators of Eldorado Gaming continue to expand their business into "wild" territories in developing and developed countries. Wherever you find Eldorado, you will meet lively patrons with a sense of adventure.

On the quest toward the mythical destination of Eldorado, explorers learned that the events of the journey mattered more than the final destination.

Likewise, Eldorado casinos invite customers to pursue their dreams of discovering a new-found treasure and becoming a "golden man." Regardless of how much you win, you will certainly enjoy yourself along the way.

The wheels of fortune are always spinning, and you never know when fate will deal you a lucky hand.



Eldorado Gaming International President John Kivinen awards Ukraine Director Nikolai Yeryomenko with a certificate honoring 10 years of Eldorado's successful business in Ukraine.

Eldorado thanks its patrons for ten years of support, for playing and helping the company grow. Eldorado invites everyone to come celebrate its 10th anniversary in Ukraine!

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19 Kostyantynivska

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3 Luteranska

COMING IN APRIL!
Eldorado Casino, Gaming, Cafe
3 Bogdana Khmelnytskogo

MARCH 1ST, 2007

Mabrouk Najet, an ambitious endocrinologist from Tunisia



(Konstantin Klimenko)

BY HARIKRISHNAN SANKARAN

Daughter of a Tunisian cardiologist, Mabrouk Najet – currently an advanced student of medicine, here in Kyiv – aspires to become an endocrinologist. Frankly, I had no idea what that meant and thought it wise to ask Najet to explain it to me rather than look it up in the OED later back at home. “A physician who specializes in the diagnosis and treatment of conditions affecting the endocrine system,” pat came the answer. Oh I see, blurted out yours truly – seeing nothing but sublime blankness.

Earnestly desiring to fling medical terms to oblivion and suppressing an untimely and unholy urge to order a stiff drink, I asked Najet if Mabrouk, her first name, had any special meaning. “It is an Arabic word and means ‘congratulations.’” That is apt, I thought, since I would gladly extend that to young Najet without any hesitation.

Najet is from Monastir, a beautiful old coastal town in northeastern Tunisia. “My father runs a clinic there. Though I was born in Lille – in northeastern

France – my parents moved to Monastir when I was a child. I grew up there and went to school there – Arabic language school, of course.”

Tunisia, the ancient Phoenician city of Carthage, is highly popular as a tourist destination for West Europeans and its lovely resorts are rapidly becoming a holiday haven for Ukrainians as well. “Though a Muslim nation, ours is a rather progressive one. Women’s rights in Tunisia are among the most advanced in the Arab world. Since 1991, education is free and compulsory. We start school at the age of five. We are taught Classical Arabic not Tunisian Arabic. From the age of eight we learn French, and English is introduced at the age of 11. And yes, women are prohibited to wear the hijab (traditional Islamic scarf) in government offices, which includes schools too,” laid out Najet in her confident and self-assured manner.

Najet, for this Word With... feature, had turned up with a classmate of hers, an attractive Greek girl from Thessalonica, and the *Post* photographer – who speaks no English – was thoroughly captivated because these two

young foreign ladies were chatting away between themselves in fluent Russian. I too was intrigued. It turned out that Najet’s girlfriend too was another

WOMEN’S RIGHTS IN TUNISIA ARE AMONG THE MOST ADVANCED IN THE ARAB WORLD. SINCE 1991, EDUCATION IS FREE AND COMPULSORY. AND YES, WOMEN ARE PROHIBITED TO WEAR THE HIJAB IN GOVERNMENT OFFICES, WHICH INCLUDES SCHOOLS TOO.

‘Global Child’ – Greek, yes, but born in Krasnoyarsk in Russia. “Now I am taking lessons in Greek from her,” admitted Najet.

Tell me something about your family, I pleaded to Najet. “I come from a truly multicultural family. My father is Tunisian and my mother is French. They met in Lille, France at a medical gathering. My parents have five children and I am number three. An aunt of mine – my dad’s brother’s wife – is German. Another aunt of mine is from Syria. When the whole family is together, the conversation glides from French to Arabic to German to English and back.”

What about family cuisine, I wanted to know. “My mum can cook very good French, Arabic and even Chinese food,” said Najet. Would she care to teach me how to prepare real couscous, I ventured. “Sure, with pleasure,” was the answer.

What about life in Kyiv? Does she attend student parties? Does she stay at the campus?

“Oh no. I wouldn’t ever want to stay at the student’s dormitory. Thank you very much. I don’t even care to describe what they are like to you. I am staying with a lovely babushka and I can’t ask for anything better. She fusses over me and looks after me perfectly. I also avoid student parties. I prefer to go out with close

friends to some quiet cafe or go dancing to Latin rhythms. Unfortunately, there are no places in Kyiv where they play good Arabic music.”

How often does she get a chance to go home and be with her parents and her siblings?

“Twice a year. You see, my parents are paying for everything. I would love to use my holidays to travel to other countries...for example to Greece” – at this gesturing toward her Greek companion – “but all that costs money. I have to wait till I am meaningfully employed to realize those travel dreams.”

So, what does Najet plan to do when she completes her studies – she has one more year to go – and realizes that she has become a qualified physician?

“I will need to do an exam in France in order to fit in with the European requirements. Once I have that, I can go anywhere in the world. Personally, I would love to work in some developing countries or work for an organization as MSF – Medecins Sans Frontieres – doing something meaningful with what I have learned. I am also absolutely fascinated by China. I would love to live and work in Beijing.”

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